

CITY OF SANFORD PROPOSED BUDGET

Fiscal Year 2025-26

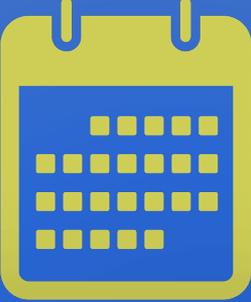


Anticipated Budget Schedule



June 3

Presentation to
Mayor & Council



June 10

Workshop
Budget Q&A



June 17

Public Hearing
and Adoption

Guiding Principles

- General Operations
- Debt Requirements
- Infrastructure Needs
- Long-term Resilience
- Retreat/Strategic Framework

Strategic Framework

- Goal 1: Economic Prosperity for All
- Goal 2: Preserve & Create Affordable Housing
- Goal 3: Vibrant Downtown Sanford & Historic Jonesboro
- Goal 4: Planning & Infrastructure for Managed Growth
- Goal 5: Community Building

Budget Overview

	FY 2025-26 Budget
General Fund	\$54,169,203
Utility Fund	65,982,727
Chatham Park – Water Recovery Center	834,576
Municipal Service District	259,337
TOTAL	\$121,245,843

Employee Relations

- Health Insurance: 3% funding increase with no recommended changes to dependent premiums
- Cost of Living Adjustment: 2.8%
- Salary Adjustment: 2.5%

GENERAL FUND

General Fund Revenue

Category	Variance to FY 2024-25	Percent Change
Ad Valorem Tax	\$1,767,988	7.2% Increase
Sales Tax	\$278,622	2.9% Increase
Utility Sales Tax	\$488,897	21.6% Increase
Vehicle Fees	\$50,000	8.3% Increase
Sanitation Fee	\$243,950	6.9% Increase
Interest Income	(\$550,000)	31.4% Decrease

General Fund Highlights

Revenues

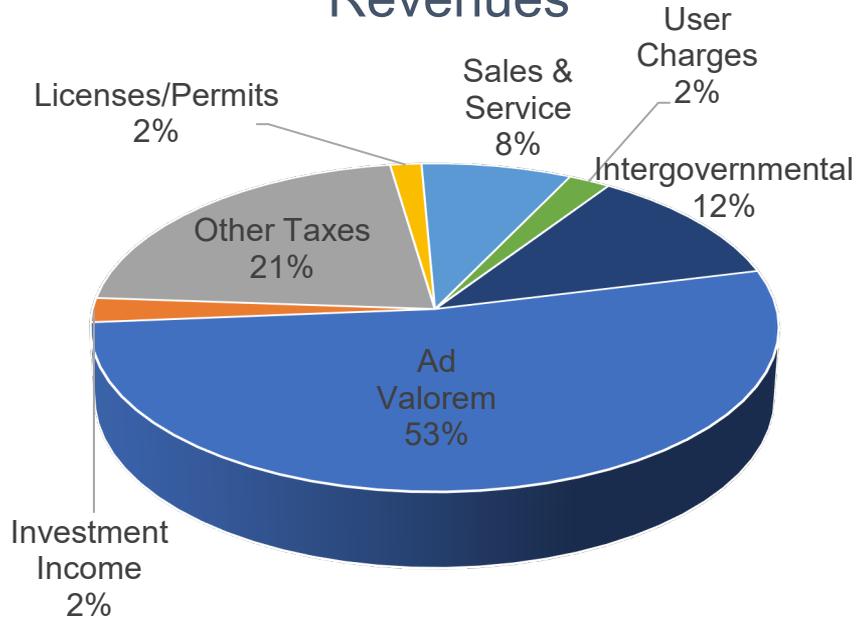
- Tax Rate: 53.5¢
 - unchanged
- Solid Waste Fee: \$370
 - \$20 Increase

Expenditures

- Additional Personnel
 - Finance - Accounting Technician (75% to Utility Fund)
 - Police – Accreditation Manager
 - Dispatch – CAD Manager (1/2 of year)
 - Information Technology – Systems Analyst (1/2 of year)
 - Inspections – Inspector (re-org therefore no increase to head count)

Budget at a Glance: General Fund

Revenues



Total Property Valuation: \$4,946,143,000

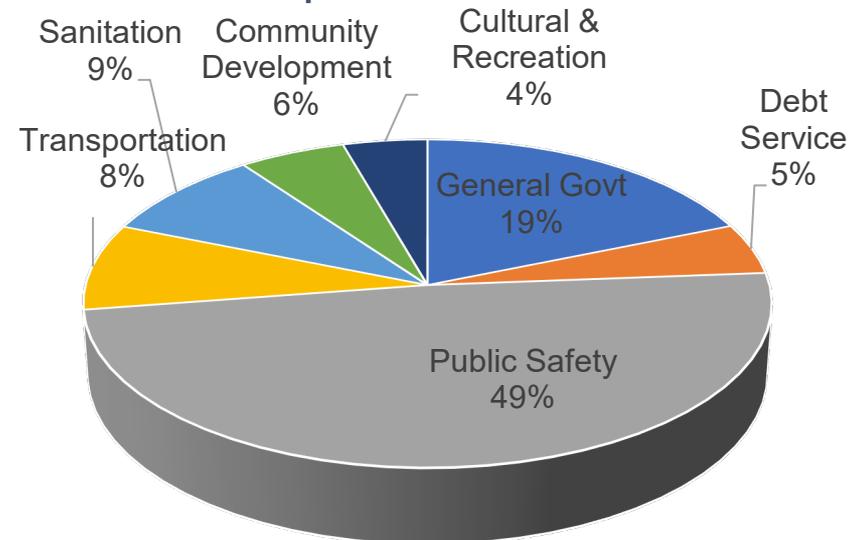
One Penny Generates: \$491,437

Tax Rate: 53.5¢ (unchanged)

Total Property Tax Revenue: \$26,291,859

Fund Balance Appropriated: \$2,927,482

Expenditures



General Government	\$10,173,691
Debt Service	2,717,489
Public Safety	26,438,998
Transportation	4,620,914
Sanitation	4,807,575
Community Development	3,016,149
Cultural and Recreation	<u>2,394,387</u>
Total General Fund	\$54,169,203

UTILITY FUND

Utility Fund Highlights



Revenues

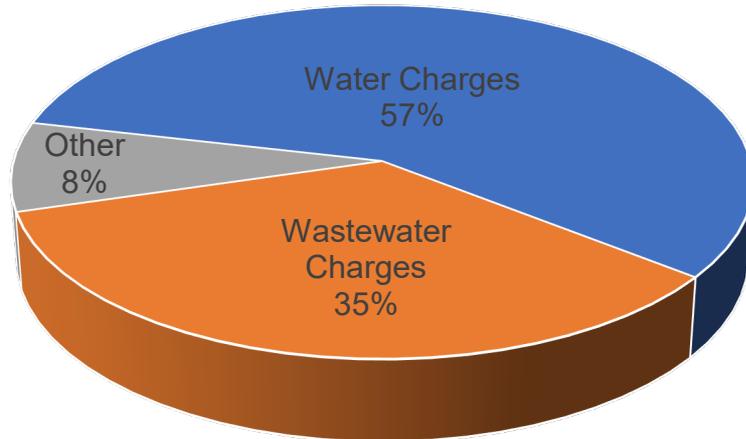
- Standard Utility Rates
 - Water Rate: 4.75% Increase
 - Wastewater Rate: 4.75% Increase
 - Average in-city customer will pay \$3.30 more for monthly combined services
- System Development Fee
 - Unchanged rate

Expenses

- Additional Personnel (Sanford): 4
 - Distribution & Collections
 - Utility Equipment Operator II
 - Utility Maintenance Worker
 - Water Filtration Facility
 - Water Filtration Administrator
 - Water Reclamation Facility
 - Water Reclamation Administrator
- Additional Personnel (Chatham): 34
- Additional Personnel (Siler City): 30
- Debt Associated with Utility Building and other Utility Capital Projects

Budget at a Glance: Utility Fund

Revenues

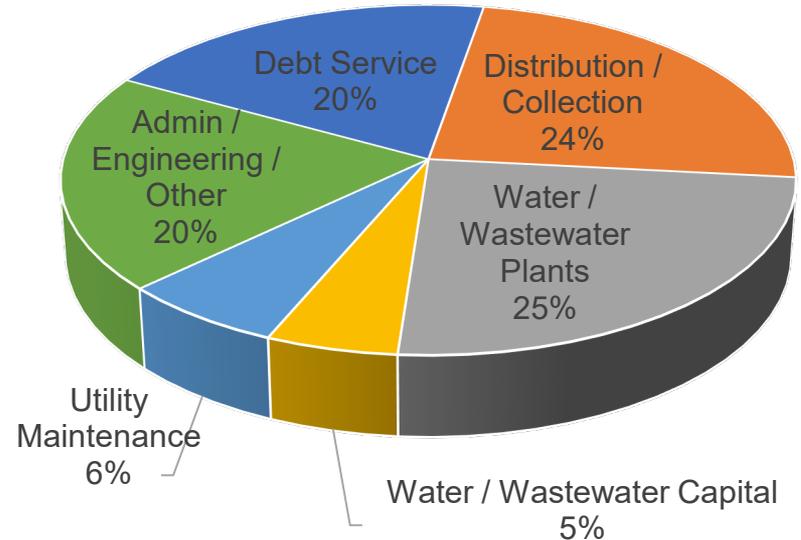


Water Rates: 4.75% Increase

Wastewater Rates: 4.75% Increase

User Charges: 92% of Revenue

Expenses



CHATHAM PARK WATER
RECOVERY CENTER -
ENTERPRISE FUND

Chatham Park Water Recovery Center – Enterprise Fund

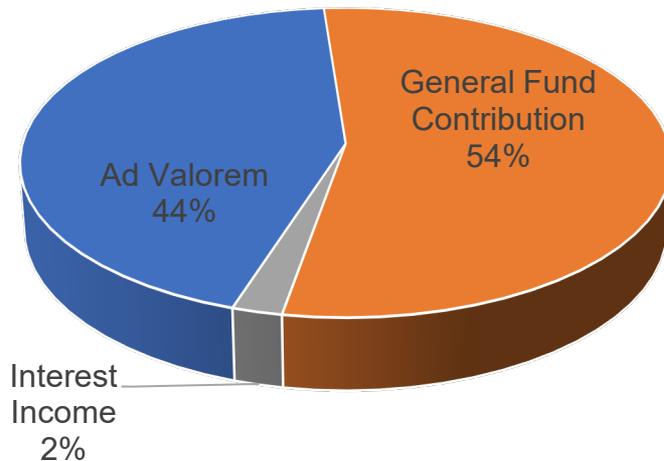
- Revenue: \$834,576
- Expenses: \$834,576

The City is reimbursed for these expenses.

MUNICIPAL SERVICE DISTRICT

Budget at a Glance: Municipal Service District

Revenues



Total Property Valuation: \$90,666,000

One Penny Generates: \$8,923

Tax Rate: 11¢ (unchanged)

Total Property Tax Revenue: \$98,152

Fund Balance Appropriated: \$35,000

Contribution from General Fund: \$120,985

Expenditures

- Façade Improvement Grant: \$20,000
- Advertising: \$44,000
- RISE Grant: \$10,000
- Contractual Services: \$141,357

CITY-WIDE SUMMARY

City-Wide Summary

- Cost of Living Adjustment: 2.8%
- Salary Adjustment: 2.5%
- Additional Employees
 - General Fund: 2 full year + 2 half year
 - Utility Fund: 4 (Sanford) + 34 (Chatham) + 30 (Siler City)
- Water Rate: 4.75% Increase
- Wastewater Rate: 4.75% Increase
- Various increases for utility fees
- Tax Rate: 53.5¢ per \$100 valuation (unchanged)
- Annual Sanitation Fee: \$370 (\$20 increase)



JULY 1, 2025 UTILITY FEE SCHEDULE CHANGES





SANFORD SERVICE AREA



SANFORD SERVICE AREA

Example of an average monthly bill → 500 cf (3,740 gal)

Inside City			
	2025	Projected 2026	Difference
Water	\$35.14	\$36.80	\$1.66
Sewer	\$34.52	\$36.16	\$1.64
Total Bill	\$69.66	\$72.96	\$3.30

Outside City			
	2025	Projected 2026	Difference
Water	\$70.16	\$73.50	\$3.34
Sewer	\$51.76	\$54.22	\$2.46
Total Bill	\$121.92	\$127.72	\$5.80

SANFORD SERVICE AREA

HYDRANT FEES

	CURRENT	PROPOSED
HYDRANT DEPOSIT	\$200 for ¾", \$400 for 1", \$1,500 for 2 ½"	\$1,500
DAILY RENTAL FEE	\$1/day for ¾" & 1" \$2/day for 2 ½"	\$5/day

SANFORD SERVICE AREA

TAP & METER SET FEES

	CURRENT	PROPOSED
¾" WATER TAP	\$950	\$1,350
4" SEWER TAP	\$1,250	\$1,750
¾" METER SET	\$125	\$350
1" METER SET	\$189	\$575
2" METER SET	\$714	\$1,100



PITTSBORO SERVICE AREA



PITTSBORO SERVICE AREA

Example of an average monthly bill → 500 cf (3,740 gal)

Inside City			
	2025	Projected 2026	Difference
Water	\$55.84	\$56.96	\$1.12
Sewer	\$62.01	\$63.26	\$1.25
Total Bill	\$117.85	\$120.22	\$2.37

Outside City			
	2025	Projected 2026	Difference
Water	\$111.64	\$113.91	\$2.27
Sewer	\$124.02	\$126.51	\$2.49
Total Bill	\$235.66	\$240.42	\$4.76

PITTSBORO SERVICE AREA

TAP & METER SET FEES

	CURRENT	PROPOSED
3/4" WATER TAP	N/A	\$1,350
4" SEWER TAP	N/A	\$1,750
3/4" METER SET	\$550	\$350
1" METER SET	\$725	\$575
2" METER SET	\$2,400	\$1,100

PITTSBORO SERVICE AREA

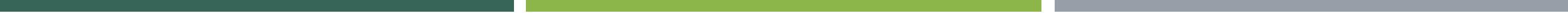
HYDRANT FEES

	CURRENT	PROPOSED
HYDRANT DEPOSIT	\$1,000	\$1,500
RENTAL FEE	\$150/month for 1" \$500/month for 3"	\$5/day
SET FEE	\$300	\$70
RELOCATION FEE	\$100	\$70

PITTSBORO SERVICE AREA

MISCELLANEOUS

	CURRENT	PROPOSED
ACCOUNT SET UP FEE	\$100 service initiation fee	\$75 deposit
SEWER CLEANOUT	N/A	\$200
FATS, OILS, & GREASE (FOG)	N/A	\$8.33/month



SILER CITY SERVICE AREA



SILER CITY SERVICE AREA

HYDRANT FEES

	CURRENT	PROPOSED
HYDRANT DEPOSIT	\$1,000	\$1,500
RENTAL FEE	\$10/day	\$5/day
SET/RELOCATION FEE	N/A	\$70

SILER CITY SERVICE AREA

TAP & METER SET FEES

	CURRENT	PROPOSED
¾" WATER TAP	\$1,200 inside city limits \$1,500 outside city limits	\$1,350
4" SEWER TAP	\$1,750 inside city limits \$2,000 outside city limits	\$1,750
¾" METER SET	at cost	\$350
1" METER SET	at cost	\$575
2" METER SET	at cost	\$1,100

SILER CITY SERVICE AREA

MISCELLANEOUS

	CURRENT	PROPOSED
ACCOUNT DEPOSIT	\$40 for residential inside city limits \$75 for all other	\$75
SEWER CLEANOUT	N/A	\$200
FATS, OILS, & GREASE (FOG)	N/A	\$8.33/month
METER TEST FEE	\$10	\$50
PRETREATMENT MONITORING FEE	\$120/year	\$792/month
CREDIT/DEBIT CARD CONVENIENCE FEE	\$3	2.00%

SILER CITY SERVICE AREA

FEES REMOVED

	CURRENT
AUTHORIZATION TO CONSTRUCT	\$300
ENCROACHMENT AGREEMENT	\$100
PERMIT MODIFICATION	\$50
PRETREATMENT APPLICATION	\$300
PRETREATMENT PERMIT ENGINEER REVIEW	\$600
SAMPLING FEE FOR INDUSTRIES	cost of samples
SEPTAGE HAULER YEARLY ADMINISTRATION	\$60
TAMPERING WITH UTILITY CONNECTIONS	\$250



CHATHAM COUNTY SERVICE AREA



CHATHAM COUNTY SERVICE AREA

HYDRANT FEES

	CURRENT	PROPOSED
HYDRANT DEPOSIT	\$1,000	\$1,500
RENTAL FEE	\$10/day	\$5/day
SET/RELOCATION FEE	\$50	\$70

CHATHAM COUNTY SERVICE AREA

TAP & METER SET FEES

	CURRENT	PROPOSED
¾" WATER TAP	\$1,400 plus meter set fee	\$1,350
4" SEWER TAP	\$1,700 long service \$850 short service	\$1,750
¾" METER SET	\$300	\$350
1" METER SET	at cost	\$575
2" METER SET	at cost	\$1,100

CHATHAM COUNTY SERVICE AREA

MISCELLANEOUS

	CURRENT	PROPOSED
ACCOUNT DEPOSIT	\$40 for owners \$80 for renters	\$75
SEWER CLEANOUT	N/A	\$200
FATS, OILS, & GREASE (FOG)	N/A	\$8.33/month
METER TEST FEE	\$35	\$50
AFTER HOURS FEE	N/A	\$75
CREDIT/DEBIT CARD CONVENIENCE FEE	\$4	2.00%

CHATHAM COUNTY SERVICE AREA

FEES REMOVED

	CURRENT
BACTERIOLOGICAL SAMPLES (NEW CONSTRUCTION)	\$160
HYDROSTATIC PRESSURE TEST (NEW CONSTRUCTION)	\$80
INSPECTION FEES	\$45/hour
DESIGN PLAN REVIEW	\$60/hour
DESIGN REVIEW (CONSULTING ENGINEER)	\$120/hour
INSPECTION (CONSULTING ENGINEER)	\$55/hour
CHATHAM COUNTY SPEC BOOK	\$20
METER THEFT/VANDALISM/TAMPERING	\$500