

CITY OF SANFORD PROPOSED BUDGET

Fiscal Year 2021-2022

Budget Schedule

- May 18 – Presentation to Council
- May 25 – Budget Work Session
- June 1 – Public Hearing & Adoption

Budget Guiding Principals

- General Operations
- Retreat / Visioning Priorities
- Infrastructure Needs and Debt Requirements
- Long-term Financial Resiliency

Budget Overview

	FY 21-22 Budget
General Fund	\$36,961,146
Utility Fund	\$22,184,675
Chatham Park-Water Recovery Center	\$158,758
Municipal Service District	\$163,300
TOTAL	\$59,467,879

GENERAL FUND

General Fund Challenges

- Operational Expenditures
- Capital Purchases/Infrastructure Needs
- Fund Balance
- Revenue

City of Sanford Historic Fund Balance

	FY 2020	FY 2019	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014
Fund Balance Available (FBA)	\$14,680,540	\$13,607,884	\$11,273,592	\$7,334,502	\$8,829,983	\$7,784,597	\$7,619,273
Change in Fund Balance Available (FBA)	\$1,072,656	\$2,334,292	\$3,939,089	(\$1,495,481)	\$1,045,386	\$165,324	(\$1,317,993)
Unit FBA %	45.01	44.10	39.76	24.10	31.82	29.4	32.94
Group Average FBA %	52.89	55.67	56.37	56.07	53.95	54.43	50.03

*Source: North Carolina Department of State Treasurer

*FBA is a percentage of net expenditures.

General Fund Revenue

Category	Variance to FY 20-21 Budget	% Change
Ad Valorem Tax	\$1,053,093	6.2%
Sales Tax	\$1,096,615	19.6%
Utility Sales Tax	\$(148,668)	(6.8%)
Licenses/Permits	\$36,550	6.4%
Sanitation Fee	\$30,380	1.1%
Interest Income	\$(35,000)	(69.9%)
Municipal Vehicle Fee	-	0%

General Fund Operation Expenditures

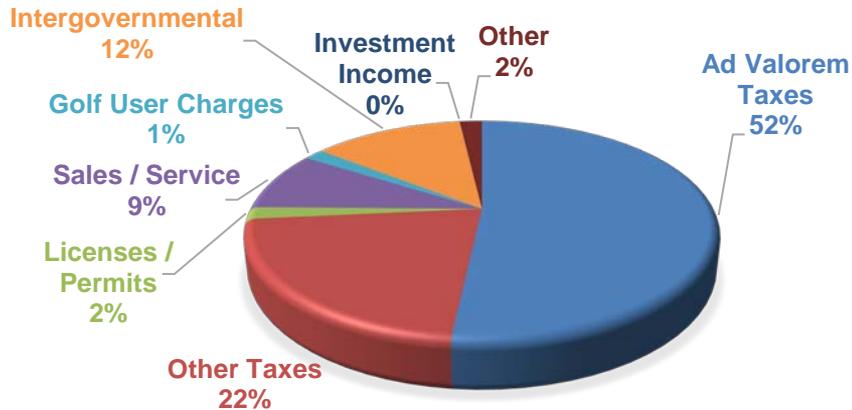
- Public Safety
 - Additional Building Inspector position (funded for half of year)
- Community Development
 - Additional Planner position included
 - UDO Update
 - Continuation of Homelessness Initiative

Proposed Revenue Enhancements

- Tax Rate Increase: 2 cents to pay for fire station
 - Including land purchase, design, and estimated debt payment on future fire station
 - Based on a \$200,000 residential home, this tax rate increase is equivalent to \$40 more in property taxes paid annually

Budget at a Glance: General Fund

Revenues



Total Property Valuation: \$2,920,994,000

One Penny Generates: \$288,074

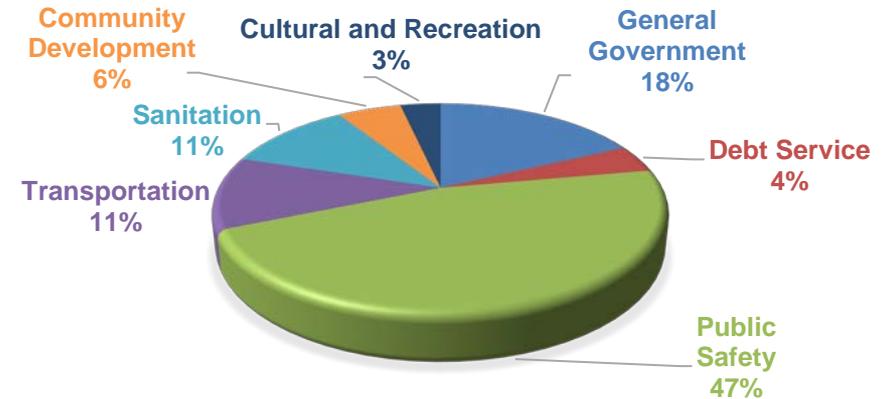
Current Tax Rate: 60¢

Proposed Tax Rate: 62¢

Total Property Tax Revenue: \$17,968,594

Fund Balance Appropriated: \$756,641

Expenditures



General Government	\$6,612,031
Debt Service	\$1,572,142
Public Safety	\$17,194,048
Transportation	\$4,160,710
Sanitation	\$4,103,665
Community Development	\$2,032,272
Cultural and Recreation	<u>\$1,286,278</u>
Total General Fund	\$36,961,146

General Fund Summary

- Ad Valorem Tax: 62¢ per \$100 valuation (2 cent tax rate increase)
- Fund Balance Appropriation: \$756,641
- Capital Outlay: \$3,629,447
 - Includes:
 - Street Resurfacing: \$575,000
 - Sidewalk Replacement, Curb/Gutter and Catch basin repair: \$100,000
 - Various road widening/sidewalk projects: \$461,000
 - Various heavy equipment purchased through financing: \$1,467,642

UTILITY FUND

Utility Fund Challenges

- Capital Projects
- Aging System
- Growth
- Revenue

Capital Projects

Water Rehabilitation Projects	\$100,000
Sewer Rehabilitation Projects	100,000
Disposal Site Land Acquisition	100,000
Water Reclamation Facility Internet Fiber	80,000
Total	\$380,000

Utility Fund Positions

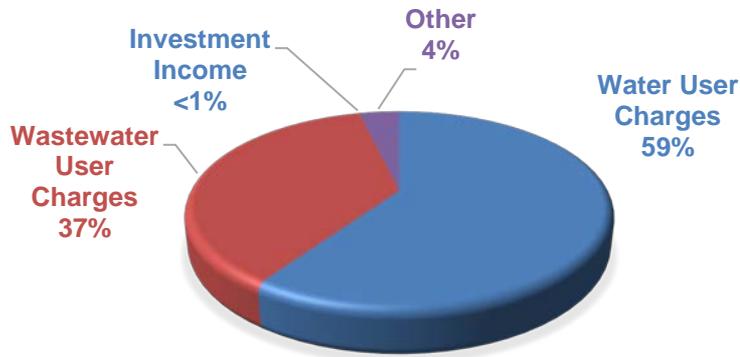
- Additional position: Construction Inspector

Utility Fund Revenue

- Rate Increases
 - 12% water rate increase
 - 6% wastewater rate increase
 - The average inside City customer will pay \$4.73 more monthly for combined water and wastewater services

Budget at a Glance: Utility Fund

Revenues



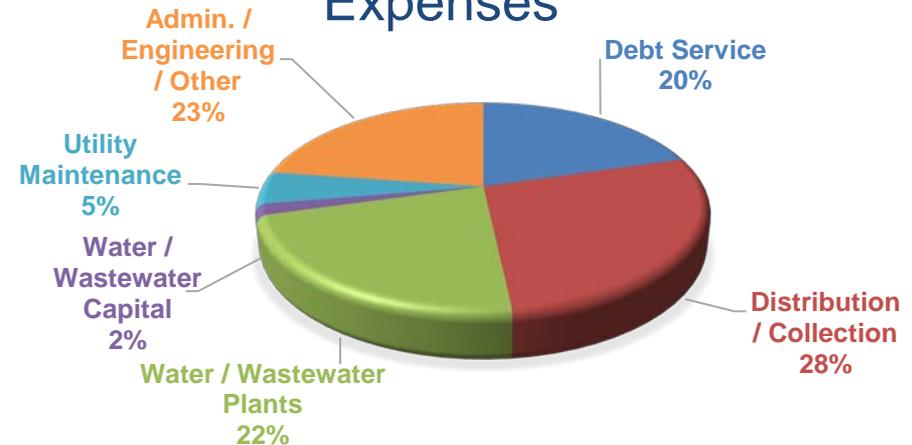
Water Rates: 12% Increase

Wastewater Rates: 6% Increase

Retained Earnings: (\$261,166)

User Charges: 96% of Revenue

Expenses



Debt Service	\$4,521,159
Distribution / Collection	6,191,828
Water / Wastewater Plants	4,940,598
Water / Wastewater Capital	380,000
Utility Maintenance	1,117,917
Admin. / Engineering / Other	<u>5,033,173</u>
TOTAL UTILITY FUND	\$22,184,675

CHATHAM PARK WATER
RECOVERY CENTER -
ENTERPRISE FUND

Chatham Park Water Recovery Center – Enterprise Fund

- Revenue: \$158,758
 - Chatham Park Investors LLC fully reimburses the City for these expenses
- Expenses: \$158,758

MUNICIPAL SERVICE DISTRICT

Budget at a Glance: Municipal Service District

Total Property Valuation: \$72,120,700

One Penny Generates: \$7,029

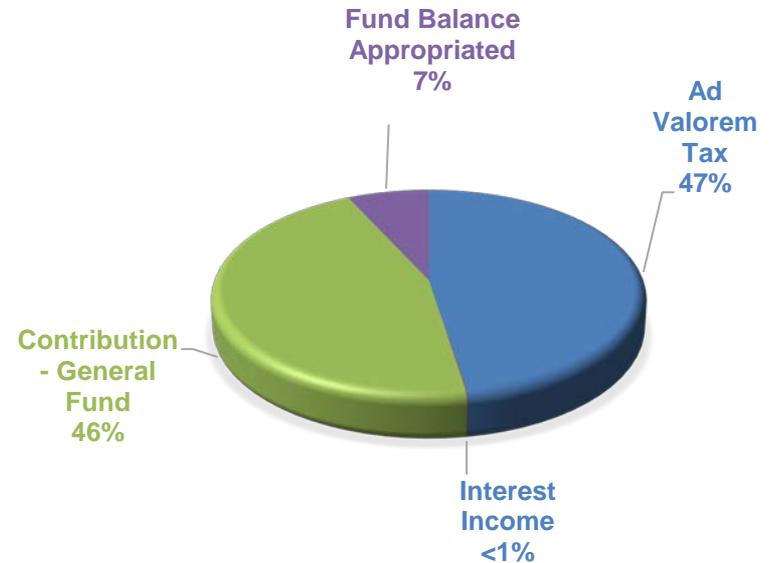
Current Tax Rate: 11¢

Proposed Tax Rate: 11¢

Total Property Tax Revenue: \$77,418

Fund Balance Appropriated: \$11,290

Contribution from General Fund: \$74,492



Municipal Service District

- Contribution from General Fund: \$74,492
- Façade Improvement: \$20,000
- Advertising: \$32,000
- RISE grant: \$10,000
- Fund Balance Appropriation: \$11,290

City-Wide Summary

- Adjustments to Salaries: 2% COLA
- Additional Employees:
 - Community Development – General Fund
 - Planner
 - Inspections Department – General Fund
 - Building Inspector (funded for 6 months)
 - Engineering Department – Utility Fund
 - Construction Inspector
- Capital Needs: Installment Purchase issued
- Water Rates: 12% Increase
- Wastewater Rates: 6% Increase
- Tax Rate: Increase 2 cents
- Sanitation Fee: \$310 (remains the same)



PO Box 3729

Sanford, NC 27331-3729

City of Sanford

(919) 777-1110

MEMORANDUM

TO: The Honorable Mayor Mann and City Council Members

FROM: Hal Hegwer, City Manager

DATE: May 18, 2021

SUBJECT: Proposed Annual Operating Budget Fiscal Year 2021-22

In accordance with Chapter 159-11 of the North Carolina General Statutes, I am pleased to submit the City of Sanford's proposed budget for Fiscal Year (FY) 2021-22. The budget is balanced and identifies estimates for all revenues, expenditures, and expenses for the fiscal year.

As the nation and world have weathered the COVID-19 pandemic, we, too, have experienced extreme challenges resulting from the crisis. As a result of federal, state, and local orders associated with payments, and decreased consumption, our utility revenues were negatively impacted. We also faced increased employee leave and modified workforce schedules. To counteract this, we were forced to contract out some services. Still, as a local government, we have been very fortunate in our ability to deliver high-quality services with minimal disruption. Despite the pandemic, we witnessed economic development successes as well as accelerated industrial, commercial, and residential growth and a significant increase in sales tax receipts. Our ability to adapt has been key.

BUDGET PRIORITIES

This past year has been a time of reflection and has emphasized the importance of basic services and the value of planning. As you review this proposed budget, you will observe two major themes. The first is that we must continue to deliver superior services, especially in the realm of public safety. Secondly, we must plan and position ourselves for future growth and economic stability.

You will also note that this budget aims to meet the goals set forth by the Sanford City Council during the most recent annual budget retreat. These goals complement our delivery of core services and must be achieved to foster growth.

Goals Considered in Proposed FY 2021-22 Budget

- ✓ Update Unified Development Ordinance (Phase II).
- ✓ Enhance fire protection in the Deep River area via a new fire station.
- ✓ Begin water filtration facility expansion.

As with every year, the proposed budget reflects Sanford City Council's established 4-prong vision for smart growth, which are job creation, "Destination Sanford," quality of place, and community pride. As you review the proposed budget, keep in mind that these items anchor the City's objectives and prioritize spending.

Employees

At the core of City services is our workforce. Investing in our employees is necessary to recruit and retain competent, educated, and qualified workers in today's competitive job market. Benefits and salaries are two major components of recruitment and retention. Therefore, the proposed budget funds our existing benefits and a 2-percent employee cost of living increase to take effect on the July 8, 2021 pay date.

Providing exceptional health care benefits for City of Sanford employees is a long-standing priority that has proven to be especially critical during the public health crisis. Based on medical claims for FY 2020-21, the proposed budget includes a 3-percent increase in employee premiums with no additional increase proposed for dependent population premiums. The premium increase is necessary to strengthen our reserve funds, account for an increase in claims, and maintain our wellness incentive programs. The City will absorb this increase rather than pass it along to the employees.

Popular wellness incentive programs included in the budget are the waist circumference challenge, the hypertension program, and the diabetes program. Not only do these programs promote and improve health among employees, but successes are anticipated to contribute to future healthcare cost savings. The proposed budget also funds our analytics program, which allows us to capture health information for use in employee education and to assist in wellness and plan design decisions.

Economic Development

Despite fears surrounding the coronavirus pandemic, commercial and residential development activity and potential economic development opportunities are robust.

Cooperation among local governments remains successful, paving the way for greater support by the private sector. Central Carolina Enterprise Park (CCEP), our public-private initiative with Lee County Government and private investors, continues to attract new investment. In part because of the formation of CCEP, we have been able to attract two life science manufacturers. Through the construction of the first spec building at CCEP, we were able to attract Astellas Pharma Inc. (formerly Audentes Therapeutics), which will invest more than \$109 million in our community and create at least 200 jobs. Through the construction of the second spec building, we were able to attract Abzena, which will invest approximately \$213 million in our community and create approximately 325 jobs. On the heels of these successes, we have moved forward with the construction of the third spec building. Construction is taking place under similar terms and conditions as the first two buildings.

Within the proposed budget, you will see the inclusion of \$162,500 toward rental payment of the third spec building if a sale is not secured by the time construction is completed. While we anticipate a company will be recruited for the building prior to completion, we must have these funds in place.

Spec buildings provide unique marketing opportunities. When site selectors visit an area, they often find more opportunities than the one they came to see. When site selectors visit the buildings, we can showcase the many additional assets and amenities offered in our region. In addition to the spec building, two build-to-suit projects are also in process at CCEP.

Previously Deferred Purchases

In FY 2020-21, projected fiscal constraints due to anticipated COVID-19 implications forced the delay of numerous capital item purchases. While we pressed forward with strict prioritization and minimal purchases, departments are at a point now where many items must be purchased. As you read the proposed budget, you will note that several items are being purchased through cash and many others are being purchased through installment financing.

GENERAL FUND

The General Fund is the largest fund of the City of Sanford. All revenues, expenditures, and capital additions, except those required to be accounted for in other funds, are accounted for in the General Fund. Most governmental services and functions are provided through the General Fund, including general government, public safety,

streets, and sanitation. These services and functions are financed primarily by property taxes, other taxes, and intergovernmental revenues. The FY 2021-22 Proposed Budget for the General Fund totals \$36,961,146, which is 4.4 percent more than the FY 2020-21 Revised Budget of \$35,418,687 as of date.

GENERAL FUND REVENUES

In the General Fund, our two main sources of revenue are ad valorem property taxes and sales taxes. These two sources comprise 70.9 percent of the total projected General Fund revenue for FY 2021-22 excluding installment purchase proceeds and fund balance. Due to growth, ad valorem tax revenues are projected to increase by \$1,053,093, or 6.2 percent, compared to the prior year revised budget. Sales tax revenues are projected to increase by \$1,096,615, or 19.6 percent. The municipal vehicle fee revenue is expected to remain relatively flat. Investment income is expected to decrease by \$35,000, or 69.9 percent.

For the FY 2021-22 budget, I recommend increasing the current tax rate by 2 cents to \$0.62 per \$100 assessed valuation. Ad valorem tax revenues are anticipated to be \$17,968,594. This tax increase is closely tied to our public safety priorities. The 2-cent tax increase will help offset costs associated with the construction of fire station number four, including the property purchase and design expenses. Furthermore, this tax increase will generate sufficient revenue to support the anticipated debt associated with this project.

Sanford City Council recognizes that we must make this investment to ensure our public safety personnel can provide excellent services to all residents as our city boundaries expand. As the pandemic has highlighted, superior public safety services are crucial to the health and wellbeing of a community, which strengthens both quality of place and community pride, two of Council's vision priorities.

GENERAL FUND – FUND BALANCE

Fund balance is the amount of assets in excess of liabilities in a given fund. These funds enable the City to meet financial obligations without interruptions due to cash flow, generate investment income, eliminate the need for short-term borrowing, and provide a reserve of funds to respond to emergencies or opportunities. Occasionally, the City will use money from fund balance to cover one-time expenses such as specific capital items. The City evaluates any decision to use fund balance carefully and often plans the use in advance to ensure adherence to the City's fund balance policy. In FY 2021-22, we are budgeting to allocate \$363,096 from fund balance for the purchase of one-time capital expenditures. Additionally, \$231,045 is budgeted from restricted Inspections Department funds, and \$162,500 is budgeted but not anticipated to be used for rent payment on the third spec building. This totals \$756,641 in budgeted fund balance.

In FY 2014-15, as required by our bond rating agencies, we adopted a fund balance policy. The policy states that when the available fund balance falls below 25 percent of the closing year's General Fund operation budget, we must create a plan of action to restore the available balance to an acceptable level. The policy sets a target rate of 30 percent.

The current average fund balance percentage for populations of our size is 52.89 percent of operating costs. Meanwhile, as shown in the chart below, our available fund balance at the end of FY 2019-20 was 45.01 percent, or \$14,680,540.

The fund balance includes law enforcement separation allowance funds (LESAF) of \$1,316,154; restricted fund balance of \$794,828; original appropriation of \$48,104; re-appropriations of \$1,170,477; and additional appropriations related to projects and capital of \$446,706. For comparative purposes, excluding all these restrictions and commitments, our fund balance would total \$10,904,271 or 36.04 percent.

City of Sanford Historic Fund Balance

Fund Balance	2020	2019	2018	2017	2016	2015	2014
Available (FBA)	14,680,540	\$13,607,884	\$11,273,592	\$7,334,502	\$8,829,983	\$7,784,597	\$7,619,273
Change in Fund Balance Available	1,072,656	\$2,334,292	\$3,939,089	(\$1,495,481)	\$1,045,886	\$165,324	(\$1,317,993)
Unit FBA%	45.01%	44.10	39.76	24.10	31.82	29.40	32.94
Group Average FBA %	52.89%	55.67	56.37	56.07	53.95	54.43	50.03

*Source: North Carolina Department of State Treasurer

*FBA is a percentage of net expenditures.

GENERAL FUND EXPENDITURES

The City of Sanford's annual budget ordinance segregates governmental functions within the General Fund into seven categories: General Government, Public Safety, Transportation, Sanitation, Community Development, Cultural & Recreation, and Debt Service. Significant changes in General Fund expenditures are outlined below.

General Government – This category includes Governing Body, Administration, Human Resources, Risk Management, Elections, Financial Services, Information Technology, Legal, Public Buildings, Central Office, Fleet Maintenance, Horticulture, and Other Contributions. Several operating transfers and contributions to specific organizations are included in the General Fund for FY 2021-22.

In General Government, major capital expenditures include \$10,000 toward projects that will incrementally transition City facilities into compliance with the Americans with Disabilities Act; \$17,000 for an email server; \$8,000 for a server; \$43,685 for a utility truck for Fleet Maintenance; and \$26,000 for a truck for Horticulture.

We recognize that quality of place and community pride are created by a connected and involved public that views itself as stakeholders. Therefore, the budget for Governing Body includes funding for ongoing community engagement efforts. These projects include National Night Out and training and awareness campaigns for the Commission on the Opioid Abuse Epidemic.

Within the General Government category, \$50,000 is budgeted for improvements to our downtown amphitheater. This amenity, located within Depot Park — the jewel of Sanford's downtown, has potential to provide increased enjoyment for residents and visitors alike. The upgrades would enhance our ability to host attention-grabbing events through audio, video, and lighting improvements. These improvements would help fulfill the goals of "Destination Sanford," community pride, and quality of place and would provide enjoyment during many events for years to come. The proposed improvements will also provide the capability to stream events, which extends the breadth to which we could reach event attendees and promote our assets.

Sanford's next municipal election would typically be scheduled within FY 2021-22. However, due to a delay in the release of the Census Bureau's redistricting data, it is very probable that Sanford's election will be delayed until FY 2022-23. The consideration of the new redistricting data is necessary for fair districting and elections. For this reason, no funds for an election are included.

Each year, the City of Sanford contributes to local organizations that aid in the achievement of three of Council's vision and priorities: "Destination Sanford," quality of place, and community pride. This year, staff received a total of \$41,500 in nonprofit funding requests from Temple Theatre, Lee County Arts Council, and The Railroad House Historical Association, Inc. This year's recommended contributions are \$18,000 to Temple Theatre; \$2,700 to Lee County Arts Council; and \$2,700 to The Railroad House Historical Association, Inc. In total, the proposed budget contributes \$23,400 to these local organizations, all of which further Council's goals.

For the past several years, the City has invested in the Sanford Area Growth Alliance (SAGA), a public-private initiative designed to spur job growth and position Sanford/Lee County as a visible, recognizable, and desirable place to locate industry. Despite additional challenges created by the COVID-19 pandemic, SAGA spearheaded several economic development successes throughout FY 2020-21. For consideration within the FY 2021-22 budget, SAGA requested a 10-percent increase, or an additional \$21,423, in funding from the City, which would equate to a \$235,648 contribution. In the request, SAGA stated that the increase is needed to attract, train, and retain talent; invest in technology; and to develop and deploy new strategies. It is my recommendation that our contribution increase by a minimum of 5 percent to a total contribution of \$224,937. Our support of this organization provides the tools to recruit and retain businesses, which will result in further tax base expansion and job creation.

Other contributions include \$219,688 to meet the contractual obligations of economic development incentives. This is an increase of \$152,769 and is the result of qualifying economic development projects coming to fruition.

Through this budget, we continue to support Downtown Sanford, Inc. The budget includes funding the Real Investment in Sanford Entrepreneurs (RISE) program in the amount of \$10,000. This program provides business education and training for new or future business owners and awards one participant a \$5,000 grant for his or her downtown business. Included within the budget is also an increase for the Downtown Sanford, Inc. executive director's salary. Support and promotion of our downtown embodies all four of Council's visions and priorities.

Public Safety – This category includes Police, Fire, and Inspections. The Public Safety budget is projected to increase by \$80,916, or 0.5 percent, from FY 2020-21.

Expenditures for Police are budgeted to increase by \$73,783, or 0.7 percent, as compared to FY 2020-21. In Police, major capital expenditures include \$57,299 to replace two investigative vehicles and \$19,127 to purchase four mobile data terminals. The proposed budget also includes \$5,500 for our ongoing participation in the Commission on Accreditation for Law Enforcement Agencies, Inc. (CALEA) program. CALEA is a credentialing authority whose primary mission is to accredit and improve public safety agencies by creating a national body of standards developed by law enforcement professionals. The budget also provides \$13,814 for a part-time Project Safe Neighborhoods position, which will be matched by Lee County. This allocation funds a civilian coordinator to manage our participation in the program. This will be the third fiscal year of funding this position, which was created in response to a request by the United States Attorney General's Office.

Expenditures for Fire are budgeted to increase by \$19,591, or 0.4 percent, as compared to FY 2020-21. The proposed budget includes \$61,360 for a self-contained breathing apparatus (SCBA) air compressor. The amount of \$395,753 is budgeted for the design of a fourth fire station. It is anticipated that the design of fire station number four will be completed within FY 2021-22 and that construction will begin in FY 2022-23. We plan to secure installment purchase financing for costs associated with station construction with an opportunity to reimburse ourselves for the design fees and land purchase.

For Inspections, the proposed budget includes the funding of a new building inspector position slated to be filled mid-year. Restricted department revenues, which statutorily can only be used to fund expenditures associated with building inspections, will fund the position. This position is necessary to keep pace with the increasing volume of the Inspections Department's permits.

Transportation – This category includes Street Maintenance and Street Capital Improvements, which are needed to maintain our infrastructure as well as to bolster

community pride and maintain our quality of place. Funding for this category increased by \$753,160, or 22.1 percent, from FY 2020-21. The budget includes \$575,000 for street resurfacing and rehabilitation. Additionally, \$100,000 is budgeted for sidewalk replacement, curb and gutter maintenance, and catch basin repairs. Capital outlay funded with cash includes a utility truck and a salt spreader, totaling \$62,089. Additionally, several pieces of rolling stock needed for this category will be purchased through an installment purchase. These items total \$548,500 and include a bucket truck, a flusher/water truck, a dump truck, and two backhoes.

Other funding includes municipal match requirements for North Carolina Department of Transportation road projects.

FY 2021-22 NCDOT Matches	
Broadway Road Widening	\$310,000
Carthage Street Road Diet	\$89,000
Fields Drive Sidewalks	\$34,000
Woodland Avenue Sidewalks	\$28,000

Sanitation – This category encompasses our Solid Waste Division and Sanitation Services. Funding for this category is increased by \$844,050, or 25.9 percent, versus FY 2020-21.

Capital outlay funding includes several rolling stock items. A tractor and rear mower totaling \$60,592 will be purchased through cash. Additionally, two tractors, two leaf vac trucks, and two flat dump trucks totaling \$919,142 will be procured through installment purchasing.

In FY 2021-22, GFL Environmental (previously Waste Industries) will charge the City an additional 1.6 percent to reflect the current updated consumer price index (CPI). The increase in expenditures also reflects an increase in the number of anticipated households to 9,311. The recycling processing fee remains unchanged from FY 2020-21.

Community Development – This category includes Community Development, Code Enforcement, the Buggy Company building, and Planning/Historic Preservation. There will be an overall decrease in this category of \$7,720, or 0.4 percent, versus FY 2020-21.

As previously mentioned, one of the primary objectives for the upcoming fiscal year is to position the City for future growth and stability. One of the best ways to execute this is through the support of the Community Development Department, which reviews land uses, enforces associated regulations, and executes Council's vision for growth.

As Council is aware, our recently adopted Land Use Plan establishes a vision and blueprint for smart community growth. However, the Land Use Plan alone does not provide the details necessary to manage and implement this vision. Rather, the Unified Development Ordinance (UDO) sets development rules and regulations. As such, to establish the tools necessary to achieve Council's vision, we began contracting with a consulting firm in FY 2019-20 to revise the document. After funding Phase I, which focused on residential single-family development, the next step is to fund Phase II. Phase II will concentrate on multi-family, commercial, and industrial development. It is funded in the proposed budget in the amount of \$100,000. These updates are crucial and timely as we work to prepare for growth.

The proposed budget includes the addition of a new position. This position is needed to provide professional expertise while considering the UDO's new and enhanced requirements during reviews. Due to UDO modifications, additional staff time will be necessary for thorough project reviews and implementation of new UDO requirements.

In recognition of homelessness and its detrimental effects on our community, the budget allocates \$36,410 for our homelessness initiative. We will continue to employ a consultant to assist in our efforts and have budgeted \$16,000 to continue working with Partners for Impact. Central Carolina Community College (CCCC) and S3 Housing Connect plan to host Project CCCC Connect, a one-day event that would assist students experiencing homelessness by providing a central location to link them to community organizations, resources, and opportunities. In support of S3 Housing Connect and this new endeavor, we will contribute to the event. The remainder of the funding will go toward the needs of Bread of Life Ministries, which houses the extreme weather shelter. By providing aid on the front end, we can assist those who are struggling to move beyond homelessness while also investing in how our community looks and feels to both residents and visitors.

We have seen success in the installation of wayfinding signage. The aesthetically pleasing signs have been well received by the public. This will be the fifth year and the sixth phase of the wayfinding project. For this phase, \$35,000 has been included in the budget. These attractive signs support "Destination Sanford" and promote community pride.

The City continues to support public art initiatives. Funding is included to contribute to the installment of angel wings, an interactive mural at the improved Charlie Watson Lane. Included is funding toward the Roots and Branches event, a cultural and theatrical performance, made possible through a partnership with the Moore County Arts Council. Public art projects are funded at \$9,500. These projects continue to amplify "Destination Sanford," quality of place, and community pride.

For the upcoming fiscal year, the budget for the Community Development category also includes two vehicles. Two trucks — one for the Community Development

Department and one for the Code Enforcement Department — are funded at \$27,100 each.

Cultural & Recreation – This category includes the Golf Department and the Parks Department. There will be an overall decrease in this category of \$335,189, or 20.7 percent, versus FY 2020-21. The overall decrease is primarily due to the acquisition of golf carts in FY 2020-21 and no large capital purchases proposed for FY 2021-22.

The Parks Department is responsible for the management and maintenance of all City parks and green spaces, including the new recreational amenities at Kiwanis Family Park. Compared to FY 2020-21, there is an 11.2-percent increase, due to enhanced maintenance at Kiwanis Family Park, Martin Luther King Jr. Park, and Depot Park. Additionally, a new truck in the amount of \$26,000 is budgeted for the Parks Department.

Both the Sanford Municipal Golf Course and the improved Kiwanis Family Park serve to make Sanford a regional destination. Particularly amid the COVID-19 pandemic and the associated Governor's State at Home Order, we saw increased usage of these amenities and anticipate them to remain popular.

Debt Service – This category includes principal, interest, and fees paid or accrued on bonds and notes. This account was established for the debt service requirements of the General Fund. The budget includes \$1,572,142 for debt related to streetscape installment purchases, the bonds issued for streetscape and sidewalk projects, and debt issued for rolling stock in FY 2020-21 and FY 2021-22. This is a \$209,599, or 15.4 percent, increase from FY 2020-21 and is the result of additional installment purchases for building improvements and equipment deferred in the original FY 2020-21 budget.

UTILITY FUND

The City of Sanford uses the Utility Fund to account for the City's water and wastewater system operations. This fund operates similarly to private business enterprises. The costs (including depreciation) of providing water and wastewater services to its customers on a continuing basis are financed primarily through user charges.

New to the budget in FY 2021-22 is the addition of the Public Works Department's Utility Maintenance Division. The Utility Maintenance Division is responsible for preventative maintenance and repair of equipment at the water filtration facility, water reclamation facility, water booster stations, and wastewater pumping stations. The division is composed of six employees, who were all transferred from other departments (Distribution and Collections, Water Filtration Facility, and Water Reclamation Facility) for their new or updated roles. Because of this change, you may notice a decrease in expenses for some departments.

In preparation for expected growth, capacity at the water filtration facility must expand by six million gallons per day. We are routinely witnessing maximum daily water demands that exceed 80 percent of our permitted capacity. Additionally, we are experiencing residential and commercial growth more rapidly than we have seen in the past. We are actively negotiating with and soliciting partners for cost sharing for the facility expansion, which will allow us to take advantage of economies of scale associated with a larger capital investment. Regional partnerships with other local governments will enhance our revenue diversity and regional cooperation.

UTILITY FUND REVENUES

The City of Sanford must raise additional revenue for debt service for planned capital improvements, to retain adequate reserves, and to preserve the required debt service coverage to maintain a strong bond rating. The budget includes a 12-percent rate increase for water service and a 6-percent increase for wastewater services. These rate increases are imperative to minimize higher rate adjustments in the future and would become effective July 1.

Our revenue bond covenants require that we maintain a debt service coverage ratio of 1.0, which means that a system has exactly enough revenue to cover its annual debt service after all operating expenses have been paid. Failing to meet our dictated ratio could result in a downgrade to our bond rating and affect future borrowing costs. The City's projected debt service ratio for total debt for FY 2021-22 is 1.6.

Utility Fund revenues for FY 2021-22 are estimated at \$22,113,541 (excludes appropriated retained earnings and loan proceeds). This is an increase of \$920,636, or 4.3 percent, as compared to FY 2020-21.

UTILITY FUND EXPENSES

Utility Fund expenses will decrease by \$18,055,200, or 44.9 percent, compared to the FY 2020-21 budget. This decrease is primarily associated with the FY 2020-21 budget's inclusion of water system and wastewater system capital improvements and design costs for the water filtration facility expansion.

The budget includes the addition of a construction inspection position within the Engineering Department. This position is necessary to process the increasing workload caused by new growth and development.

Some new Utility Fund capital items are included. Within the Engineering Department's budget, a truck is budgeted for the new inspector. Within the Distribution and Collections Department, new vehicles and meter reader handheld data collectors are included. Additionally, a new excavator, backhoe, and two dump trucks for the Distribution and Collections Department will be purchased through installment financing.

Major budget expenses are listed below.

Major Budget Expenses:	
Water Rehabilitation Projects	\$100,000
Wastewater Rehabilitation Projects	\$100,000
Disposal Site Land Acquisition	\$100,000
Water Reclamation Facility Internet Fiber	\$80,000

MUNICIPAL SERVICE DISTRICT

The proposed Municipal Service District budget for FY 2021-22 is \$163,300, which reflects a 0.1 percent decrease compared to FY 2020-21. The budget includes \$20,000 for facade improvements, \$32,000 for advertising, and \$10,000 for the Real Investment in Sanford Entrepreneurs (RISE) Program. A salary increase for the executive director is also included. The General Fund contribution to the Municipal Service District is \$74,492, a \$16,005 increase from the prior year. I recommend maintaining the current year tax rate of \$0.11 per \$100 assessed valuation.

CHATHAM PARK RECOVERY CENTER - ENTERPRISE FUND

The Chatham Park Recovery Center, located in Chatham County's Chatham Park, is responsible for treating the community's residential, commercial, and industrial wastewater to State and Environmental Protection Agency (EPA) standards. During FY 2020-21, the City of Sanford entered into an agreement with Chatham Park to operate and maintain its water recovery center. Through this agreement, Chatham Park Investors LLC fully reimburses the City of Sanford for all associated expenses. The Center is currently in a mothballing phase, or period when facilities are preserved while idle so they can be placed into production within a short time. While the facility is not currently treating wastewater, City of Sanford staff is managing the mothballing phase and anticipates \$158,758 in both revenues and expenses.

SUMMARY

This budget reflects Sanford City Council's vision and priorities by focusing on quality of place, "Destination Sanford," and community pride while making Sanford more attractive for job creation. The City of Sanford's commitment to service delivery (including sanitation, street maintenance, and public safety) maintains our quality of place while

strengthening community pride. A continued overhaul of our Unified Development Ordinance provides a regulative tool to ensure that development meets the Council's vision.

When you consider this budget, remember that it addresses one fiscal year. The budget serves as a small snapshot of the City of Sanford at this point in time, though decisions made now will have long-lasting impact.

In summary, this budget accomplishes the following:

- 1) maintains adequate funding for public safety services,
- 2) continues to invest in a community initiative to end homelessness,
- 3) enhances staffing to accommodate growth,
- 4) invests in a vision and tools to implement smart growth, and
- 5) continues investment in utility infrastructure.

I believe that this budget maintains our core services and develops a foundation to prepare for imminent growth. The cost to construct and staff a fire station even in a time of accelerated growth cannot be accomplished with revenue from growth alone. We must pursue revenue enhancements in the form of a tax increase and utility rate increases to successfully prepare ourselves for the hurdles and challenges that lie ahead. By making these adjustments now, we position ourselves to mitigate risks resulting from future economic downturns or public health emergencies.

Please feel free to call me if you have any questions regarding the Proposed Annual Operating Budget for Fiscal Year 2021-22.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'Hal Hegwer', with a large, stylized loop at the end.

Hal Hegwer, City Manager

2021-2022 Funding Requests

Non-Profit Organizations

NAME	AMOUNT OF REQUEST	AMOUNT FUNDED
Lee County Arts Council	\$ 3,000	\$ 2,700
Railroad House Historical Association, Inc.	\$ 3,500	\$ 2,700
Temple Theatre Co., Inc.	\$ 35,000	\$ 18,000
TOTAL REQUESTED / FUNDED	\$41,500	\$ 23,400

Inter-Agency Organizations

NAME	AMOUNT OF REQUEST	AMOUNT FUNDED
Municipal Service District	\$74,492	\$74,492
Downtown Sanford, Inc.	\$97,600	\$97,600
Sanford Area Growth Alliance	\$235,648	\$224,937
TOTAL REQUESTED / FUNDED	\$407,740	\$397,029

**ANNUAL BUDGET ORDINANCE
FOR FISCAL YEAR 2021-2022**

BE IT ORDAINED by the City Council of the City of Sanford, North Carolina in regular session assembled:

Section 1: The following amounts are hereby appropriated for the operation of the City's government and its activities for the fiscal year beginning July 1, 2021 and ending June 30, 2022 according to the following summary and schedules.

<u>SUMMARY</u>	<u>REVENUES</u>	<u>APPROPRIATIONS</u>
General Fund	\$36,961,146	\$36,961,146
Enterprise Fund	22,343,433	22,343,433
Municipal Service District	<u>163,300</u>	<u>163,300</u>
TOTAL BUDGET	<u>\$59,467,879</u>	<u>\$59,467,879</u>

Section 2: That for said fiscal year there is hereby appropriated out of all funds:

SCHEDULE A: GENERAL FUND	(Includes Interfund Reimbursements)
GENERAL GOVERNMENT	
Governing Body	343,211
Administration	378,449
Human Resources	293,434
Risk Management	82,250
Elections	0
Financial Services	752,246
Information Technology	412,809
Legal	198,806
Public Building	796,569
Central Office	20,501
GF Contributions	1,873,216
Fleet Maintenance	1,211,759
Horticulture	848,781
PUBLIC SAFETY	
Police	9,274,857
Dispatching Services	1,284,062
Police – 911 Surcharge	470,601
Fire	5,369,283
Inspections	795,245
TRANSPORTATION	
Street	3,024,710
Street Capital Imp.	1,136,000

SANITATION

Solid Waste	2,518,825
Sanitation	1,584,840

COMMUNITY DEVELOPMENT

Community Development	1,536,257
Code Enforcement	321,540
Planning / Historic Preservation	174,475

CULTURAL AND RECREATION

Parks	527,295
Golf	758,983

DEBT SERVICE

1,572,142

SUBTOTAL GENERAL FUND EXPENDITURES

37,561,146

Less Departmental Charges (Fleet Maintenance)

(600,000)

TOTAL GENERAL FUND EXPENDITURES

36,961,146

TAXES- AD VALOREM

Current Year Taxes	16,524,058
Prior Year Taxes	60,000
NC Vehicle Tax	1,336,536
NC Vehicle Tax - Penalties	8,000
Penalties Less Discounts	40,000

OTHER TAXES

Vehicle Fees	685,500
Privilege License	2,000
Cable Franchise – Video Programming	166,981
Disposal Tax	16,888
Local Sales Tax – Article 39	2,749,779
Local Sales Tax – Article 40	1,395,986
Local Sales Tax – Article 44	1,168,782
Local Sales Tax – Article 42	1,374,889

INVESTMENT INCOME

Interest Income	15,000
Powell Bill Interest Income	100

LICENSE AND PERMITS

City Permits – Non-residential	100,000
City Permits – Residential	50,000
City Permits – Other	180,000
County Permits – Non-residential	50,000
County Permits – Residential	55,000
County Permits – Other	110,000
Broadway Permits – Residential	1,400
Broadway Permits – Other	4,500
City of Sanford Zoning Fees	25,000
Lee County Zoning Permits	5,000
Broadway Zoning Permits	500
Fire Permits / Fines	30,000

INTERGOVERNMENTAL REVENUES**STATE OF NORTH CAROLINA**

Electricity Sales Tax	1,829,608
Natural Gas Sales Tax	88,452
Telecommunication Sales Tax	118,384
Beer and Wine Tax	72,650
N.C. DOT Mowing Agreement	35,401
Powell Bill	728,045
NC Electronics Management Fund	1,800

OTHER LOCAL GOVERNMENTS

Consolidated Planning Services	597,825
911 Surcharge Reimbursement	470,601
911 Dispatch	380,261
Financial Services – Broadway	3,500
Receipt Lee County – Buggy Factory	22,527

SALES AND SERVICE

Sale of Material	5,000
Sale of Compost Materials	16,000
Sale of Capital Assets	125,000
Sanitation Fees	2,886,410

GOLF

Green Fees – Annual	52,000
Green Fees – Daily	250,000
Cart Fees	240,000
Driving Range Fees	17,000
Tournament Fees	11,500
Pro Shop	55,000
Concessions	30,000

OTHER

Court Cost Fees	5,000
ABC Revenue	210,000
Street Paving Charges	225,000
Parking Revenue	3,000
Tower Consultant Fee	8,000
Civil Violation	500
Employee Computer Purchase	50,000
Airport Loan Reimbursement	42,000
Animal Control	500
Installment Purchase Proceeds	1,467,642
APPROPRIATED FUND BALANCE	363,096
FUND BALANCE INSPECTIONS	231,045
FUND BALANCE CCEP	162,500

TOTAL GENERAL FUND REVENUE 36,961,146

SCHEDULE B: ENTERPRISE FUND**UTILITY FUND****DEBT SERVICE**

Debt Service	4,521,159
--------------	-----------

OTHER

Utility Fund Contributions	214,874
----------------------------	---------

PUBLIC UTILITIES

UF Administration	2,846,553
Engineering	1,223,458
UF PW Administration	603,624
Distribution and Collection	6,191,828
Water Filtration	2,433,107
Utility Maintenance	1,117,917
Water Reclamation	2,507,491
Water Capital Imp.	150,000

Sewer Capital Imp.	230,000	
Warehouse	352,664	
		22,392,675
	SUBTOTAL UTILITY FUND EXPENSES	
	Less Departmental Charges (Warehouse)	(208,000)
	TOTAL UTILITY FUND EXPENSES	22,184,675
USER CHARGES		
Water Charges	13,182,187	
Sewer Charges	8,116,319	
INVESTMENT INCOME		
Interest Income	3,000	
Interest on Assessments	1,000	
OTHER		
Water Capacity Fees	164,035	
Taps and Connections	200,000	
Sewer Surcharge	13,000	
Sludge Charge	80,000	
Monitoring Fee	80,000	
Charges on Past Due Accounts	120,000	
Oil and Grease Fees	21,500	
Sales Other Funds	30,000	
Non Compliance Fees	2,000	
Miscellaneous	7,500	
Meter Rental	5,000	
Rental Income	80,000	
After Hours Fees	2,500	
NSF Charges	5,500	
Installment Purchase Proceeds	332,300	
RETAINED EARNINGS	(261,166)	
		22,184,675
	TOTAL UTILITY FUND REVENUE	

**SCHEDULE B: ENTERPRISE FUND
CHATHAM PARK**

Chatham Park WWTP Operations	158,758	
	TOTAL CHATHAM PARK EXPENSES	158,758
OTHER		
Receipt Chatham Park	158,758	
	TOTAL CHATHAM PARK REVENUE	158,758
	TOTAL ENTERPRISE FUND	22,343,433

**SCHEDULE C: MUNICIPAL SERVICE
DISTRICT FUND**

OTHER		
Municipal Service District Fund	163,300	
	TOTAL MUNICIPAL SERVICE DISTRICT EXPENSES	163,300
TAXES AD VALOREM		
Current Year Taxes	75,234	
Motor Vehicle Tax	2,084	
Penalties Less Discounts	100	
INVESTMENT INCOME		
Interest Income	100	
OTHER		
Contribution from General Fund	74,492	
FUND BALANCE APPROPRIATION	11,290	
	TOTAL MUNICIPAL SERVICE DISTRICT REVENUE	163,300
	TOTAL ALL FUNDS	\$59,467,879

Section 3: There is hereby levied for the fiscal year ending June 30, 2022, the following rate of taxes on each \$100 assessed valuation of taxable property as listed as of January 1, 2021 for the purpose of raising the revenue from current year's property tax as set forth in the foregoing estimate of revenue, and in order to finance the foregoing appropriation.

TOTAL RATE PER \$100 VALUATION \$.62

Section 4: There is hereby levied for the fiscal year ending June 30, 2022, the following rate of taxes on each \$100 assessed valuation of property in the Municipal Service District defined as the Central Business District listed as of January 1, 2021 for the purpose of raising the revenue from current year's property tax as set forth in the foregoing estimate of revenue and in order to finance the foregoing appropriation. The revenue raised will be used to support the improvement of the properties in the Municipal Service District, to manage the development of Downtown Sanford as the primary economic, cultural, and social center of the community, to educate the community on the unique assets and historical significance of the downtown area, to promote and stimulate the improvement of these assets, to implement the building improvement program, to address issues of parking, streetscape and safety in the Central Business District, to improve the area and to carry out other programs and activities approved by the City Council to support and promote the downtown area.

TOTAL RATE PER \$100 VALUATION \$.11

Section 5: There is hereby levied for the fiscal year ending June 30, 2022, on each registered motor vehicle and each registered trailer within the City of Sanford, a tax of \$30 for the purpose of raising revenue in order to finance street paving and the foregoing appropriations.

TOTAL RATE OF \$30 PER MOTOR VEHICLE AND TRAILER

Section 6: Privilege licenses and franchise taxes for the privilege of conducting specified businesses and professions within the City of Sanford are hereby levied at the rate established and authorized and adopted by the City Council of the City of Sanford on May 6, 1975.

Section 7: Building permits, inspection fees, fire fees, GIS fees, planning fees, compost facility fees, solid waste collection and disposal fees, beer and wine fees, water and wastewater rates are hereby levied at the rate established and shown on the attached schedules. All fees and rates are effective July 1, 2020 unless otherwise stated on the schedule.

Section 8: Fees for Solid Waste Collection and Disposal shall hereby be collected according to the provisions of North Carolina General Statutes 160A-314.1 that allows for the collection of said waste fees by any manner by which real and/or personal property taxes are billed and collected.

Section 9: The Finance Officer is authorized to transfer budgeted amounts within the departments but any revisions that alter total expenditures must be approved by the City Council through legislative action. All budget amendments must be reported in a public meeting of the City Council and made a matter of record in the minutes.

Section 10: Copies of the Budget Ordinance shall be furnished to the Finance Officer of the City of Sanford to be kept on file by them for their direction in the collection of revenue and expenditure of amounts appropriated.

Adopted this the 1st day of June, 2021.

T. Chet Mann, Mayor

ATTEST:

Bonnie Davis, City Clerk

Susan C. Patterson, City Attorney

CITY OF SANFORD
RATE SCHEDULE FOR FISCAL YEARS 2021-2022
RATES EFFECTIVE JULY 1, 2021

Water Utility Rates

Residential			Non-Residential		
Monthly Consumption Level	Inside City	Outside City	Monthly Consumption Level	Inside City	Outside City
Minimum Charge for up to 3 ccf (\$ / month)	\$17.70	\$35.38	Minimum Charge for up to 3 ccf (\$ / month)	\$17.70	\$35.38
Over 3 ccf (\$ / ccf)	\$5.36	\$10.68	3 ccf to 8 ccf (\$ / ccf)	\$5.36	\$10.68
			Over 8 ccf (\$ / ccf)	\$3.49	\$6.96

1 ccf = 100 cubic feet = 748 gallons

Sewer Utility Rates

Monthly Consumption Level	Inside City	Outside City
Minimum Charge for up to 3 ccf (\$ / month)	\$17.89	\$26.84
Over 3 ccf (\$ / ccf)	\$5.97	\$8.94

1 ccf = 100 cubic feet = 748 gallons

Sewer Only Rates

Monthly Consumption Level	Inside City	Outside City
Flat Fee	\$36.98	\$53.73

Industrial Surcharge Rates

Strength Parameter	Proposed Rate (\$/1,000 lb)
BOD	\$145 / 1,000 lb in excess of 250mg/l
TSS	\$220 / 1,000 lb in excess of 200 mg/l
Oil & Grease	\$200 / 1,000 lb in excess of 40 mg/l

CITY OF SANFORD
RATE SCHEDULE FOR FISCAL YEARS 2021-2022
RATES EFFECTIVE JULY 1, 2021

Industrial Pretreatment Monitoring Fee Development	
Pretreatment Monitoring Fee Development	Fee
Pretreatment Monitoring Fee	\$1,188.00/Event

Miscellaneous Charges	
Processing Fee For Returned Checks	\$25.00
Late Fee	\$5.00
Administrative Fee	\$15.00
Additional fee for Reconnection after hours	\$25.00

Sanitation Fee	
Annually	\$310.00

Vehicle Tax	
Annually	\$30.00 per vehicle and trailer

CITY OF SANFORD

BEER AND WINE FEES FOR FISCAL YEARS 2021-2022

RATES EFFECTIVE JULY 1, 2021

Beer and Wine Fees		
Malt Beverage (Beer)	Wine	Total
For On Premise - \$15.00	For On Premise - \$15.00	\$30.00
Off Premise - \$ 5.00	Off Premise - \$10.00	\$15.00

FEE SCHEDULE, SANFORD / LEE COUNTY

PLANNING AND DEVELOPMENT

FISCAL YEAR 2021-2022

Sanford / Lee County Board Applications

Petition for Zoning Text Amendment	\$300
Petition for Zoning Map Amendment	\$500
Petition for Conditional Zoning Map Amendment	\$750
Variance Application	\$500
Special Use Application	\$500
Additional Fee for review of application for Special Use Permit for telecommunications tower per Section 5.33.8 of Unified Development Ordinance	\$4,000
Appeals	\$500

Plan Review / Administrative Approvals

Plan Review (Commercial / Industrial) – 1 st and 2 nd submittals	\$500 plus \$2.00 per 1,000 square feet of Gross Floor Area
Plan Review (Multifamily) – 1 st and 2 nd submittals	\$500 plus \$2.00 per dwelling unit
Preliminary Plat (Major Subdivision) – 1 st and 2 nd submittals	\$200 plus \$10 per lot
Final Plat (Major Subdivision)	No charge
Minor Subdivision Plat	\$50
Plan/Plat Resubmission – 3 rd submittal and all subsequent submittals thereafter (fee to be paid separately for each submittal)	½ of the original fee
Zoning Verification Letter	\$25

Annexations and Street Closings

For annexation and street closing petitions, property owners are responsible for costs associated with advertising, recording fees, and required mail notifications. The property owners, or their agent, for newly petitioned annexed areas shall be responsible for paying the rezoning fee, as set forth in this schedule, to assign zoning to the annexed area.

**Compost Facility Fee Schedule
FY 2021-2022**

Material	Price Per Pickup Load	Price per 2 ½ Cu. Yd. Loader Bucket for Larger Truck Loads
Woodchips	\$15.00*	\$25.00*
Leaf Compost	\$15.00	\$25.00
Unscreened Compost with Clay Mixture	\$5.00	\$10.00
Screened Leaf Compost	\$25.00 when available	\$45.00 when available

Delivery by the City of Sanford will be \$40.00 per truckload within the city limits and \$65.00 per truckload outside the city limits but within the county. Delivery fee may fluctuate due to demand and/or availability. These charges are in addition to material cost.

*Special volume pricing periodically to decrease stockpile. \$1.75 per cubic yard on purchases of 500 cubic yards or more.

Septage Hauler Policy

Domestic Waste – waste that is domestic in character and comes from a residence

Commercial Waste – waste that is domestic in character and comes from a location other than a residence

Industrial Waste – waste that contains processed water and may include domestic waste

The City will not accept industrial waste except under special circumstances as approved by the wastewater plant superintendent and after the wastewater has been extensively tested at the industry's cost.

Note: The City of Sanford does not take any septage from outside the County of Lee.

The following are the septage hauler prices for the **2021-2022 fiscal year**:

Domestic	\$30 / 1,000 gallons
Commercial	\$65 / 1,000 gallons
Industrial	Minimum \$85 / 1,000 gallons (actual cost may vary)

**City of Sanford FY 2021-2022 Rates for the
Installation of Hydrant Meters for Contractors**

Hydrant Meter Size	Deposit Fee	Plus Daily Rental Fee
¾"	\$200.00	\$1.00 per day (per calendar year)
1"	\$400.00	\$1.00 per day (per calendar year)
2 ½"	\$1,500.00	\$2.00 per day (per calendar year)

Contractor is to notify the City of Sanford when hydrant meter is to be installed and removed. There will be a \$70.00 setup / relocation fee for the initial hydrant meter installation and for each additional relocation of the meter. Water usage as well as any applicable rental fees or setup / relocation fees will be deducted from deposit fees. Deposit will be forfeited if the City does not retrieve meter.

**City of Sanford FY 2021-2022
Water and Sewer Tap Rates**

Residential	Tap Size	Rate
<i>Inside and Outside</i>		
Water	3/4"	\$950
Water Meter Set	3/4"	\$125
Sewer	4"	\$1,250
Sewer Retaps:		
If have existing cleanout		No Fee
If city install cleanout		\$200
Commercial and Industrial	Tap Size	Rate
<i>Inside and Outside</i>		
Water		At Cost \$950 Minimum
Sewer		At Cost \$1,250 Minimum
Meter Set	3/4"	At Cost \$125 Minimum
Meter Adjustment		At Cost \$75 Minimum

Anything other than residential is classified as a business. Example: Churches, Offices and Industries.

Property being served may be subject to additional fees based on location and "prevailing front footage rate". Contact the City Engineer for particulars.



SANFORD FIRE DEPARTMENT

POST OFFICE BOX 3729
SANFORD, NC 27331-3729

OFFICE: 919-775-8316

FAX: 919-775-7018

FEE SCHEDULE

Permits Any required permits listed in Section 105 of the NC Fire Prevention Code (Unless otherwise noted)	\$	50.00 each
Hazardous Materials As required by table 105.6.20 Of the NC Fire Prevention Code	\$	100.00 each
Routine Maintenance Inspections	\$	N/C
Fire Code Violations * *(No charge if violations have been corrected by the scheduled re-inspection date)	\$	75.00 each

Construction Reviews/Inspections

Plan Reviews **	\$	50.00 each plus \$ 0.02 per sq. ft.
Certificate of Occupancy	\$	N/C
Fire Protection Systems (New and Renovations)		
Sprinkler Systems **	\$	50.00 plus \$ 0.02 per sq. ft.
Standpipes **	\$	50.00 plus \$ 0.02 per sq. ft.

Fire Alarm Systems **	\$	50.00 plus \$ 0.02 per sq. ft.
Hood Systems **	\$	75.00.
Paint Booths **	\$	100.00
Other Extinguishing Systems **	\$	100.00
Re test	\$	100.00 each

*Fire Code violations are per each Code section that is not compliant. i.e. multiple exit signs out of service equals 1 violation, multiple fire protection systems out of service equals multiple violations.

**Construction permits for all Fire Protection systems shall be subject to the plan review fees noted above. All construction permits include first acceptance test as may be required. Re-test will be additional.

Permits will be renewed based upon the State mandated inspection schedule. All required permit fees are valid until change of occupancy use, ownership and/or tenant, or until revoked due to non-compliance.

Other Permits/Fees

Exhibits and Trade Shows	\$	25.00 each or \$ 250.00 annually
Liquid or Gas Fueled Vehicles/Equipment (In assembly buildings)	\$	25.00 each
Parking in Fire Lane	\$	50.00 each
Temporary Membrane Structures (Tents, Canopies and Air Supported Structures)	\$	50.00 each
Burning Permits (Land Clearing only)	\$	75.00 each
ABC Inspections	\$	100.00 each
Amusement Buildings	\$	100.00 each
Carnivals/Fairs	\$	100.00 each
Combustible Dust Producing Operations	\$	100.00 each
Covered Mall Buildings	\$	100.00 each
Explosives	\$	100.00 each
Fireworks Displays	\$	100.00 each Plus Stand by Personnel
Flammable/Combustible Liquids (Only mandated according to NC Fire Prevention Code)	\$	100.00 each
Fumigation/Insecticide/Fogging	\$	100.00 each
Private Fire Hydrant Removal	\$	100.00 each
Spraying/Dipping	\$	100.00 each
Tank Removal/Installation	\$	100.00 each
STANDBY PERSONNEL	\$	40.00 per hour per Firefighter plus
	\$	250.00 per engine

Minimum of 4 men Engine Company, billed for each hour or portion thereof.

Any work started prior to proper permits being issued is subject to 100% penalty (Permit fees x 2), or \$250.00, whichever is greater.

FINES

Open Burning Without Permit	\$	100.00	each		
No Key Holder Response	\$	100.00	each		
Nuisance Alarms – Effective January 1, 2021					
4th. Alarm***	Commercial	\$	250.00	Residential	\$ 50.00
5th. Alarm and over***	Commercial	\$	500.00	each Residential	\$ 75.00

*****3 Nuisance alarms per calendar year at no charge.**

Nuisance alarms = any alarm caused by mechanical failure, malfunction, or an alarm activated by a cause that cannot be determined. *Essentially, any alarm, which occurs as a result of a condition that is not normal, or the intended operation of the system.*

LIFE SAFETY VIOLATIONS

1ST. Offense	\$	150.00
2nd. Offense	\$	300.00
3rd. Offense	\$	1,000.00

Life safety violations include each locked, blocked or otherwise impeded means of egress, any deficiencies or impairments, in any fire suppression, detection and or notification devices and or systems, or any other violation that in the opinion of the Fire Code Official may be harmful to any building occupants including but not limited to overcrowding per person over the legal capacity.

**HAZARDOUS MATERIALS / CONFINED SPACE / TRENCH RESCUE
EMERGENCY RESPONSE FEES**

RESPONSE UNITS	Inside City Limits Response	County Response
Engine	\$150.00 per unit / per hour	\$250.00 per unit / per hour
Ladder Truck	\$150.00 per unit / per hour	\$250.00 per unit / per hour
Equipment Truck	\$100.00 per unit / per hour	\$150.00 per unit / per hour
1 st Response Trailer	\$75.00 per unit / per hour	\$75.00 per unit / per hour
Brush Truck / Tow Vehicle	\$75.00 per unit / per hour	\$75.00 per unit / per hour
Shift Commander	\$35.00 per unit / per hour	\$35.00 per unit / per hour
Additional Command / Chief Office Response	\$35.00 per unit / per hour	\$35.00 per unit / per hour

Above fees include personnel, insurance, and fuel cost. Minimum charge of 2 hours and charged at ½ hour increments thereafter.

PERSONNEL

Paid Personnel:

- (Includes Fire Marshal, Firefighters, Law Enforcement, etc. not included with equipment in above section) 1.5 x hourly rate
- Support Personnel from other departments At cost

RESPONSE SUPPLIES

- Ropes, haul systems, harness, PPE Normal re-supply fee

REHAB SUPPLIES

- Food, drinks, snacks, etc. At Cost

RENTAL EQUIPMENT

- Trucks, backhoes, etc. At Cost

EQUIPMENT / SUPPLIES NOT LISTED

- Any Equipment / Supplies not listed, but used specifically on the response At Cost

CONTAMINATED / DAMAGED EQUIPMENT

The party responsible for the incident shall also be financially responsible for replacement of any routine or specialized equipment that becomes contaminated or damage during response, containment, abatement, and recovery efforts.

*****These are minimum charges. If actual costs exceed these minimums, the responsible party shall be liable for any additional cost.

Note: Any fees collected for services provided by the City of Sanford will be retained by the City and any fees collected for services provided by other agencies or entities will be remitted to said agencies or entities upon collection.

BUILDING PERMIT FEES RESIDENTIAL

RESIDENTIAL (New)	Includes all Single Family Dwellings, Duplexes, and Townhouses.
Building Permit Fee:	Square Footage up to 1500 sq. ft.: \$240 Basic Fee.
	Square Footage over 1500 sq. ft.: Multiply by \$0.20 + \$240.00 (Basic Fee)
	North Carolina Licensed General Contractors add \$10.00 Homeowner Recovery Fund. (G.S.§ 87-15.6).

RESIDENTIAL (Modular Homes)	<p>Additional permits shall be obtained for porches, basements, garages and additional structural alterations to the modular home in accordance with the appropriate fee schedule. Please be aware that separate permits are required for electrical, mechanical and plumbing.</p> <p>In accordance with G.S.§ 87-1 and F.S.§ 143-139.1: any person, firm or corporation that undertakes to erect a modular building must have either a valid NC General Contractors License or provide a \$5,000 Surety Bond.</p>
Building Permit Fee:	1500 sq.ft. or Less - \$135.00
	1501 – 2000 sq. ft. - \$170.00
	2001 sq.ft. and Up - \$205.00

MANUFACTURED HOMES	Manufactured Home Setup Fee only. Refer to Electrical, Plumbing and Plumbing Fee Schedule for other permits.
Single-Wide	\$50.00 each
Double-Wide	\$70.00 each
Triple-Wide	\$85.00 each

OTHER RESIDENTIAL CONSTRUCTION	Includes all Residential Additions.
Building Permit Fee:	<p>Square Footage shall be used to calculate building permit fees. Estimated Cost of Construction is determined at \$80/sq. ft. for Heated Space, \$40/sq. ft. for Unheated Space and \$25/sq. ft. for Unheated Porches, Shelters or Decks.</p> <p>Building permit fee shall be calculated by: \$2.50 per \$1,000 of Estimated Cost of Construction (<i>from calculation above</i>).</p> <p>Minimum Building Permit Fee is \$60.00.</p>

OTHER RESIDENTIAL CONSTRUCTION	Includes all Residential Renovations, Repairs, and Other Residential Construction not listed elsewhere.
Building Permit Fee:	<p>Permit Fee is Calculated based on Applicants Estimated Cost of Construction. (Bid, quote, or estimate must be provided with permit application).</p> <p>Building permit fee shall be calculated by: \$2.50 per \$1,000 of Applicants Estimated Cost of Construction.</p> <p>Minimum Building Permit Fee is \$60.00.</p>

BUILDING PERMIT FEES COMMERCIAL

COMMERCIAL (New)	50,000 Square Feet and Less.	
Building Permit Fee:	<p>Estimated Cost of Construction shall be determined by multiplying the total gross building square footage by the cost per square foot for Type of Occupancy listed below;</p> <p>Permit Fee = Estimated Cost of Construction (from above) divided by \$1,000, multiplied by \$4</p>	
	Assembly	\$100
	Business	\$85
	Educational	\$100
	Factory/Industrial	\$100
	Hazardous	\$100
	Institutional	\$120
	Mercantile	\$100
	Residential	\$100
	Storage	\$50 Heated \$45 Unheated
	Utility and Miscellaneous	\$50 Heated \$45 Unheated
	Mixed Occupancy	Highest Cost per Sq.Ft. of Occupancy Types

COMMERCIAL (New)	50,001 Square Feet and More.	
Building Permit Fee:	<p>Estimated Cost of Construction shall be determined by:</p> <ol style="list-style-type: none"> 1. Multiplying the first 50,000 square feet of the total building gross square footage by the cost per square foot for Type of Occupancy listed below. 2. Multiplying the square footage in excess of 50,000 square feet by the cost per square foot for Type of Occupancy listed below and add to figure from above. <p>Permit Fee = Estimated Cost of Construction (from 1 above), divided by \$1,000, multiplied by \$4 <i>Plus</i> Estimated Cost of Construction (from 2 above), divided by \$1,000, multiplied by \$1.</p>	
	Assembly	\$100
	Business	\$85
	Educational	\$100
	Factory/Industrial	\$100
	Hazardous	\$100
	Institutional	\$120
	Mercantile	\$100
	Residential	\$100
	Storage	\$50 Heated \$45 Unheated
	Utility and Miscellaneous	\$50 Heated \$45 Unheated
	Mixed Occupancy	Highest Cost per Sq.Ft. of Occupancy Types

**BUILDING PERMIT FEES
COMMERCIAL (continued)**

COMMERCIAL (New)	Modular Units.	
Building Permit Fee:	<p>Estimated Cost of Construction shall be determined by multiplying the total gross building square footage by the cost per square foot for Type of Occupancy listed below;</p> <p>Permit Fee = Estimated Cost of Construction (from above) divided by \$1,000, multiplied by \$4</p>	
	Assembly	\$100
	Business	\$85
	Educational	\$100
	Factory/Industrial	\$100
	Hazardous	\$100
	Institutional	\$120
	Mercantile	\$100
	Residential	\$100
	Storage	\$50 Heated \$45 Unheated
	Utility and Miscellaneous	\$50 Heated \$45 Unheated
	Mixed Occupancy	Highest Cost per Sq.Ft. of Occupancy Types

OTHER COMMERCIAL CONSTRUCTION	Includes all Commercial Renovations, Repairs, and Other Commercial Construction not listed elsewhere.	
Building Permit Fee:	<p>Permit Fee is Calculated based on Applicants Estimated Cost of Construction. (Bid, quote, or estimate must be provided with permit application).</p> <p>Building permit fee shall be calculated by: \$4.00 per \$1,000 of Applicants Estimated Cost of Construction.</p> <p>Minimum Building Permit Fee is \$60.00.</p>	

**BUILDING PERMIT FEES
MISCELLANEOUS**

MISCELLANEOUS BUILDING PERMITS	
Items not shown elsewhere in Fee Schedule.	Minimum Fee. Items not shown. \$60.00
Change of Occupancy Permit	\$60.00 each
Daycare Permit	\$75.00 each
Demolition Permit	\$90.00 Permit Fee plus Post \$500 Bond (Cash, Certified Check or Money Order per permit).
Footing/Foundation Permit	\$60.00 each
Malt Beverage License Inspection	\$60.00 each
Moving Building Permit	\$90.00 Permit Fee plus Post \$500 Bond (Cash, Certified Check or Money Order per permit).
Swimming Pool (For Setbacks Only)	\$60.00 each
Outdoor Advertising Sign (For Lee County Only)	\$90.00 each
Other Signs	\$60.00 each

ELECTRICAL PERMIT FEES

RESIDENTIAL

RESIDENTIAL (New):

Basic Fee \$135.00 (up to 200 Amps)

Basic Fee *plus* \$20.00 per each 100 Amps over 200 Amps

RESIDENTIAL (Renovations) (Maximum Fee \$135.00):

Basic Fee \$60.00 *plus* any of the following that apply:

\$5.00 per Special Outlet (Dryer/Electric Stove/Etc)

\$25.00 per subpanel

RESIDENTIAL (Room Additions) (Maximum Fee \$135.00):

Basic Fee \$60.00

plus Room Additions - \$40.00 per Room Addition.

plus \$5.00 per Special Outlet (Dryer/Electric Stove/Etc).

plus \$25.00 per subpanel.

MANUFACTURED HOME	Basic Fee \$55.00 each
--------------------------	------------------------

MODULAR HOMES	\$75.00 each
----------------------	--------------

COMMERCIAL

0-200 Amps	\$115.00 plus \$5.00 per Special Outlet, plus \$40.00 per subpanel
201-400 Amps	\$135.00 plus \$5.00 per Special Outlet, plus \$40.00 per subpanel
401-600 Amps	\$145.00 plus \$5.00 per Special Outlet, plus \$40.00 per subpanel
601-800 Amps	\$165.00 plus \$5.00 per Special Outlet, plus \$40.00 per subpanel
801-1000 Amps	\$175.00 plus \$5.00 per Special Outlet, plus \$40.00 per subpanel
1001-2000 Amps	\$255.00 plus \$5.00 per Special Outlet, plus \$40.00 per subpanel
2001 & Up AMPS	\$330.00 plus \$5.00 per Special Outlet, plus \$40.00 per subpanel

Special Outlets - 30 Amp/240 Volt or Greater

MISCELLANEOUS ELECTRICAL PERMITS

Items not shown elsewhere in Fee Schedule.	Minimum Fee. Items not shown. \$60.00
Conditional Power Fee	\$60.00
Fire Alarm	\$60.00
Electrical for Mechanical Change Outs	\$40.00
Power Restoration	\$60.00
Accessory Building	\$60.00
Service Change (Up to 100 amps)	\$60.00
Service Change (125-200 Amps)	\$75.00
Signs	\$60.00
Special Outlets	\$60.00 Minimum Fee plus \$5.00 each (Special Outlets - 30 Amp/240 Volt or Greater)
Swimming Pool Grounding	\$60.00
Temporary Power Pole	\$60.00

MECHANICAL PERMIT FEES

RESIDENTIAL	
Items not shown elsewhere in Fee Schedule.	Minimum Fee. Items not shown. \$60.00
Gas Heating Unit w/ A/C Unit (2 Separate Units/1 System)	\$75.00 per system
Gas Pack	\$70.00 each
Heatpump	\$75.00 each
Single Air Conditioning Unit	\$60.00 each
Single Heating Unit <i>(Gas Furnace, Electric Heat, Etc.)</i>	\$60.00 each
Gas Accessories. <i>(Gas Logs, Fireplace, Dryer, Range, Grill, Space Heater, Lights, Woodburning Inserts, Etc.)</i>	\$50.00 each
Gas Piping/Pressure Test	\$40.00 / 1 st Unit \$8.00 per additional unit
Air Handler or Outdoor Condenser - Change Outs (not heat pumps)	\$60.00 each unit
Ductwork Additions	\$60.00 Basic Fee
COMMERCIAL	
Basic Fee	*\$60.00 plus any of the following that apply:
Boilers	*(Up to 15 tons) \$9.00 per ton (16 tons and up) Total above <i>plus</i> \$3.00 per ton thereafter
Chillers:	*(Up to 15 tons) \$9.00 per ton (16 tons and up) Total above <i>plus</i> \$3.00 per ton thereafter
Gas Pack:	*(Up to 15 tons) \$9.00 per ton (16 tons and up) Total above <i>plus</i> \$3.00 per ton thereafter
Heat Pump:	*(Up to 15 tons) \$9.00 per ton (16 tons and up) Total above <i>plus</i> \$3.00 per ton thereafter
Refrigeration:	*(Up to 15 tons) \$9.00 per ton (16 tons and up) Total above <i>plus</i> \$3.00 per ton thereafter
Gas Appliances	*\$3.00 per 10,000 BTU's
Gas Heating Unit	*\$3.00 per 10,000 BTU's
Gas Heating Unit w/ A/C Unit (2 Separate Units/1 System)	*\$3.00 per 10,000 BTU's
Gas Piping/Pressure Test	*\$40.00 / 1 st Unit \$8.00 Per Additional Unit
Air Handler or Outdoor Condenser - Change Outs (not heat pumps)	\$60.00 each unit
Ductwork Additions	\$60.00 Basic Fee
Canopy Hood <i>(does not require licensed contractor)</i>	*\$60.00 each

(For calculation purposes:

- Horsepower to BTU: 1 HP = 33.475 BTU
- 12,000BTU = 1 Ton)

PLUMBING PERMIT FEES

RESIDENTIAL (New)
Basic Fee \$60.00 plus \$25.00 for every Full Bath \$20.00 for every Half Bath
RESIDENTIAL (Modular Homes)
Basic Fee \$60.00 plus \$5.50 for water line \$5.50 for sewer line Unfinished Baths require a separate permit at the time of Fit Up.
RESIDENTIAL (Manufactured Homes)
Basic Fee \$50.00
OTHER RESIDENTIAL CONSTRUCTION
Basic Fee \$60.00 plus \$5.50 per fixture (<i>see plumbing permit application</i>).
COMMERCIAL (New)
Basic Fee \$60.00 plus \$5.50 per fixture (<i>see plumbing permit application</i>).
COMMERCIAL (Modular)
Basic Fee \$60.00 plus \$5.50 for water line \$5.50 for sewer line
MISCELLANEOUS PLUMBING PERMITS
Basic Fee \$60.00 plus \$5.50 per fixture (<i>see plumbing permit application</i>).

RECORD RESEARCH

Permit Activity Computer Printouts	\$100.00
Archives/History Research (Per Permit)	\$20.00 per hour.
Copies (per page)	\$0.35per page

SPECIAL NOTES

1. FAILURE TO SECURE PERMIT

Failure to obtain the appropriate permit before construction begins shall result in a 100% penalty (double fees). Commencement of or proceeding with any work of which a permit is required by the State Building Code or any other state or local laws (shall include digging footings or moving manufactured homes on site). (G.S. § 153A-357, G.S. § 160A-417; G.S. § 153A-354, G.S. § 160A-414; G.S. § 153A-352, G.S. § 160A-412).

2. ISSUANCE OF PERMITS

Individual trades are responsible for purchasing their respective permits (no blanket permits are issued).

If a building permit is required for any job, the building permit must be issued prior to issuance of any trade permits.

All approvals from other regulatory agencies (local, state, and federal) must be documented (i.e. zoning approval, erosion control, historic district, environmental health, etc.) before building permits will be issued. (G.S. § 153A-357, G.S. § 153A-363, G.S. § 160A417, G.S. § 160A-423).

It is the contractor's responsibility to meet all requirements of license limitations when making application for permits. (G.S. § 87-14, G.S. § 87-21(e), G.S. § 87-43.1, G.S. § 87-58, G.S. § 153A-134, G.S. § 153A-357, G.S. § 160A-194, G.S. § 160A-417).

The Permit Coordinator will notify the applicant at which time the permit is prepared for issuance and the cost of the permit.

BUILDING PERMITS

The North Carolina Building Code requires that a permit be issued for "The construction, reconstruction, alteration, repair, movement to another site, removal, or demolition of any building or structure;" Accessory Buildings with any dimension greater than twelve (12) feet are required to meet the provisions of the North Carolina Residential Code for One- and Two-Family Dwellings.

"No permit ...shall be required for any construction, installation, repair, replacement, or alteration costing Five Thousand Dollars (\$5,000) or less in any single family residence or farm building unless the work involves: the addition, repair, or replacement of load bearing structures;"

- Building permits will be issued to a properly licensed North Carolina General Contractor.
OR
- To the owner of the property on which the building is to be built and occupied by said owner for at least twelve (12) months following completion (no rental property). Volume I-A, G.S. 87-1.
OR
- To an individual when a general contractor's license is not required. The cost of the undertaking cannot exceed thirty thousand dollars (\$30,000).
Permits will be issued personally to the license holder of record only. A bonafide employee of the licensee will be allowed to obtain permits upon submittal of the "Authorization for Permit Application by Employee of Licensed Contractor Form".

General Contractors Licensing Limitations: If the estimated cost of construction from the fee schedule exceeds a contractor's license limitations a copy of the original bid, quote or estimate will be required prior to permit issuance.

HOMEOWNER RECOVERY FUND:

Pursuant to 887-15.6 (b), whenever a general contractor applies for the issuance of a permit for the construction of any single-family residential dwelling unit or for the alteration of an existing single-family residential dwelling unit, a (\$10.00) fee shall be collected from the general contractor for each dwelling unit to be constructed or altered under the permit. The City of Sanford shall forward four dollars (\$9.00) of each fee collected to the Board of General Contractors, on a quarterly basis and the city may retain one dollar (\$1.00) of each fee collected. The Board shall deposit the fees received into the General Fund.

ELECTRICAL PERMITS

Electrical permits are required for "The installation, extension, alteration, or general repair of any electrical wiring, devices, appliances, or equipment."

Electrical permits are issued to a North Carolina properly licensed North Carolina Electrical Contractor

OR

Property owners requesting to perform electrical work upon their own property when such property is not intended at the time for rent, lease, or sale will be required to take and pass an electrical exam prepared by this office. (G.S. § 87-43.1 Exceptions).

Permits will be issued personally to the license holder of record only. A bonafide employee of the licensee will be allowed to purchase permits upon submittal of the Authorization for Permit Application by Employee of Licensed Contractor Form.

Temporary Service Poles

Temporary Service Poles Inspections are to be made in conjunction with the footing or foundation inspection (permit fee is waived with new building construction only). In order to erect a temporary pole prior to or after the footing or foundation inspection or for renovations or additions, an electrical permit for the temporary pole must be obtained (see fee schedule).

MECHANICAL PERMITS

Mechanical permits are required for "The installation, extension, alteration or general repair of any heating or cooling system;"

- Mechanical permits are issued to a properly licensed North Carolina Mechanical Contractor
- OR**
- To the owner of the building that occupies the building provided that the permit holder performs the work themselves (no rental property or commercial projects). Volume I-A, G.S. 87-21(a)(5)(ii).

NOTE: Mechanical change-outs and/or relocation of mechanical units require an electrical permit as described above.

Permits will be issued personally to the license holder of record only. A bona fide employee of the licensee will be allowed to purchase permits upon submittal of the Authorization for Permit Application by Employee of Licensed Contractor Form.

Grease Canopy Hoods do not require a licensed contractor.

MANUFACTURED HOME PERMITS

A licensed Dealer or Setup Contractor must obtain Manufactured Home Permits. The owner is allowed to obtain a manufactured home permit only if they are actually setting up the home themselves.

Any manufactured home moved to the site prior to issuance of the necessary permits required will be removed from the site until such time that the proper permits are approved and issued.

Manufactured home plumbing permits are required for setup contractors who will complete the plumbing connections underneath the home only. A North Carolina licensed plumbing contractor will be required to obtain a separate permit to make utility connections (water/sewer).

MODULAR PERMITS

A building permit is required for modular homes.

In accordance with G.S. 87-1 and G.S. 143-139.1, any person, firm or corporation that undertakes to erect a modular building must have either a valid North Carolina General Contractors License or provide a five thousand dollar (\$5,000) surety bond for each modular building to be erected.

The permit fee is for the modular setup (footing, foundation, and final). Additional building permits shall be obtained for porches, basements, garages, and additional structural alterations to the modular unit in accordance with the permit fee schedule. A separate permit is required for electrical, mechanical and plumbing permits.

NO TEMPORARY SERVICE WILL BE AUTHORIZED FOR ANY MODULAR CONSTRUCTION.

PLUMBING PERMITS

Plumbing permits are required for "The installation, extension, alteration or general repair of any plumbing system;"

- Plumbing permits are issued to a properly licensed North Carolina Plumbing Contractor
- OR
- To the owner of the building that occupies the building provided that the permit holder performs the work themselves (no rental property or commercial projects). G.S. 87-21(a)(5)(ii).

Permits will be issued personally to the license holder of record only. A bona fide employee of the licensee will be allowed to purchase permits upon submittal of the "Authorization for Permit Application by Employee of Licensed Contractor Form".

Manufactured home plumbing permits are required for setup contractors who will complete the plumbing connections underneath the home only. A North Carolina licensed plumbing contractor will be required to obtain a separate permit to make utility connections (water/sewer).

RENTAL PROPERTY

Electrical, Mechanical and Plumbing Permits will not be issued to the owners of rental property.

- **Rental Property - Building Permits**

Building Permits will be issued to the owner or an unlicensed General Contractor where the cost of the undertaking is less than \$30,000. Projects valued at \$30,000 or more require that the permit be issued to a North Carolina Licensed General Contractor only. (G.S. § 87-1).

- **Rental Property - Electrical Permits**

Electrical Permits will be issued to North Carolina Licensed Electrical Contractors only. (G.S. § 87-43.1 (5a)).

- **Rental Property - Mechanical Permits**

Mechanical Permits will be issued to North Carolina Licensed Mechanical Contractors only. (G.S. § 87-21 (a)(5)(ii)).

- **Rental Property - Plumbing Permits**

Plumbing Permits will be issued to North Carolina Licensed Plumbing Contractors only. (G.S. § 87-21 (a)(5)(ii)).

RENEWING EXPIRED PERMITS:

If any permit expires or is revoked, or if any other permit issued by the inspection department becomes invalid because of no activity, the applicant must apply for a new permit to be issued and pay the appropriate fees.

In order for the requirement that additional fees be paid for re-issuance of an expired permit be waived, the owner/contractor must show proof of work being performed on the job (i.e., valid receipts for labor, materials etc., during the period in which no inspections were performed.) (G.S. § 153A-354, G.S. § 160A-414).

PERMIT REFUNDS

Permit fees are non-refundable, unless no work has been performed and no inspections have been made. (G.S. § 153A-354, G.S. § 160A-414).

POSTING BONDS

Bonds are required to be posted for moving permits and demolition permits for the City of Sanford. Bonds may be posted in the form of cash, certified check or money order, at the time that a Demolition or Moving Permit is issued. Bonds are non-transferable.

3. POSTING OF PERMIT CARDS:

Permit cards must be posted and building plans must be available at all times at the jobsite, or the inspection will not be performed and a \$60 re-inspection fee will be charged.

4. INSPECTIONS

The General Contractor or the person that the Building Permit was issued to must make all inspection requests. (Footings, Foundations, Rough-Ins, Insulation, and Final for C.O.). Electrical, Plumbing & Mechanical Contractors will be responsible to notify the General Contractor when ready for Rough-In, Final, and other inspections.

****NOTE:** When a construction project requires all four disciplines, i.e., Building, Electrical, Plumbing and Mechanical installations, each discipline will be inspected simultaneously, during one inspection trip. Inspection requests should not be made unless each discipline is ready for a rough-in inspection. A minimum of one (1) day notice is required for all inspections.

All inspections must be called in by the correct address and permit number.

Building Permit Cards must be posted and building plans must be available at the jobsite or the inspection will not be performed and a **\$60 PENALTY FEE WILL BE CHARGED.**

Inspection results will be provided at all jobsites. Passed inspections will be indicated with the appropriate section of the permit card posted on the jobsite. Failed inspections will be identified with the posting of a orange "NOTICE" card accompanied by a "NOTICE OF ADDITION OR CORRECTIONS" sheet. The Inspector will provide these two documents on the jobsite with the permit card. (G.S.§ 153A-352 and G.S.§ 160A-512).

Calls to the inspection department concerning the status of inspections are discouraged. Check permit card at jobsite for inspection results.

Priorities for daily inspections will be as follows:

1. Concrete pours. (i.e. footing and slabs).
2. Open ditches that are a potential danger to the public. (i.e. water & sewer lines and underground electrical)
3. Foundations.
4. Restoration of Electrical Service to existing buildings.
5. Mechanical Change-Outs / Repairs during extreme weather conditions.

RE-INSPECTION FEES

The Inspections Department will perform one follow-up inspection to ensure that corrections have been made. Additional inspections shall be termed "re-inspections". A fee of \$60 shall be paid prior to any re-inspection trip. Temporary service poles not inspected in conjunction with footing or foundation inspections will be considered a re-inspection. There will be a \$60.00 re-inspection fee charge if a scheduled inspection is not ready when the inspector arrives on the jobsite.

Any inspection that requires that the owner provide access (i.e. Building, Electrical, Mechanical and Plumbing) the re-inspection fees will be as follows:

- 1st Inspection Trip – No Charge. Door Hanger will be left instructing owner to schedule an inspection.
- 2nd Inspection Trip, and subsequent trip will result in a \$60 Re-Inspection Fees per Re-Inspection Trip until Inspection is approved. Contractor will be responsible for paying Re-Inspection Fees prior to any Re-Inspections.

Staffing Comparison - Headcount

Department	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 21-22 Recomm.
Governing Body - Elected	9	9	9	9	9
Administration	4	4	4	4	4
Human Resources	4	4	4	4	4
Risk Management	1	1	1	1	1
Financial Services	9	9	9	9	9
Information Technology	3	3	3	3	3
Legal	2	2	2	2	2
Public Building	3.5	2.5	2.5	2.5	2.5
Fleet Maintenance	5.5	5.5	5.5	5.5	5.5
Horticulture	6	6	6	6	6
TOTAL GENERAL GOVERNMENT	47	46	46	46	46
Police	110	110	110	111	111
Fire	54	54	54	54	54
Inspections	7	7	7	8	8
TOTAL PUBLIC SAFETY	171	171	171	173	173
Street	17.5	17.5	17.5	17.5	17.5
TOTAL TRANSPORTATION	17.5	17.5	17.5	17.5	17.5
Solid Waste	18.5	18.5	18.5	18.5	18.5
TOTAL SANITATION	18.5	18.5	18.5	18.5	18.5
Community Development	10	10	11	11	12
Code Enforcement	4	4	4	4	4
Planning/HPC	1	1	1	1	1
TOTAL COMMUNITY DEVELOPMENT	15	15	16	16	17
Parks	0	4	4	4	4
Golf	6	6	6	6	6
TOTAL CULTURAL AND RECREATION	6	10	10	10	10
TOTAL GENERAL FUND	275	278	279	281	282

Includes permanent part-time position(s)

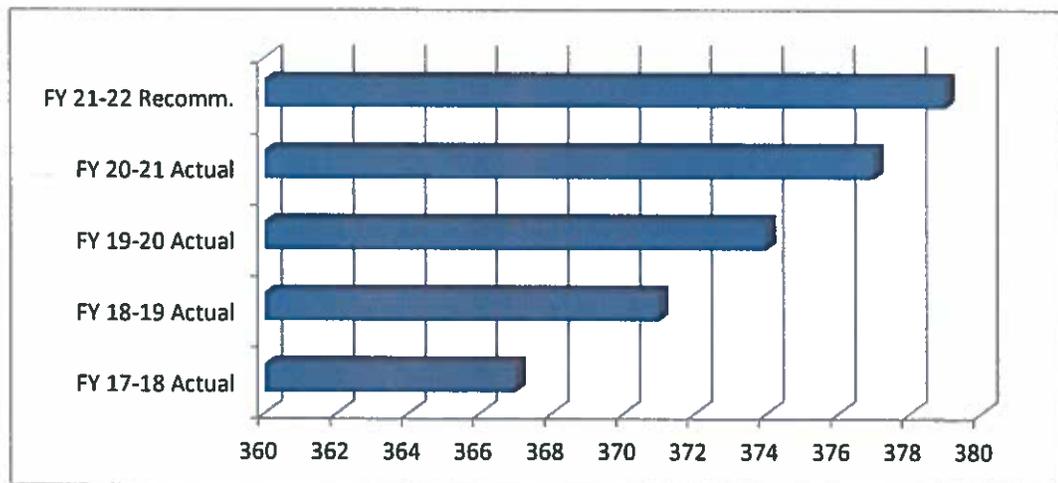
Includes frozen position(s)

Staffing Comparison - Headcount

Department	FY 17-18 Actual	FY 18-19 Actual	FY 19-20 Actual	FY 20-21 Actual	FY 21-22 Recomm.
Warehouse	1	1	1	1	1
UF Administration	11	12	12	12	12
Engineering	10	11	12	12	13
Public Works Administration	6	5	5	5	5
Utility Maintenance	0	0	0	0	6
Distribution and Collection	40	40	41	41	38
Water Filtration	11	11	11	12	11
Water Reclamation	13	13	13	13	11
TOTAL PUBLIC UTILITIES	92	93	95	96	97
TOTAL UTILITY FUND	92	93	95	96	97
TOTAL ENTERPRISE FUND	92	93	95	96	97
GRAND TOTAL	367	371	374	377	379

Includes permanent part-time position

Includes frozen position(s)



GENERAL FUND			2020	2021	2021	2021	2022	VARIANCE	PCT
REVENUE SOURCES			ACTUAL	ORIG BUD	REVISED BUD	PROJECTION	MANAGER	MGR/REV BUD	CHANGE
100040	30010	PENALTIES LESS DISCOUNTS	\$ 38,057	\$ 43,000	\$ 43,000	\$ 67,000	\$ 40,000	\$ (3,000)	-7.0%
100040	30020	TAXES - ALL OTHER YEARS	-	60,000	60,000	87,636	60,000	-	0.0%
100040	30109	TAX REVENUE - 2009	144	-	-	-	-	-	0.0%
100040	30110	TAX REVENUE - 2010	144	-	-	-	-	-	0.0%
100040	30111	TAX REVENUE-2011	120	-	-	-	-	-	0.0%
100040	30112	TAX REVENUE- 2012	122	-	-	-	-	-	0.0%
100040	30113	TAX REVENUE- 2013	106	-	-	-	-	-	0.0%
100040	30114	TAX REVENUE - 2014	175	-	-	-	-	-	0.0%
100040	30115	TAX REVENUE - 2015	1,444	-	-	-	-	-	0.0%
100040	30116	TAX REVENUE - 2016	2,899	-	-	-	-	-	0.0%
100040	30117	TAX REVENUE - 2017	13,437	-	-	-	-	-	0.0%
100040	30118	TAX REVENUE - 2018	55,464	-	-	-	-	-	0.0%
100040	30119	TAX REVENUE - 2019	15,704,842	-	-	-	-	-	0.0%
100040	30120	TAX REVENUE - 2020	-	15,517,431	15,570,151	16,000,000	16,524,058	953,907	6.1%
100040	30200	NCVTS PENALTIES LESS DISCOUNTS	10,183	8,000	8,000	8,000	8,000	-	0.0%
100040	30214	NCVTS REVENUE - 2014	119	-	-	-	-	-	0.0%
100040	30215	NCVTS REVENUE - 2015	60	-	-	-	-	-	0.0%
100040	30216	NCVTS REVENUE - 2016	480	-	-	-	-	-	0.0%
100040	30217	NCVTS REVENUE - 2017	2,445	-	-	-	-	-	0.0%
100040	30218	NCVTS REVENUE - 2018	312,876	-	-	-	-	-	0.0%
100040	30219	NCVTS REVENUE - 2019	995,077	-	-	-	-	-	0.0%
100040	30220	NCVTS REVENUE - 2020	-	1,234,350	1,234,350	1,400,000	1,336,536	102,186	8.3%
TOTAL AD VALOREM TAXES			17,138,193	16,862,781	16,915,501	17,562,636	17,968,594	1,053,093	6.2%
100041	30295	VEHICLE FEES 2018	148,050	-	-	-	-	-	0.0%
100041	30296	VEHICLE FEES 2019	521,310	-	-	-	-	-	0.0%
100041	30297	VEHICLE FEES - 2020	-	685,500	685,500	685,500	685,500	-	0.0%
100041	30339	PRIVILEGE LICENSE	2,730	4,000	4,000	2,000	2,000	(2,000)	-50.0%
100041	30440	SALES TAX - ARTICLE 39	2,558,834	2,273,134	2,273,134	2,683,344	2,749,779	476,645	21.0%
100041	30441	SALES TAX - ARTICLE 40	1,200,730	1,107,187	1,107,187	1,355,614	1,395,986	288,799	26.1%
100041	30442	SALES TAX - ARTICLE 44	1,159,415	1,123,594	1,123,594	1,144,798	1,168,782	45,188	4.0%
100041	30443	SALES TAX - ARTICLE 42	1,209,446	1,088,906	1,088,906	1,341,672	1,374,889	285,983	26.3%
100042	30425	SHARED CABLE REVENUE	170,403	179,850	179,850	169,095	166,981	(12,869)	-7.2%
100420	31025	DISPOSAL TAX REVENUE	22,674	21,387	21,387	16,638	16,888	(4,499)	-21.0%
TOTAL OTHER TAXES			\$ 6,993,592	\$ 6,483,558	\$ 6,483,558	\$ 7,398,661	\$ 7,560,805	\$ 1,077,247	16.6%

GENERAL FUND			2020	2021	2021	2021	2022	VARIANCE	PCT	
REVENUE SOURCES			ACTUAL	ORIG BUD	REVISED BUD	PROJECTION	MANAGER	MGR/REV BUD	CHANGE	
100044	30340		INTEREST INCOME	\$ 190,057	\$ 50,000	\$ 50,000	\$ 12,668	\$ 15,000	\$ (35,000)	-70.0%
100044	303401		POWELL BILL INTEREST INCOME	3,001	100	100	100	100	-	0.0%
100044	303406		INTEREST INC CARES FUNDING	-	-	-	8	-	-	0.0%
100220	303402	D9999	INTEREST INCOME-FED DRUG FORFE	934	-	-	23	-	-	0.0%
100220	303403	D9999	INTEREST INC STATE DRUG FORFE	173	-	-	13	-	-	0.0%
TOTAL INVESTMENT INCOME				194,165	50,100	50,100	12,812	15,100	(35,000)	-69.9%
100210	30668		FIRE PERMITS/FINES	29,208	28,000	28,000	29,000	30,000	2,000	7.1%
100210	30670		NON-RESIDENT BLDG PERMITS-CITY	294,676	90,000	90,000	181,530	100,000	10,000	11.1%
100210	30671		RESIDENTIAL BLDG PERMITS-CITY	63,661	50,000	50,000	75,000	50,000	-	0.0%
100210	30672		OTHER BLDG PERMITS-CITY	283,016	170,000	170,000	269,000	180,000	10,000	5.9%
100210	30680		NON-RESIDENT BLDG PERMITS-BWAY	349	-	-	-	-	-	0.0%
100210	30681		RESIDENTIAL BLDG PERMITS-BWAY	7,056	250	250	8,025	1,400	1,150	460.0%
100210	30682		OTHER BLDG PERMITS-BWAY	10,812	4,500	4,500	10,750	4,500	-	0.0%
100210	30690		NON-RESIDE BLDG PERMITS-LEE CO	302,905	50,000	50,000	63,000	50,000	-	0.0%
100210	30691		RESIDENTIAL BLDG PERMITS-LEECO	61,893	50,000	50,000	72,000	55,000	5,000	10.0%
100210	30692		OTHER BUILDING PERMITS-LEE CO	146,841	110,000	110,000	115,000	110,000	-	0.0%
100510	30693		ZONING FEES-CITY	36,670	17,000	17,000	26,000	25,000	8,000	47.1%
100510	30694		ZONING FEES-BROADWAY	1,850	100	100	1,100	500	400	400.0%
100510	30695		ZONING FEES-LEE CO	17,251	5,000	5,000	9,000	5,000	-	0.0%
TOTAL LICENSES / PERMITS				1,256,186	574,850	574,850	859,405	611,400	36,550	6.4%
100110	31100		SALE OF MATERIAL	9,577	5,000	5,000	4,000	5,000	-	0.0%
100110	31123		SALE OF NON-CAPITAL ASSETS	(5)	5,000	5,000	-	-	(5,000)	-100.0%
100110	31125		SALE OF CAPITAL ASSETS	-	50,000	138,400	100,000	125,000	(13,400)	-9.7%
100410	31110		SALE OF COMPOST	23,189	17,000	17,000	14,000	16,000	(1,000)	-5.9%
100410	31000		SANITATION FEES	2,390,734	2,856,030	2,856,030	2,774,120	2,886,410	30,380	1.1%
TOTAL SALES AND SERVICE				2,423,495	2,933,030	3,021,430	2,892,120	3,032,410	10,980	0.4%
100010	42000		GREEN FEES - ANNUAL	51,187	50,000	60,900	60,000	52,000	(8,900)	-14.6%
100010	42001		GREEN FEES - DAILY	237,907	200,000	200,000	250,000	250,000	50,000	25.0%
100010	42002		CART FEES	251,170	220,000	220,000	265,000	240,000	20,000	9.1%
100010	42003		DRIVING RANGE FEES	20,097	15,000	15,000	20,000	17,000	2,000	13.3%
100010	42004		TOURNAMENT FEES	9,490	11,500	11,500	11,500	11,500	-	0.0%
100010	43000		PARK FEES	450	-	-	-	-	-	0.0%
TOTAL USER CHARGES				\$ 570,301	\$ 496,500	\$ 507,400	\$ 606,500	\$ 570,500	\$ 63,100	12.4%

GENERAL FUND				2020	2021	2021	2021	2022	VARIANCE	PCT
REVENUE SOURCES				ACTUAL	ORIG BUD	REVISED BUD	PROJECTION	MANAGER	MGR/REV BUD	CHANGE
INTERGOVERNMENTAL REVENUE									-	
100020	32004		CARES-FEDERAL	\$ 92,125	\$ -	\$ 554,949	\$ 465,196	\$ -	\$ (554,949)	-100.0%
100120	32000		FEMA – FEDERAL	495	-	-	-	-	-	0.0%
100220	30700	D9999	FEDERAL DRUG FORFEITURE	78,855	79,000	79,000	-	-	(79,000)	-100.0%
TOTAL FEDERAL INTERGOVERNMENTAL				171,476	79,000	633,949	465,196	-	(633,949)	-100.0%
STATE OF NORTH CAROLINA										
100042	30401		ELECTRICITY SALES TAX	1,921,308	1,983,250	1,983,250	1,807,020	1,829,608	(153,642)	-7.7%
100042	30402		NATURAL GAS SALES TAX	83,572	75,734	75,734	90,258	88,452	12,718	16.8%
100042	30403		TELECOMMUNICATIONS SALES TAX	130,696	126,128	126,128	130,811	118,384	(7,744)	-6.1%
100042	30420		BEER & WINE TAX	64,434	63,929	63,929	66,045	72,650	8,721	13.6%
100320	30430		POWELL BILL	799,869	791,153	791,153	761,327	728,045	(63,108)	-8.0%
100420	31026		NC ELECTRONICS MGMT FUND	1,758	1,800	1,800	3,209	1,800	-	0.0%
100120	32001		FEMA - STATE	165	-	-	-	-	-	0.0%
100120	32010		RECEIPT FROM STATE	37,484	37,484	37,484	15,080	35,401	(2,083)	-5.6%
100220	30710	D9999	STATE DRUG FORFEITURE	6,688	12,000	12,000	68,775	-	(12,000)	-100.0%
TOTAL STATE INTERGOVERNMENTAL				3,045,974	3,091,478	3,091,478	2,942,525	2,874,340	(217,138)	-7.0%
OTHER LOCAL										
100110	30352		CONSOLIDATED PLANNING SERVICES	473,767	511,126	511,126	508,694	597,825	86,699	17.0%
100110	30358		FINANCIAL SERVICES CONTRACT	3,500	3,500	3,500	3,500	3,500	-	0.0%
100210	30354		DISPATCH SERVICES - COUNTY	370,287	407,126	407,126	387,303	380,261	(26,865)	-6.6%
100210	30665		CLEARWATER FIRE DIST. LEE CO.	46,000	48,000	48,000	48,000	-	(48,000)	-100.0%
100210	32012		RECEIPT LEE COUNTY	-	42,184	52,184	20,000	-	(52,184)	-100.0%
100220	30356	E9999	911 SURCHARGE REIMBURSEMENT	245,103	368,786	368,786	311,784	470,601	101,815	27.6%
100045	32013	IS050	BUGGY FACTORY REIMB-LEE CO.	15,891	22,527	22,527	22,527	22,527	-	0.0%
100045	32013	INONR	BUGGY FACTORY REIMB-LEE CO.	2,180	-	-	-	-	-	0.0%
TOTAL LOCAL GOVERNMENTAL				1,156,728	1,403,249	1,413,249	1,301,808	1,474,714	61,465	4.3%
TOTAL GOVERNMENTAL REVENUE				\$ 4,374,178	\$ 4,573,727	\$ 5,138,676	\$ 4,709,529	\$ 4,349,054	\$ (789,622)	-15.4%

GENERAL FUND			2020	2021	2021	2021	2022	VARIANCE	PCT
REVENUE SOURCES			ACTUAL	ORIG BUD	REVISED BUD	PROJECTION	MANAGER	MGR/REV BUD	CHANGE
100041	41505		\$ 10	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
100042	30450		360,000	210,000	210,000	160,000	210,000	-	0.0%
100042	30972		40,000	41,000	41,000	41,000	42,000	1,000	2.4%
100045	30332		-	50,000	50,000	-	50,000	-	0.0%
100045	30334		52,651	-	28,113	46,617	-	(28,113)	-100.0%
100045	30335		46,653	75,000	75,000	-	-	(75,000)	-100.0%
100045	30338		1,100	500	500	1,000	500	-	0.0%
100045	30360		685	500	500	500	500	-	0.0%
100045	30962		13,889	-	-	-	-	-	0.0%
100045	42006		32,415	30,000	30,000	32,000	30,000	-	0.0%
100210	30337		3,560	5,000	5,000	3,700	3,000	(2,000)	-40.0%
100210	30357		5,323	5,500	5,500	3,900	5,000	(500)	-9.1%
100310	33110		139,400	225,000	225,000	225,000	225,000	-	0.0%
100510	30662		-	8,000	8,000	8,000	8,000	-	0.0%
101010	30335		983	-	-	-	-	-	0.0%
101010	42007		59,152	50,000	50,000	60,000	55,000	5,000	10.0%
100120	50325	C2102	-	-	5,000	5,000	-	(5,000)	-100.0%
100020	30978	CHOME	7,080	-	-	-	-	-	0.0%
100120	30969	F1601	-	-	500	500	-	(500)	-100.0%
100120	50325	F2001	10,000	-	-	-	-	-	0.0%
100120	50325	F2101	-	-	1,000	1,000	-	(1,000)	-100.0%
100045	32014	I5050	240	-	-	240	-	-	0.0%
TOTAL OTHER			773,141	700,500	735,113	588,457	629,000	(106,113)	-14.4%
SUBTOTAL GENERAL FUND REVENUE			33,723,251	32,675,046	33,426,628	34,630,120	34,736,863	1,310,235	3.9%
100046	30983		-	-	171,821	171,821	-	(171,821)	-100.0%
100045	30901		-	-	-	-	1,467,642	1,467,642	0.0%
100045	54000		-	48,104	1,820,238	(1,251,125)	363,096	(1,457,142)	-80.1%
100045	54001		-	-	-	-	231,045	231,045	0.0%
100045	54002		-	-	-	-	162,500	162,500	0.0%
TOTAL GENERAL FUND REVENUE			\$ 33,723,251	\$ 32,723,150	\$ 35,418,687	\$ 33,550,816	\$ 36,961,146	\$ 1,542,459	4.4%

	2020	2021	2021	2021	2022	VARIANCE	PCT
GENERAL FUND EXPENDITURES	ACTUAL	ORIG BUD	REVISED BUD	PROJECTION	MANAGER	MGR/REV BUD	CHANGE
GOVERNING BODY	\$ 270,925	\$ 324,484	\$ 342,704	\$ 309,540	\$ 343,211	\$ 507	0.1%
ADMINISTRATION	359,711	350,455	365,873	361,310	378,449	12,576	3.4%
HUMAN RESOURCES	268,384	285,373	288,672	278,183	293,434	4,762	1.6%
RISK MANAGEMENT	69,565	65,680	66,725	65,199	82,250	15,525	23.3%
ELECTIONS	32,613	-	-	-	-	-	0.0%
FINANCE	765,710	786,606	861,097	795,735	752,246	(108,851)	-12.6%
INFORMATION TECHNOLOGY	369,963	389,308	394,196	384,462	412,809	18,613	4.7%
LEGAL	175,372	204,354	320,038	291,114	198,806	(121,232)	-37.9%
PUBLIC BUILDING	553,029	675,105	900,321	869,546	796,569	(103,752)	-11.5%
CENTRAL OFFICE	12,370	19,887	19,887	18,313	20,501	614	3.1%
OTHER CONTRIBUTIONS	3,583,739	1,488,036	1,707,791	1,725,479	1,873,216	165,425	9.7%
FLEET MAINTENANCE	378,905	524,288	532,544	457,486	611,759	79,215	14.9%
HORTICULTURE	752,832	756,351	814,540	785,577	848,781	34,241	4.2%
GENERAL GOVERNMENT	7,593,119	5,869,927	6,614,388	6,341,944	6,612,031	(2,357)	0.0%
POLICE	9,374,701	10,726,918	10,955,737	9,953,549	11,029,520	73,783	0.7%
FIRE	5,072,382	4,885,798	5,349,692	5,133,988	5,369,283	19,591	0.4%
INSPECTIONS	547,788	736,479	807,703	720,118	795,245	(12,458)	-1.5%
PUBLIC SAFETY	14,994,871	16,349,195	17,113,132	15,807,655	17,194,048	80,916	0.5%
COMMUNITY DEVELOPMENT	1,260,188	1,418,659	1,511,072	1,473,787	1,536,257	25,185	1.7%
CODE ENFORCEMENT	269,222	305,212	367,225	361,803	321,540	(45,685)	-12.4%
PLANNING/HISTORIC PRES	126,210	127,093	161,695	153,837	174,475	12,780	7.9%
COMMUNITY DEVELOPMENT	1,655,619	1,850,964	2,039,992	1,989,427	2,032,272	(7,720)	-0.4%
STREET MAINTENANCE	2,041,188	2,382,143	2,397,550	2,221,983	3,024,710	627,160	26.2%
STREET CAPITAL IMPROVE	1,430,103	650,000	1,010,000	1,010,000	1,136,000	126,000	12.5%
TRANSPORTATION	\$ 3,471,291	\$ 3,032,143	\$ 3,407,550	\$ 3,231,983	\$ 4,160,710	\$ 753,160	22.1%

	2020	2021	2021	2021	2022	VARIANCE	PCT
GENERAL FUND EXPENDITURES	ACTUAL	ORIG BUD	REVISED BUD	PROJECTION	MANAGER	MGR/REV BUD	CHANGE
SOLID WASTE	\$ 1,436,280	\$ 1,481,333	\$ 1,721,545	\$ 1,633,909	\$ 2,518,825	\$ 797,280	46.3%
SANITATION SERVICES	1,368,879	1,538,070	1,538,070	1,538,070	1,584,840	46,770	3.0%
SANITATION	2,805,159	3,019,403	3,259,615	3,171,979	4,103,665	844,050	25.9%
DEBT SERVICE	1,136,558	1,362,543	1,362,543	1,362,543	1,572,142	209,599	15.4%
GOLF	738,144	788,155	1,147,481	1,145,969	758,983	(388,498)	-33.9%
PARKS AND RECREATION	355,993	450,820	473,986	499,316	527,295	53,309	11.2%
CULTURAL AND RECREATION	1,094,137	1,238,975	1,621,467	1,645,285	1,286,278	(335,189)	-20.7%
TOTAL GENERAL FUND	\$ 32,750,754	\$ 32,723,150	\$ 35,418,687	\$ 33,550,816	\$ 36,961,146	\$ 1,542,459	4.4%

FY 2021-2022 GENERAL FUND CAPITAL OUTLAY

QTY	PRIORITY BY DEPT	ITEM	DEPARTMENT	REQUESTED		RECOMM.
				REPLACE	NEW	
1	1	Fire Proof File Cabinet	Governing Body		4,700	4,700
		Total Governing Body		-	4,700	4,700
1	1	Email Server	Information Technology	17,000		17,000
1	2	Rip/Run Server	Information Technology	8,000		8,000
		Total Information Technology		25,000	-	25,000
1	1	1/2 Ton Truck	Community Development		27,100	27,100
		Total Community Development		-	27,100	27,100
	1	Improvements to Amphitheater	Public Building	50,000		50,000
1	2	Rock/Salt Shed	Public Building	253,000		-
1	3	1 Ton Utility Truck - Unit 30	Public Building	45,300		-
1	4	Sedan - Unit 41	Public Building	18,710		-
		Total Public Building		367,010	-	50,000
1	1	1 Ton Utility Truck - Unit 28	Fleet Maintenance	43,685		43,685
1	2	Minivan - Unit 23	Fleet Maintenance	24,673		-
1	3	Midsize Sedan - Unit 22	Fleet Maintenance	18,896		-
1	4	1/2 Ton Truck - Unit 24	Fleet Maintenance	24,000		-
1	5	1/2 Ton Truck - Unit 25	Fleet Maintenance	24,000		-
1	6	Midsize Sedan - Unit 21	Fleet Maintenance	18,896		-
		Total Fleet		154,150	-	43,685
1	1	3/4 Ton Truck - Unit 47 (fund 1/2 ton truck)	Horticulture	29,375		26,000
1	2	Zero Turn Mower - Unit 44	Horticulture	13,955		-
1	3	3/4 Ton Truck - Unit 35	Horticulture	29,375		-
1	4	3/4 Ton Truck - Unit 34	Horticulture	29,375		-
1	5	3/4 Ton Truck - Unit 40	Horticulture	37,375		-
1	6	3/4 Ton Truck - Unit 37	Horticulture	37,375		-
1	7	1/2 Ton Truck - Unit 45	Horticulture	26,375		-
1	8	Zero Turn Mower - Unit 43	Horticulture	13,955		-
1	9	Zero Turn Mower - Unit 32	Horticulture	11,000		-
		Total Horticulture		228,160	-	26,000
4	1	Mobile Data Terminals	Police	19,127		19,127
2	2	Investigative Vehicles	Police	57,299		57,299
1	1	Texting Server	Police - E-911	7,000		7,000
2	2	Replacement of Recording Systems at the E911 Primary and Backup Centers	Police - E-911	92,800		92,800
		Total Police		176,226	-	176,226
2	1	Panasonic Toughbooks	Fire	5,200		5,200
1	2	SCBA Air Compressor	Fire	61,360		61,360
1	4	Aerial Platform	Fire	1,600,000		-
1	5	Brush Truck	Fire	150,000		-
	6	Concrete at Central Fire Station	Fire	98,000		-
	3	Design of Fire Station # 4	Fire		395,753	395,753
		Total Fire		1,914,560	395,753	462,313
1	1	1/2 Ton Truck - Unit 84	Code Enforcement	27,100		27,100
		Total Code Enforcement		27,100	-	27,100
1	1	Wayfinding Signage	Planning/HPC		35,000	35,000
1	2	Bike Lanes	Planning/HPC		25,000	-
1	3	Wilrik Pedestrian Alley	Planning/HPC		50,000	-
		Total Planning / HPC		-	110,000	35,000
1	1	Bucket Truck - Unit 307 (Installment Purchase)	Street	115,000		115,000
1	2	Flusher/Water Truck - Unit 305 (Installment Purchase)	Street	82,300		82,300
1	3	Midsize Sedan - Unit 301	Street	18,896		-

FY 2021-2022 GENERAL FUND CAPITAL OUTLAY

QTY	PRIORITY BY DEPT	ITEM	DEPARTMENT	REQUESTED		RECOMM.
				REPLACE	NEW	
1	4	Dump Truck - Unit 303 (Installment Purchase)	Street	121,200		121,200
1	5	Snow Plow - Unit 325sp	Street	9,842		-
1	6	Backhoe - Unit 309 (Installment Purchase)	Street	115,000		115,000
1	7	1 Ton Utility Truck - Unit 302	Street	43,685		43,685
1	8	1/2 Ton Truck - Unit 317	Street	26,000		-
1	9	Backhoe - Unit 318 (Installment Purchase)	Street	115,000		115,000
1	10	Salt Spreader - Unit 319	Street	18,404		18,404
1	11	1 Ton Utility Truck - Unit 313	Street	43,685		-
1	12	1/2 Ton Truck - Unit 321	Street	26,000		-
1	13	1/2 Ton Truck - Unit 306	Street	26,000		-
		Total Street		761,012	-	610,589
	1	Street Rehabilitation	Street Capital	575,000		575,000
	2	Sidewalk Replacement, Curb & Gutter, and Catch Basin Repair	Street Capital	100,000		100,000
	3	Broadway Road Widening (U3830)	Street Capital		310,000	310,000
	4	Carthage Street Road Diet	Street Capital		89,000	89,000
	5	Fields Drive Sidewalks	Street Capital		34,000	34,000
	6	Woodland Avenue Sidewalks	Street Capital		28,000	28,000
		Total Street Capital		675,000	461,000	1,136,000
1	1	Tractor w/ side and rear mowers - Unit 361, 361-1, and 361-2 (Installment Purchase)	Solid Waste	100,909		100,909
1	2	1/2 Ton 4 Door Truck - Unit 363	Solid Waste	34,150		-
1	3	Leaf Vac - Unit 378 (Installment Purchase)	Solid Waste	210,600		210,600
1	4	Passenger Car - Unit 351	Solid Waste	18,710		-
1	5	Leaf Vac - Unit 375 (Installment Purchase)	Solid Waste	210,600		210,600
1	6	Mower - Unit 364	Solid Waste	13,955		-
1	7	Tractor and Rear Mower- Units 359 and 359-1	Solid Waste	60,592		60,592
1	8	Tractor - Unit 362	Solid Waste	50,600		-
1	9	Tractor - Unit 373 (Installment Purchase)	Solid Waste	152,133		152,133
1	10	Tractor and Rear Mower- Unit 368	Solid Waste	71,787		-
1	11	Trailer (Inmate Porta John) - Unit 365	Solid Waste	23,500		-
1	12	Flat Dump Truck w/ Water Tank - Unit 357 (Installment Purchase)	Solid Waste	121,800		121,800
1	13	Flat Dump Truck - Unit 353 (Installment Purchase)	Solid Waste	123,100		123,100
1	14	1/2 Ton Truck - Unit 352	Solid Waste	26,150		-
1	15	3/4 Ton 4x4 Truck - Unit 374	Solid Waste	33,150		-
1	16	1/2 Ton 4x4 Truck - Unit 382	Solid Waste	29,150		-
1	17	Rubber Tire Loader - Unit 376	Solid Waste	195,797		-
		Total Solid Waste		1,476,683	-	979,734
1	1	1/2 Ton Truck	Parks		27,050	26,000
1	2	Pocket Park Plan Surface Replacement	Parks	200,000		-
1	3	Crossover Vehicle - Unit 401	Parks	16,910		-
1	4	1/2 Ton Truck - Unit 402	Parks	27,050		-
1	5	1/2 Ton Truck - Unit 403	Parks	27,050		-
		Total Parks		271,010	27,050	26,000
		SUBTOTAL GENERAL FUND		6,075,911	1,025,603	3,629,447
		LESS ITEMS PAID WITH E911 FUNDS				(99,800)
		LESS STREET PAVING				(575,000)
		TOTAL GENERAL FUND CAPITAL				2,954,647

General Fund Total							
	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 19,401,727	\$ 21,098,719	\$ 21,213,611	\$ 19,960,018	\$ 22,249,787	\$ 1,036,176	4.9%
Operating	12,672,957	11,772,974	12,848,809	12,348,039	12,594,475	(254,334)	-2.0%
Capital	1,992,127	1,291,932	2,796,742	2,683,234	3,629,447	832,705	29.8%
Subtotal	\$ 34,066,811	\$ 34,163,625	\$ 36,859,162	\$ 34,991,291	\$ 38,473,709	\$ 1,614,547	4.4%
Less Interfund Reimbursement	(1,316,057)	(1,440,475)	(1,440,475)	(1,440,475)	(1,512,563)	(72,088)	5.0%
Total	\$ 32,750,754	\$ 32,723,150	\$ 35,418,687	\$ 33,550,816	\$ 36,961,146	\$ 1,542,459	4.4%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, a 3% increase for group health insurance, the addition of a new planner position, and the addition of a building inspector position funded for ½ year.
- Contributions made to Downtown Sanford, Inc. (DSI) for downtown policing, \$97,600; Central Business Tax District, \$74,492; SAGA economic development administration, \$224,937; SAGA economic development incentives, \$219,688; Strategic Services, \$112,528; and CCEP spec building, \$162,500. Community Development includes funds for Unified Development Ordinance (UDO) Phase II re-write, \$100,000, and \$36,410 for S3 homelessness. The Police department includes funds for Project Safe Neighborhoods and Commission of Accreditation for Law Enforcement Agencies, Inc. (CALEA). This budget also includes \$120,000 for debt issued for rolling stock.
- Interfund reimbursement reduces general fund expenditures for the allocation of costs related to the utility fund.
- Capital is shown at departmental level.

GOVERNING BODY

The Governing Body is the legislative and policy making body of the City. It is composed of a mayor and seven Council Members, five of whom are elected from individual wards and two are elected at-large. The Mayor is elected for a four-year term of office and the Council Members are elected for staggered terms of four years. The Mayor presides at meetings and serves as the ceremonial head of government. The Mayor Pro Tem serves in the absence of the Mayor and is appointed by fellow Council Members for a period of two years. The Council Members are all members of the Law and Finance Committee. Special meetings are held when needed to include budget work sessions. The City Clerk prepares the agenda and minutes for Board and Committee meetings; attests to and maintains files of certified minutes; indexes minutes for easy reference; maintains resolutions and ordinances; and administers Oaths of Office.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 273,313	\$ 292,818	\$ 307,531	\$ 287,377	\$ 300,382	\$ (7,149)	-2.3%
Operating	77,402	114,090	117,597	104,587	121,421	3,824	3.3%
Capital	-	-	-	-	4,700	4,700	0.0%
Subtotal	\$ 350,715	\$ 406,908	\$ 425,128	\$ 391,964	\$ 426,503	\$ 1,375	0.3%
Less Interfund Reimbursement	(79,789)	(82,424)	(82,424)	(82,424)	(83,292)	(868)	1.1%
Total	\$ 270,925	\$ 324,484	\$ 342,704	\$ 309,540	\$ 343,211	\$ 507	0.1%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Operating includes funds for Opioid Task Force in the amount of \$5,000, Homelessness Project in the amount of \$4,000, and National Night Out in the amount of \$11,000.
- Capital outlay funding includes one (1) fire proof filing cabinet, \$4,700.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 1
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
410 GOVERNING BODY							
10014100 60000 SALARY AND WAGES	182,322.40	181,786.00	186,158.00	155,185.17	183,734.00	189,094.00	1.6%
10014100 60001 SALARY AND WAGES - TEMPORARY	.00	.00	10,000.00	2,074.00	6,000.00	6,120.00	-38.8%
10014100 60002 401 K	4,036.44	4,040.00	4,093.00	3,493.26	3,859.00	4,200.00	2.6%
10014100 60003 FICA	12,854.66	13,880.00	14,061.00	12,244.57	14,600.00	14,903.00	6.0%
10014100 60004 INSURANCE	66,765.60	84,912.00	84,912.00	59,411.61	71,291.00	76,531.00	-9.9%
10014100 60005 RETIREMENT	7,305.96	8,200.00	8,307.00	7,091.49	7,832.00	9,534.00	14.8%
10014100 60006 UNEMPLOYMENT INSURANCE	27.79	.00	.00	60.98	61.00	.00	.0%
10014100 60100 EMPLOYEE TRAINING	22,083.24	39,510.00	25,010.00	8,156.99	12,000.00	44,300.00	77.1%
10014100 60200 PROFESSIONAL SERVICES	950.00	5,300.00	5,300.00	4,200.00	5,300.00	5,300.00	.0%
10014100 611001 CELL PHONES	600.00	600.00	600.00	500.00	600.00	600.00	.0%
10014100 61200 PRINTING	672.20	2,780.00	2,780.00	.00	2,780.00	2,800.00	.7%
10014100 62600 ADVERTISING	4,330.76	12,200.00	22,872.00	1,884.12	22,872.00	13,600.00	-40.5%
10014100 63000 POSTAGE	509.36	300.00	300.00	84.64	300.00	300.00	.0%
10014100 63300 DEPARTMENT SUPPLIES & MATL	3,056.40	4,000.00	6,500.00	4,852.07	6,500.00	4,000.00	-38.5%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 2
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10014100 63310	9,750.00	.00	.00	.00	.00	.00	.0%
10014100 63400	.00	.00	.00	.00	.00	1,875.00	.0%
10014100 64500	862.05	6,200.00	11,035.00	946.75	11,035.00	6,300.00	-42.9%
10014100 64900	-79,789.20	-82,424.00	-82,424.00	-61,817.94	-82,424.00	-83,292.00	1.1%
10014100 65300	8,762.00	12,500.00	12,500.00	3,415.34	12,500.00	12,115.00	-3.1%
10014100 65400	22,508.16	23,000.00	23,000.00	22,199.64	23,000.00	22,531.00	-2.0%
10014100 65700	3,317.55	3,700.00	3,700.00	734.08	3,700.00	3,700.00	.0%
10014100 65720	.00	4,000.00	4,000.00	.00	4,000.00	4,000.00	.0%
10014100 67410	.00	.00	.00	.00	.00	4,700.00	.0%
TOTAL UNDEFINED PROJECT	270,925.37	324,484.00	342,704.00	224,716.77	309,540.00	343,211.00	.1%
TOTAL GOVERNING BODY	270,925.37	324,484.00	342,704.00	224,716.77	309,540.00	343,211.00	.1%

ADMINISTRATION

The City Manager, appointed by the City Council, is the Chief Executive Officer of the City. The Manager administers the policies adopted by the Council and supervises the daily operation of the City through department heads. Other responsibilities include the development of the annual budget, preparation of Council meeting agendas, development of staff recommendations, supporting information on all matters to be considered by the Council, responding to citizen complaints and service requests, conducting disciplinary hearings, approving purchases, and preparing and reviewing special reports.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 460,129	\$ 463,804	\$ 479,222	\$ 480,409	\$ 496,868	\$ 17,646	3.7%
Operating	25,577	34,655	34,655	28,905	39,908	5,253	15.2%
Capital	-	-	-	-	-	-	0.0%
Subtotal	\$ 485,706	\$ 498,459	\$ 513,877	\$ 509,314	\$ 536,776	\$ 22,899	4.5%
Less Interfund Reimbursement	(125,996)	(148,004)	(148,004)	(148,004)	(158,327)	(10,323)	7.0%
Total	\$ 359,711	\$ 350,455	\$ 365,873	\$ 361,310	\$ 378,449	\$ 12,576	3.4%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Operating increase is related to replacement of computers, iPad, and scanner.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
420 ADMINISTRATION							
10014200 60000 SALARY AND WAGES	343,259.61	339,033.00	353,445.00	301,587.98	354,000.00	361,403.00	2.3%
10014200 60001 SALARY AND WAGES - TEMPORARY	5,165.28	5,000.00	5,000.00	4,884.44	5,000.00	5,000.00	.0%
10014200 60002 401 K	16,992.27	16,872.00	17,093.00	14,989.11	17,595.00	17,990.00	5.2%
10014200 60003 FICA	24,777.66	26,195.00	26,532.00	21,217.99	26,443.00	27,907.00	5.2%
10014200 60004 INSURANCE	39,205.32	42,456.00	42,456.00	34,857.14	41,832.00	43,732.00	3.0%
10014200 60005 RETIREMENT	30,706.59	34,248.00	34,696.00	30,427.68	35,480.00	40,836.00	17.7%
10014200 60006 UNEMPLOYMENT INSURANCE	22.40	.00	.00	58.37	59.00	.00	.0%
10014200 60100 EMPLOYEE TRAINING	4,837.74	11,250.00	11,250.00	1,741.20	6,000.00	11,750.00	4.4%
10014200 611001 CELL PHONES	900.00	900.00	900.00	750.00	900.00	900.00	.0%
10014200 61150 WIRELESS CONNECTIVITY	456.22	480.00	480.00	380.28	480.00	480.00	.0%
10014200 61200 PRINTING	.00	150.00	150.00	.00	150.00	150.00	.0%
10014200 61800 AUTO ALLOWANCE	6,000.00	6,000.00	6,000.00	5,000.00	6,000.00	6,000.00	.0%
10014200 63000 POSTAGE	17.10	100.00	100.00	47.61	100.00	100.00	.0%
10014200 63300 DEPARTMENT SUPPLIES & MATL	2,343.11	3,000.00	3,000.00	3,205.03	3,400.00	3,000.00	.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 4
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10014200 63310	DEPARTMENT SUPPLIES/COMPUTER .00	1,475.00	1,475.00	1,452.94	1,475.00	5,450.00	269.5%
10014200 63400	NON-CAPITAL EQUIPMENT/FURN .00	.00	.00	.00	.00	1,650.00	.0%
10014200 64900	INTERFUND REIMBURSEMENTS -125,995.80	-148,004.00	-148,004.00	-111,002.67	-148,004.00	-158,327.00	7.0%
10014200 65300	DUES & SUBSCRIPTIONS 2,225.31	2,400.00	2,400.00	1,540.00	2,400.00	2,400.00	.0%
10014200 65400	INSURANCE & BONDS 8,699.65	8,800.00	8,800.00	7,889.09	7,900.00	7,928.00	-9.9%
10014200 65700	MISCELLANEOUS 98.20	100.00	100.00	.00	100.00	100.00	.0%
TOTAL UNDEFINED PROJECT	359,710.66	350,455.00	365,873.00	319,026.19	361,310.00	378,449.00	3.4%
TOTAL ADMINISTRATION	359,710.66	350,455.00	365,873.00	319,026.19	361,310.00	378,449.00	3.4%

HUMAN RESOURCES

The Department of Human Resources exists as a support department to all other city departments and provides a wide range of services to employees. The most prominent functions that the department performs include recruitment and selection; new employee orientation; benefits review and administration; wage & salary administration; position evaluation; employee development, training and education; performance management; employee relations (reward and disciplinary procedures and programs); human resource policy development, interpretation and administration; leave management (short-term disability, family medical leave, leave without pay, etc.); and compliance with Federal laws affecting human resources including NC State laws and local City of Sanford Policies and Procedures.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 279,364	\$ 285,344	\$ 288,643	\$ 287,747	\$ 299,008	\$ 10,365	3.6%
Operating	61,432	81,893	81,893	72,300	75,363	(6,530)	-8.0%
Capital	-	-	-	-	-	-	0.0%
Subtotal	\$ 340,796	\$ 367,237	\$ 370,536	\$ 360,047	\$ 374,371	\$ 3,835	1.0%
Less Interfund Reimbursement	(72,412)	(81,864)	(81,864)	(81,864)	(80,937)	927	-1.1%
Total	\$ 268,384	\$ 285,373	\$ 288,672	\$ 278,183	\$ 293,434	\$ 4,762	1.6%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- No significant changes within operating.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 5
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

GENERAL FUND		2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
425	HUMAN RESOURCES							
10014250	60000 SALARY AND WAGES	207,144.09	206,660.00	209,347.00	178,358.33	209,492.00	214,918.00	2.7%
10014250	60002 401 K	10,223.15	10,272.00	10,406.00	8,848.64	10,406.00	10,686.00	2.7%
10014250	60003 FICA	14,077.56	15,717.00	15,922.00	12,620.33	14,845.00	16,349.00	2.7%
10014250	60004 INSURANCE	29,393.04	31,842.00	31,842.00	26,132.08	31,842.00	32,799.00	3.0%
10014250	60005 RETIREMENT	18,509.32	20,853.00	21,126.00	17,962.63	21,126.00	24,256.00	14.8%
10014250	60006 UNEMPLOYMENT INSURANCE	16.38	.00	.00	35.92	36.00	.00	.0%
10014250	60100 EMPLOYEE TRAINING	1,619.52	5,693.00	5,693.00	.00	500.00	1,500.00	-73.7%
10014250	60200 PROFESSIONAL SERVICES	5,933.00	7,800.00	7,800.00	6,057.11	7,800.00	7,800.00	.0%
10014250	60300 EMPLOYEE BENEFITS	15,775.70	24,500.00	24,500.00	23,389.14	24,500.00	25,200.00	2.9%
10014250	61200 PRINTING	1,202.00	1,400.00	1,400.00	1,052.50	1,200.00	1,400.00	.0%
10014250	62600 ADVERTISING	137.72	4,000.00	4,000.00	.00	500.00	4,000.00	.0%
10014250	63000 POSTAGE	387.85	350.00	350.00	284.53	350.00	350.00	.0%
10014250	63300 DEPARTMENT SUPPLIES & MATL	1,699.29	4,550.00	4,550.00	3,330.61	4,550.00	3,800.00	-16.5%
10014250	64200 EMPLOYEE AWARDS	9,112.37	10,000.00	10,000.00	10,000.00	10,000.00	8,000.00	-20.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 6
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10014250 64500	19,421.93	17,275.00	17,275.00	17,234.86	17,275.00	17,520.00	1.4%
10014250 64900	-72,412.08	-81,864.00	-81,864.00	-61,397.91	-81,864.00	-80,937.00	-1.1%
10014250 65300	314.00	425.00	425.00	269.00	425.00	425.00	.0%
10014250 65400	5,828.88	5,900.00	5,900.00	5,197.92	5,200.00	5,368.00	-9.0%
TOTAL UNDEFINED PROJECT	268,383.72	285,373.00	288,672.00	249,375.69	278,183.00	293,434.00	1.6%
TOTAL HUMAN RESOURCES	268,383.72	285,373.00	288,672.00	249,375.69	278,183.00	293,434.00	1.6%

RISK MANAGEMENT

The Risk Management Office is responsible for coordinating and administering the City of Sanford's health & safety, workers' compensation, and property and liability programs. These responsibilities include conducting necessary compliance and general training sessions, developing and updating policies and procedures, investigating accidents/injuries/claims, monitoring and advising on loss control and safety matters, negotiating claim settlements, communicating with all departments on insurance matters to minimize the overall risk of loss to the City, and preparing reports.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 88,963	\$ 90,933	\$ 91,978	\$ 91,702	\$ 95,230	\$ 3,252	3.5%
Operating	18,862	19,860	19,860	18,610	37,232	17,372	87.5%
Capital	-	-	-	-	-	-	0.0%
Subtotal	\$ 107,826	\$ 110,793	\$ 111,838	\$ 110,312	\$ 132,462	\$ 20,624	18.4%
Less Interfund Reimbursement	(38,261)	(45,113)	(45,113)	(45,113)	(50,212)	(5,099)	11.3%
Total	\$ 69,565	\$ 65,680	\$ 66,725	\$ 65,199	\$ 82,250	\$ 15,525	23.3%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Cyber insurance drives the increase within operating.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 7
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
426 RISK MANAGEMENT							
10014260 60000 SALARY AND WAGES	65,268.89	65,482.00	66,333.00	56,545.55	66,357.00	68,061.00	2.6%
10014260 60002 401 K	3,220.03	3,254.00	3,297.00	2,804.16	3,297.00	3,382.00	2.6%
10014260 60003 FICA	4,849.95	4,978.00	5,043.00	4,169.12	4,902.00	5,175.00	2.6%
10014260 60004 INSURANCE	9,788.88	10,614.00	10,614.00	8,704.24	10,446.00	10,933.00	3.0%
10014260 60005 RETIREMENT	5,830.26	6,605.00	6,691.00	5,692.58	6,688.00	7,679.00	14.8%
10014260 60006 UNEMPLOYMENT INSURANCE	5.45	.00	.00	11.99	12.00	.00	.0%
10014260 60100 EMPLOYEE TRAINING	72.00	80.00	80.00	.00	.00	.00	-100.0%
10014260 611001 CELL PHONES	600.00	600.00	600.00	500.00	600.00	600.00	.0%
10014260 63300 DEPARTMENT SUPPLIES & MATL	174.39	2,430.00	2,430.00	2,140.00	2,430.00	100.00	-95.9%
10014260 64500 CONTRACTUAL SERVICES	7,690.00	.00	.00	.00	.00	.00	.0%
10014260 64900 INTERFUND REIMBURSEMENTS	-38,261.16	-45,113.00	-45,113.00	-33,834.96	-45,113.00	-50,212.00	11.3%
10014260 65300 DUES & SUBSCRIPTIONS	.00	50.00	50.00	.00	50.00	.00	-100.0%
10014260 65400 INSURANCE & BONDS	10,325.86	16,700.00	16,700.00	15,529.10	15,530.00	36,532.00	118.8%
TOTAL UNDEFINED PROJECT	69,564.55	65,680.00	66,725.00	62,261.78	65,199.00	82,250.00	23.3%
TOTAL RISK MANAGEMENT	69,564.55	65,680.00	66,725.00	62,261.78	65,199.00	82,250.00	23.3%

ELECTIONS

The Elections Department was established to account for expenditures incurred for the municipal elections.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	32,613	-	-	-	-	-	0.0%
Capital	-	-	-	-	-	-	0.0%
Total	\$ 32,613	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%

- No funding in current year.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 8
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

430 ELECTIONS							
10014300 64500 CONTRACTUAL SERVICES	32,613.30	.00	.00	.00	.00	.00	.0%
TOTAL UNDEFINED PROJECT	32,613.30	.00	.00	.00	.00	.00	.0%
TOTAL ELECTIONS	32,613.30	.00	.00	.00	.00	.00	.0%

FINANCIAL SERVICES

Financial Services is responsible for managing all the financial operations of the City which include: accounts payable, accounts receivable, annual audit process, annual budget preparation and monitoring, capital project accounting, capital asset reporting, cash and investment management, debt administration and issuance, financial analysis, financial reporting, and payroll.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 711,877	\$ 746,616	\$ 759,438	\$ 737,996	\$ 784,768	\$ 25,330	3.3%
Operating	408,111	486,732	548,401	504,481	492,516	(55,885)	-10.2%
Capital	-	-	-	-	-	-	0.0%
Subtotal	\$ 1,119,987	\$ 1,233,348	\$ 1,307,839	\$ 1,242,477	\$ 1,277,284	\$ (30,555)	-2.3%
Less Interfund Reimbursement	(354,277)	(446,742)	(446,742)	(446,742)	(525,038)	(78,296)	17.5%
Total	\$ 765,710	\$ 786,606	\$ 861,097	\$ 795,735	\$ 752,246	\$ (108,851)	-12.6%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- The decrease shown within operating is mainly due to Wilrik Hotel expenditures and initial startup of Debtbook Software in prior year.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

GENERAL FUND		2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
441	FINANCE							
10014410	60000	SALARY AND WAGES						
		515,582.34	530,879.00	541,502.00	443,903.41	527,995.00	554,230.00	2.4%
10014410	60002	401 K						
		25,405.96	26,362.00	26,893.00	21,987.28	26,193.00	27,530.00	2.4%
10014410	60003	FICA						
		37,162.33	40,334.00	40,915.00	30,880.26	36,986.00	42,120.00	2.9%
10014410	60004	INSURANCE						
		87,655.68	95,526.00	95,535.00	77,965.32	93,562.00	98,397.00	3.0%
10014410	60005	RETIREMENT						
		46,019.84	53,515.00	54,593.00	44,634.26	53,152.00	62,491.00	14.5%
10014410	60006	UNEMPLOYMENT INSURANCE						
		50.47	.00	.00	107.48	108.00	.00	.0%
10014410	60100	EMPLOYEE TRAINING						
		13,570.85	21,600.00	19,295.00	10,503.00	15,000.00	22,000.00	14.0%
10014410	60200	PROFESSIONAL SERVICES						
		56,497.40	55,390.00	71,576.00	78,521.50	78,522.00	55,390.00	-22.6%
10014410	611001	CELL PHONES						
		600.00	600.00	600.00	500.00	600.00	600.00	.0%
10014410	61200	PRINTING						
		1,408.61	2,200.00	2,200.00	457.84	2,200.00	2,200.00	.0%
10014410	61300	EMPLOYEE COMPUTER PROGRAM						
		.00	50,000.00	50,000.00	.00	.00	50,000.00	.0%
10014410	61600	MAINTENANCE & REPAIR - EQUIPME						
		.00	300.00	300.00	.00	300.00	300.00	.0%
10014410	63000	POSTAGE						
		235.25	500.00	500.00	314.24	400.00	500.00	.0%
10014410	63300	DEPARTMENT SUPPLIES & MATL						
		6,696.37	9,500.00	10,330.00	10,336.21	10,500.00	9,500.00	-8.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 10
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10014410 63310	9,247.00	.00	1,475.00	1,475.00	1,475.00	.00	-100.0%
	DEPARTMENT SUPPLIES/COMPUTER						
10014410 64500	17,096.90	38,000.00	76,983.00	38,398.34	76,983.00	38,000.00	-50.6%
	CONTRACTUAL SERVICES						
10014410 64600	46,579.36	46,000.00	46,000.00	37,520.00	46,000.00	46,000.00	.0%
	BANK SERVICE CHARGE						
10014410 64700	182,014.45	190,000.00	190,000.00	189,427.70	190,000.00	190,000.00	.0%
	COLLECTION FEE - LEE COUNTY						
10014410 64705	59,558.81	57,000.00	57,000.00	47,467.11	61,750.00	61,750.00	8.3%
	COLLECTION FEE - NCVTS						
10014410 64900	-354,277.44	-446,742.00	-446,742.00	-335,056.32	-446,742.00	-525,038.00	17.5%
	INTERFUND REIMBURSEMENTS						
10014410 65300	300.00	1,100.00	7,600.00	3,450.00	7,600.00	3,100.00	-59.2%
	DUES & SUBSCRIPTIONS						
10014410 65400	14,041.30	14,042.00	14,042.00	12,650.44	12,651.00	12,676.00	-9.7%
	INSURANCE & BONDS						
10014410 65700	264.50	500.00	500.00	227.25	500.00	500.00	.0%
	MISCELLANEOUS						
TOTAL UNDEFINED PROJECT	765,709.98	786,606.00	861,097.00	715,670.32	795,735.00	752,246.00	-12.6%
TOTAL FINANCE	765,709.98	786,606.00	861,097.00	715,670.32	795,735.00	752,246.00	-12.6%

INFORMATION TECHNOLOGY

The Information Technology Department is responsible for computers, servers, and software at City Hall and fourteen other city buildings. Our systems include: fiber optics, transceivers, network switches, routers, networked line printers, networked laser printers, fax devices, programs, tape devices, disk arrays, PCs, servers, and network operating systems. The department supports Police Mobile Data Terminals, laptops in Fire Trucks, Fire Programs Software, as well as all other existing systems. The department also upgrades software and hardware systems to all areas of city government with necessary support to perform and accomplish job functions more efficiently. The department continues to maintain local access channel services to televise council meetings, visitor information, local events, schedules, and more.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 336,739	\$ 343,416	\$ 347,475	\$ 343,843	\$ 361,416	\$ 13,941	4.0%
Operating	115,270	132,695	133,524	129,262	133,742	218	0.2%
Capital	15,000	17,000	17,000	15,160	25,000	8,000	47.1%
Subtotal	\$ 467,010	\$ 493,111	\$ 497,999	\$ 488,265	\$ 520,158	\$ 22,159	4.4%
Less Interfund Reimbursement	(97,046)	(103,803)	(103,803)	(103,803)	(107,349)	(3,546)	3.4%
Total	\$ 369,963	\$ 389,308	\$ 394,196	\$ 384,462	\$ 412,809	\$ 18,613	4.7%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- No significant changes within operating.
- Capital outlay funding includes one (1) email server, \$17,000; and one (1) rip/run server, \$8,000.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 11
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
442 INFORMATION TECHNOLOGY							
10014420 60000 SALARY AND WAGES	254,276.01	253,949.00	257,254.00	218,051.51	255,877.00	265,247.00	3.1%
10014420 60002 401 K	12,563.17	12,637.00	12,802.00	10,833.27	12,726.00	13,202.00	3.1%
10014420 60003 FICA	17,538.82	19,335.00	19,589.00	15,206.41	17,800.00	20,199.00	3.1%
10014420 60004 INSURANCE	29,601.60	31,842.00	31,842.00	26,308.52	31,573.00	32,799.00	3.0%
10014420 60005 RETIREMENT	22,743.25	25,653.00	25,988.00	21,991.54	25,831.00	29,969.00	15.3%
10014420 60006 UNEMPLOYMENT INSURANCE	16.35	.00	.00	35.97	36.00	.00	.0%
10014420 60100 EMPLOYEE TRAINING	3,666.44	6,840.00	6,840.00	-499.00	3,000.00	6,840.00	.0%
10014420 60200 PROFESSIONAL SERVICES	13,215.00	19,800.00	19,800.00	18,627.30	19,800.00	19,800.00	.0%
10014420 611001 CELL PHONES	1,800.00	1,800.00	1,800.00	1,500.00	1,800.00	1,800.00	.0%
10014420 61150 WIRELESS CONNECTIVITY	1,270.22	1,920.00	1,920.00	1,682.71	1,920.00	1,920.00	.0%
10014420 61200 PRINTING	.00	150.00	150.00	.00	150.00	150.00	.0%
10014420 61600 MAINTENANCE & REPAIR - EQUIPME	4,840.00	4,840.00	4,840.00	4,840.00	4,840.00	4,840.00	.0%
10014420 62100 BUILDING & EQUIPMENT RENTAL	3,454.52	4,320.00	4,320.00	2,976.45	4,320.00	4,320.00	.0%
10014420 63000 POSTAGE	.65	50.00	50.00	.00	50.00	50.00	.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 12
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10014420 63300	DEPARTMENT SUPPLIES & MATL 5,691.36	7,300.00	8,129.00	4,755.96	8,129.00	7,300.00	-10.2%
10014420 633001	SUPPLIES - PUBLIC ACCESS CHANN 1,460.99	1,700.00	1,700.00	575.84	1,700.00	1,700.00	.0%
10014420 63310	DEPARTMENT SUPPLIES/COMPUTER 8,320.66	.00	.00	.00	.00	1,700.00	.0%
10014420 64500	CONTRACTUAL SERVICES 63,151.11	72,950.00	72,950.00	67,994.83	72,950.00	72,950.00	.0%
10014420 645003	CONTRACTUAL SVC - PUBLIC ACCES .00	2,450.00	2,450.00	1,295.00	2,450.00	2,450.00	.0%
10014420 64900	INTERFUND REIMBURSEMENTS -97,046.28	-103,803.00	-103,803.00	-77,852.25	-103,803.00	-107,349.00	3.4%
10014420 65300	DUES & SUBSCRIPTIONS .00	75.00	75.00	.00	75.00	75.00	.0%
10014420 65400	INSURANCE & BONDS 8,399.49	8,500.00	8,500.00	8,077.01	8,078.00	7,847.00	-7.7%
10014420 67410	CAPITAL - MACHINERY & EQUIPMT 15,000.00	17,000.00	17,000.00	15,159.31	15,160.00	25,000.00	47.1%
TOTAL UNDEFINED PROJECT	369,963.36	389,308.00	394,196.00	341,560.38	384,462.00	412,809.00	4.7%
TOTAL INFORMATION TECHNOLOGY	369,963.36	389,308.00	394,196.00	341,560.38	384,462.00	412,809.00	4.7%

LEGAL

A City Attorney and Paralegal manage the legal affairs of the City and give advice and counsel to the City Council, the City Manager, staff, and Advisory Boards.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 241,838	\$ 243,136	\$ 246,027	\$ 246,703	\$ 256,473	\$ 10,446	4.2%
Operating	72,388	90,125	166,918	164,318	88,660	(78,258)	-46.9%
Capital	-	-	36,000	9,000	-	(36,000)	0.0%
Subtotal	\$ 314,226	\$ 333,261	\$ 448,945	\$ 420,021	\$ 345,133	\$ (103,812)	-23.1%
Less Interfund Reimbursement	(138,854)	(128,907)	(128,907)	(128,907)	(146,327)	(17,420)	13.5%
Total	\$ 175,372	\$ 204,354	\$ 320,038	\$ 291,114	\$ 198,806	\$ (121,232)	-37.9%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- The decrease shown within operating is mainly due to outside legal counsel in prior year.
- No funding for capital outlay requested.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 13
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

GENERAL FUND		2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
470	LEGAL							
10014700	60000	SALARY AND WAGES						
		182,139.80	180,857.00	183,211.00	156,179.70	183,234.00	189,355.00	3.4%
10014700	60002	401 K						
		9,002.31	9,002.00	9,120.00	7,762.75	9,116.00	9,428.00	3.4%
10014700	60003	FICA						
		13,567.62	13,774.00	13,954.00	11,682.40	13,696.00	14,424.00	3.4%
10014700	60004	INSURANCE						
		20,821.44	21,228.00	21,228.00	18,442.24	22,133.00	21,866.00	3.0%
10014700	60005	RETIREMENT						
		16,296.23	18,275.00	18,514.00	15,758.47	18,500.00	21,400.00	15.6%
10014700	60006	UNEMPLOYMENT INSURANCE						
		10.90	.00	.00	23.98	24.00	.00	.0%
10014700	60100	EMPLOYEE TRAINING						
		3,793.84	5,850.00	5,850.00	2,320.52	3,850.00	5,850.00	.0%
10014700	611001	CELL PHONES						
		600.00	600.00	600.00	500.00	600.00	600.00	.0%
10014700	61200	PRINTING						
		108.50	225.00	225.00	.00	225.00	225.00	.0%
10014700	61800	AUTO ALLOWANCE						
		2,400.00	2,400.00	2,400.00	2,000.00	2,400.00	2,400.00	.0%
10014700	61900	OTHER FEES						
		369.75	3,000.00	3,000.00	214.50	3,000.00	3,000.00	.0%
10014700	63000	POSTAGE						
		183.85	300.00	300.00	187.91	300.00	300.00	.0%
10014700	63300	DEPARTMENT SUPPLIES & MATL						
		962.05	1,000.00	1,000.00	622.45	1,000.00	1,000.00	.0%
10014700	63310	DEPARTMENT SUPPLIES/COMPUTER						
		3,200.00	500.00	500.00	480.00	500.00	.00	-100.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 14
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10014700 63400	NON-CAPITAL EQUIPMENT/FURN .00	500.00	500.00	410.00	500.00	.00	-100.0%
10014700 63900	MISCELLANEOUS COURT COSTS 1,691.00	3,000.00	3,000.00	234.00	3,000.00	3,000.00	.0%
10014700 64500	CONTRACTUAL SERVICES 46,403.28	60,000.00	136,793.00	111,397.42	136,793.00	60,000.00	-56.1%
10014700 64900	INTERFUND REIMBURSEMENTS -138,854.16	-128,907.00	-128,907.00	-96,680.25	-128,907.00	-146,327.00	13.5%
10014700 65300	DUES & SUBSCRIPTIONS 7,591.80	7,600.00	7,600.00	6,419.74	7,600.00	7,600.00	.0%
10014700 65400	INSURANCE & BONDS 4,772.80	4,800.00	4,800.00	4,196.69	4,200.00	4,335.00	-9.7%
10014700 65700	MISCELLANEOUS 311.31	350.00	350.00	46.00	350.00	350.00	.0%
10014700 67700	CAPITAL OUTLAY - LAND .00	.00	36,000.00	9,000.00	9,000.00	.00	-100.0%
TOTAL UNDEFINED PROJECT	175,372.32	204,354.00	320,038.00	251,198.52	291,114.00	198,806.00	-37.9%
TOTAL LEGAL	175,372.32	204,354.00	320,038.00	251,198.52	291,114.00	198,806.00	-37.9%

PUBLIC BUILDING

Public Building is responsible for the routine and preventive maintenance of City buildings in order to maintain all City facilities in a safe, structurally sound, and aesthetically pleasing condition for public and employee occupancy in compliance with all City codes. Special jobs are also performed as requested by departments that include: plumbing, carpentry, electrical, painting, relocation of equipment or furniture, and roofing. Other responsibilities include: corresponding with Windstream to maintain the telephone system within all public buildings, performing general preventive maintenance, responding to emergency calls pertaining to vandalism, power outages, plumbing leaks or electrical malfunctions. Provide electrical repair work for buildings and downtown lighting, assisting departments in obtaining contract maintenance and construction services and monitoring contract services for air conditioning, plumbing, electrical work, and janitorial services.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 152,012	\$ 173,191	\$ 175,581	\$ 175,108	\$ 183,012	\$ 7,431	4.2%
Operating	679,274	737,908	902,624	872,322	822,423	(80,201)	-8.9%
Capital	40,700	70,550	128,660	128,660	50,000	(78,660)	-61.1%
Subtotal	\$ 871,986	\$ 981,649	\$ 1,206,865	\$ 1,176,090	\$ 1,055,435	\$ (151,430)	-12.5%
Less Interfund Reimbursement	(318,957)	(306,544)	(306,544)	(306,544)	(258,866)	47,678	-15.6%
Total	\$ 553,029	\$ 675,105	\$ 900,321	\$ 869,546	\$ 796,569	\$ (103,752)	-11.5%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Operating reflects a decrease mainly due to the implementation of the new phone system.
- Capital outlay funding includes \$50,000 for improvements to the downtown amphitheater.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

GENERAL FUND		2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
500	PUBLIC BUILDING							
10015000	60000 SALARY AND WAGES	108,445.32	119,615.00	121,581.00	103,166.18	121,772.00	125,742.00	3.4%
10015000	60002 401 K	5,242.25	5,930.00	6,029.00	5,100.38	6,030.00	6,237.00	3.4%
10015000	60003 FICA	8,113.60	9,073.00	9,198.00	7,734.50	9,115.00	9,542.00	3.7%
10015000	60004 INSURANCE	20,503.32	26,535.00	26,536.00	21,615.88	25,905.00	27,333.00	3.0%
10015000	60005 RETIREMENT	9,691.38	12,038.00	12,237.00	10,354.20	12,244.00	14,158.00	15.7%
10015000	60006 UNEMPLOYMENT INSURANCE	16.14	.00	.00	41.79	42.00	.00	.0%
10015000	60100 EMPLOYEE TRAINING	382.00	1,400.00	1,400.00	.00	400.00	1,400.00	.0%
10015000	61100 TELEPHONE	215,269.55	224,988.00	224,988.00	204,050.96	224,988.00	185,541.00	-17.5%
10015000	611001 CELL PHONES	1,749.81	1,515.00	1,515.00	1,149.58	1,515.00	1,530.00	1.0%
10015000	61150 WIRELESS CONNECTIVITY	456.29	.00	.00	.00	.00	.00	.0%
10015000	61551 MAINTENANCE & REPAIR - BUILDIN	66,052.87	72,400.00	72,400.00	56,735.35	72,400.00	87,400.00	20.7%
10015000	61600 MAINTENANCE & REPAIR - EQUIPME	61,699.35	70,500.00	81,300.00	57,083.24	81,300.00	70,500.00	-13.3%
10015000	61700 MAINTENANCE & REPAIR - AUTO	276.54	1,000.00	1,000.00	377.05	750.00	1,000.00	.0%
10015000	62000 UTILITIES	131,597.69	159,000.00	159,000.00	102,548.76	145,000.00	150,000.00	-5.7%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 24
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10015000 62100	BUILDING & EQUIPMENT RENTAL 275.00	300.00	35,506.00	35,014.00	35,506.00	300.00	-99.2%
10015000 63100	FUEL & VEHICLE SUPPLIES 805.68	1,705.00	1,705.00	873.78	1,200.00	2,010.00	17.9%
10015000 63300	DEPARTMENT SUPPLIES & MATL 19,217.98	17,000.00	30,606.00	20,832.00	30,606.00	20,000.00	-34.7%
10015000 63301	JANITORIAL SUPPLIES 8,005.61	7,500.00	12,500.00	9,353.78	12,500.00	11,500.00	-8.0%
10015000 63310	DEPARTMENT SUPPLIES/COMPUTER 5,789.57	.00	.00	.00	.00	1,950.00	.0%
10015000 63400	NON-CAPITAL EQUIPMENT/FURN 2,498.00	.00	.00	.00	.00	.00	.0%
10015000 63600	UNIFORMS 927.45	800.00	800.00	646.67	800.00	800.00	.0%
10015000 64500	CONTRACTUAL SERVICES 147,925.47	161,000.00	261,104.00	220,756.07	245,372.00	268,500.00	2.8%
10015000 64900	INTERFUND REIMBURSEMENTS -318,957.36	-306,544.00	-306,544.00	-229,907.70	-306,544.00	-258,866.00	-15.6%
10015000 65300	DUES & SUBSCRIPTIONS .00	300.00	300.00	80.00	300.00	300.00	.0%
10015000 65400	INSURANCE & BONDS 13,841.38	14,500.00	14,500.00	15,684.08	15,685.00	15,692.00	8.2%
10015000 65700	MISCELLANEOUS 2,503.81	4,000.00	4,000.00	2,317.49	4,000.00	4,000.00	.0%
10015000 67430	CAPITAL BUILDING IMPROVEMENTS 40,700.00	10,000.00	102,620.00	99,610.04	102,620.00	50,000.00	-51.3%
10015000 67710	CAPITAL OUTLAY LAND IMPRVMT .00	60,550.00	26,040.00	26,040.00	26,040.00	.00	-100.0%
TOTAL UNDEFINED PROJECT	553,028.70	675,105.00	900,321.00	771,258.08	869,546.00	796,569.00	-11.5%
TOTAL PUBLIC BUILDING	553,028.70	675,105.00	900,321.00	771,258.08	869,546.00	796,569.00	-11.5%

CENTRAL OFFICE

The Central Office Department was established to provide office supplies at the most economical prices through bulk purchasing.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	20,433	28,204	28,204	26,630	29,064	860	3.0%
Capital	-	-	-	-	-	-	0.0%
Subtotal	\$ 20,433	\$ 28,204	\$ 28,204	\$ 26,630	\$ 29,064	\$ 860	3.0%
Less Interfund Reimbursement	(8,062)	(8,317)	(8,317)	(8,317)	(8,563)	(246)	3.0%
Total	\$ 12,370	\$ 19,887	\$ 19,887	\$ 18,313	\$ 20,501	\$ 614	3.1%

- Slight increase in cost of materials.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 52
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

661	CENTRAL OFFICE						
10016610 61600	MAINTENANCE & REPAIR - EQUIPME						
	7,343.00	7,660.00	7,660.00	7,658.00	7,660.00	8,050.00	5.1%
10016610 62100	BUILDING & EQUIPMENT RENTAL						
	1,035.00	1,200.00	1,200.00	1,190.25	1,200.00	1,670.00	39.2%
10016610 63000	POSTAGE						
	2,652.80	3,000.00	3,000.00	1,896.29	2,700.00	3,000.00	.0%
10016610 63300	DEPARTMENT SUPPLIES & MATL						
	9,401.72	16,344.00	16,344.00	12,040.93	15,070.00	16,344.00	.0%
10016610 64900	INTERFUND REIMBURSEMENTS						
	-8,062.20	-8,317.00	-8,317.00	-6,237.63	-8,317.00	-8,563.00	3.0%
TOTAL UNDEFINED PROJECT	12,370.32	19,887.00	19,887.00	16,547.84	18,313.00	20,501.00	3.1%
TOTAL CENTRAL OFFICE	12,370.32	19,887.00	19,887.00	16,547.84	18,313.00	20,501.00	3.1%

GENERAL FUND CONTRIBUTIONS

The General Fund Contributions Department accounts for transfer appropriations, agency support fundings, and contingency appropriation.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	3,583,739	1,488,036	1,707,791	1,725,479	1,873,216	165,425	9.7%
Capital	-	-	-	-	-	-	0.0%
						-	
Total	\$ 3,583,739	\$ 1,488,036	\$ 1,707,791	\$ 1,725,479	\$ 1,873,216	\$ 165,425	9.7%

- Contributions included for non-profits such as Temple Theatre, Railroad House and Arts Council – \$23,400 (same as prior year)
- Central Business Tax District contribution - \$74,492 (\$11,005 increase from prior year) – includes \$10,000 for the RISE Grant
- Economic development incentives - \$219,688 (\$152,769 increase from prior year)
- Contribution to Downtown Sanford Inc. (DSI) for downtown policing - \$97,600 (same as prior year)
- SAGA - Economic development administration - \$224,937 (\$10,712 increase from prior year)
- Cost of Strategic Services paid to Lee County - \$112,528 (\$6,998 increase from prior year)
- Contingency - \$75,000 (\$25,000 decrease from prior year)
- Contribution to Capital Reserve for Parks Projects - \$25,000
- Contribution to OPEB Trust - \$50,000
- Contribution to CCEP for spec building - \$162,500

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 54
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10016650 66028	CONTRIBUTION - CCEP .00	.00	162,500.00	.00	162,500.00	162,500.00	.0%
10016650 66030	CONTRIBUTION - OPEB TRUST 50,000.00	50,000.00	50,000.00	.00	50,000.00	50,000.00	.0%
10016650 66032	OPEB PAYMENTS 679,491.10	727,405.00	727,405.00	591,826.43	746,460.00	763,385.00	4.9%
10016650 66033	CONTRIBUTION CAPITAL PROJECT 2,248,500.00	.00	5,000.00	5,000.00	5,000.00	.00	-100.0%
10016650 66043	CONTRIBUTION - STATE .00	.00	30,000.00	30,000.00	30,000.00	.00	-100.0%
10016650 69900	CONTINGENCY .00	100,000.00	.00	.00	.00	75,000.00	.0%
TOTAL UNDEFINED PROJECT	3,583,738.89	1,488,036.00	1,707,791.00	1,255,989.37	1,725,479.00	1,873,216.00	9.7%
TOTAL OTHER CONTRIBUTIONS	3,583,738.89	1,488,036.00	1,707,791.00	1,255,989.37	1,725,479.00	1,873,216.00	9.7%

FLEET MAINTENANCE

Fleet maintenance is responsible for maintaining, in a safe and reliable manner, all assigned fleet assets which includes: 70 trucks, 74 cars, 10 dump trucks, 9 tractors, 6 backhoes, 12 fire trucks, 4 knucklebooms, and 64 pieces of specialty equipment. Services include a comprehensive preventive maintenance inspection program, oil and filter changes, as well as emergency repairs. Contract maintenance will be utilized as required to enhance in-house resources and for warranty requirements. Management will provide for the rehabilitation of equipment when economically feasible and develop specifications and recommendations, based on user operational requirements, for replacement vehicles.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 401,253	\$ 419,563	\$ 427,819	\$ 336,302	\$ 442,887	\$ 15,068	3.5%
Operating	60,054	193,482	193,482	209,941	218,839	25,357	13.1%
Capital	-	-	-	-	43,685	43,685	0.0%
Subtotal	\$ 461,307	\$ 613,045	\$ 621,301	\$ 546,243	\$ 705,411	\$ 84,110	13.5%
Less Interfund Reimbursement	(82,402)	(88,757)	(88,757)	(88,757)	(93,652)	(4,895)	5.5%
Total	\$ 378,905	\$ 524,288	\$ 532,544	\$ 457,486	\$ 611,759	\$ 79,215	14.9%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Operating includes sales for fuel and parts to other departments and varies from year to year.
- Capital outlay funding includes one (1) 1 ton utility truck, \$43,685.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
670 FLEET MAINTENANCE							
10016700 60000 SALARY AND WAGES	289,871.47	294,535.00	301,324.00	210,343.23	238,511.00	309,104.00	2.6%
10016700 60002 401 K	14,461.10	14,616.00	14,955.00	10,424.69	11,834.00	15,344.00	2.6%
10016700 60003 FICA	21,117.94	22,365.00	22,701.00	14,776.35	16,701.00	23,476.00	3.4%
10016700 60004 INSURANCE	49,965.15	58,377.00	58,480.00	39,184.74	45,188.00	60,132.00	2.8%
10016700 60005 RETIREMENT	25,809.70	29,670.00	30,359.00	21,162.20	24,012.00	34,831.00	14.7%
10016700 60006 UNEMPLOYMENT INSURANCE	27.76	.00	.00	55.35	56.00	.00	.0%
10016700 60100 EMPLOYEE TRAINING	2,146.14	5,435.00	5,435.00	4,036.60	4,400.00	5,435.00	.0%
10016700 611001 CELL PHONES	800.00	900.00	900.00	750.00	900.00	900.00	.0%
10016700 61200 PRINTING	70.00	200.00	200.00	.00	200.00	200.00	.0%
10016700 61551 MAINTENANCE & REPAIR - BUILDIN	17,486.83	10,500.00	10,500.00	467.29	10,500.00	15,500.00	47.6%
10016700 61600 MAINTENANCE & REPAIR - EQUIPME	3,452.73	4,500.00	14,000.00	.00	4,500.00	4,500.00	-67.9%
10016700 61700 MAINTENANCE & REPAIR - AUTO	2,866.64	4,000.00	4,000.00	1,467.66	4,000.00	4,000.00	.0%
10016700 62000 UTILITIES	4,666.17	5,376.00	5,376.00	5,491.67	5,492.00	5,720.00	6.4%
10016700 62600 ADVERTISING	.00	500.00	500.00	261.25	500.00	500.00	.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 56
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10016700 63100	FUEL & VEHICLE SUPPLIES 2,405.48	3,048.00	3,048.00	1,572.14	2,650.00	3,238.00	6.2%
10016700 63300	DEPARTMENT SUPPLIES & MATL 13,909.10	18,700.00	18,700.00	14,425.02	18,700.00	18,700.00	.0%
10016700 63310	DEPARTMENT SUPPLIES/COMPUTER 1,431.82	.00	.00	.00	.00	.00	.0%
10016700 63400	NON-CAPITAL EQUIPMENT/FURN 864.00	.00	.00	.00	.00	.00	.0%
10016700 63600	UNIFORMS 1,950.57	2,000.00	2,000.00	1,103.63	2,000.00	2,200.00	10.0%
10016700 64500	CONTRACTUAL SERVICES 16,292.87	20,000.00	20,000.00	19,554.78	20,000.00	20,000.00	.0%
10016700 64800	INVENTORY - TIRES 53,982.91	88,000.00	88,000.00	66,651.48	74,000.00	88,000.00	.0%
10016700 64801	INVENTORY - FUEL 307,719.17	423,323.00	423,323.00	251,170.87	339,996.00	468,704.00	10.7%
10016700 64802	INVENTORY - PARTS 132,244.70	168,000.00	156,500.00	129,978.34	140,000.00	168,000.00	7.3%
10016700 64900	INTERFUND REIMBURSEMENTS -82,401.60	-88,757.00	-88,757.00	-66,567.51	-88,757.00	-93,652.00	5.5%
10016700 64902	SALES - OTHER DEPARTMENTS PART -186,435.58	-200,000.00	-200,000.00	-123,241.28	-156,697.00	-200,000.00	.0%
10016700 64903	SALES - OTHER DEPARTMENTS FUEL -327,170.63	-375,000.00	-375,000.00	-216,146.13	-273,250.00	-400,000.00	6.7%
10016700 65300	DUES & SUBSCRIPTIONS .00	.00	2,000.00	1,728.00	2,000.00	.00	-100.0%
10016700 65400	INSURANCE & BONDS 10,616.74	11,000.00	11,000.00	9,276.20	9,300.00	10,242.00	-6.9%
10016700 65700	MISCELLANEOUS 754.10	3,000.00	3,000.00	285.35	750.00	3,000.00	.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 57
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10016700 67400	CAPITAL OUTLAY - VEHICLES .00	.00	.00	.00	.00	43,685.00	.0%
TOTAL UNDEFINED PROJECT	378,905.28	524,288.00	532,544.00	398,211.92	457,486.00	611,759.00	14.9%
TOTAL FLEET MAINTENANCE	378,905.28	524,288.00	532,544.00	398,211.92	457,486.00	611,759.00	14.9%

CAPITAL OUTLAY - VEHICLES

Fiscal Year: 2021-2022

Code: 10-670-67400

Department: Fleet Maintenance

Function: General Gov.

QTY	PRIORITY	ITEM	DESCRIPTION	RECOMM.		RECOMM.
				REPLAGE	NEW	
1	6	Midsized Sedan	Request replacement of unit #21, a 2016 Ford Fusion with 45,500 miles. This vehicle is used by the Fleet Coordinator and a loaner car for city personnel.	18,896		0
1	3	Midsized Sedan	Request replacement of unit #22, a 2013 Ford Fusion with approximately 62,000 miles of use. This vehicle is used as a loaner car for city personnel to attend out of town meetings and training classes.	18,896		0
1	2	Minivan	Request replacement of unit #23, a 2010 minivan with 49,300 miles of use. This vehicle is used as a loaner car for city personnel to attend out of town meetings and training classes. It is also used to transport visitors of the city for business purposes.	24,673		0
1	4	1/2 Ton Truck	Request replacement of unit #24, a 2007 Chevrolet truck with approximately 104,000 miles of use. This vehicle is used by staff to respond to service calls of city vehicles; transporting employees to training courses; and to transport parts between suppliers. This vehicle is also used as a loaner while performing scheduled repairs at the shop.	24,000		0
1	5	1/2 Ton Truck	Request replacement of unit #25, a 2007 Chevrolet truck with approximately 83,000 miles of use. This vehicle is used by staff to respond to service calls of city vehicles; transporting employees to training courses; and to transport parts between suppliers. This vehicle is also used as a loaner while performing scheduled repairs at the shop.	24,000		0
1	1	1 Ton Utility Truck	Request replacement of unit #28, a 2012 F350 1 ton tool truck with approximately 71,000 miles of use. This vehicle is used as the primary vehicle to respond to service calls.	43,685		43,685
TOTALS				154,150	0	43,685

HORTICULTURE

The major functions of the Horticulture Department include landscape and maintenance of traffic islands and other city properties; parking lots; landscape, installation and maintenance of horticultural areas and fine turf areas around and adjacent to governmental buildings; remove litter; responsible for erection of Christmas decorations; maintain an ongoing public speaking program to civic groups, garden clubs, and other governmental organizations concerning horticulture; and installation and maintenance of tropical plants within City Hall and Public Works Service Center.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 330,421	\$ 385,385	\$ 385,157	\$ 374,045	\$ 408,788	\$ 23,631	6.1%
Operating	418,095	370,966	429,383	411,532	413,993	(15,390)	-3.6%
Capital	4,316	-	-	-	26,000	26,000	0.0%
Total	\$ 752,832	\$ 756,351	\$ 814,540	\$ 785,577	\$ 848,781	\$ 34,241	4.2%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Operating reflects a reduction mainly shown within contractual services.
- Capital outlay funding includes one (1) ½ ton truck, \$26,000

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
675 HORTICULTURE							
10016750 60000 SALARY AND WAGES	223,524.43	262,421.00	261,243.00	214,049.45	247,908.00	277,236.00	6.1%
10016750 60002 401 K	10,973.45	13,000.00	13,212.00	10,540.59	12,235.00	13,740.00	4.0%
10016750 60003 FICA	17,041.92	19,890.00	20,162.00	16,223.56	18,814.00	21,023.00	4.3%
10016750 60004 INSURANCE	58,976.76	63,684.00	63,720.00	57,007.94	70,195.00	65,598.00	2.9%
10016750 60005 RETIREMENT	19,875.98	26,390.00	26,820.00	21,397.64	24,820.00	31,191.00	16.3%
10016750 60006 UNEMPLOYMENT INSURANCE	28.09	.00	.00	72.47	73.00	.00	.0%
10016750 60100 EMPLOYEE TRAINING	267.00	1,350.00	1,350.00	47.00	600.00	1,350.00	.0%
10016750 611001 CELL PHONES	600.00	1,020.00	1,020.00	500.00	600.00	900.00	-11.8%
10016750 61150 WIRELESS CONNECTIVITY	.00	700.00	700.00	429.04	550.00	2,500.00	257.1%
10016750 61600 MAINTENANCE & REPAIR - EQUIPME	1,578.67	3,000.00	3,000.00	1,265.30	3,000.00	3,000.00	.0%
10016750 61700 MAINTENANCE & REPAIR - AUTO	6,222.30	4,000.00	9,000.00	4,319.73	7,900.00	6,000.00	-33.3%
10016750 62100 BUILDING & EQUIPMENT RENTAL	.00	1,600.00	1,600.00	1,178.51	1,600.00	1,600.00	.0%
10016750 63100 FUEL & VEHICLE SUPPLIES	10,477.13	15,171.00	15,171.00	7,481.31	10,000.00	14,988.00	-1.2%
10016750 63300 DEPARTMENT SUPPLIES & MATL	75,176.54	90,915.00	70,250.00	53,646.38	70,250.00	90,915.00	29.4%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 59
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10016750 63310	DEPARTMENT SUPPLIES/COMPUTER						
	1,597.45	700.00	700.00	359.98	700.00	1,820.00	160.0%
10016750 63600	UNIFORMS						
	2,123.91	2,200.00	2,200.00	1,412.79	2,200.00	2,200.00	.0%
10016750 64500	CONTRACTUAL SERVICES						
	132,093.55	73,460.00	142,542.00	104,311.83	131,877.00	99,500.00	-30.2%
10016750 645005	CONTRACTUAL SERVICES-GREENWAY						
	18,720.00	.00	.00	.00	.00	.00	.0%
10016750 645006	CONTRACTUAL SVCS-INTERCHANGES						
	40,400.00	53,600.00	58,600.00	42,815.00	58,600.00	61,945.00	5.7%
10016750 645007	CONTRACTUAL SVCS-VACANT LOTS						
	91,047.00	84,600.00	84,600.00	67,383.00	84,600.00	87,300.00	3.2%
10016750 645009	CONTRACTUAL SVCS - CCEP						
	28,365.00	30,000.00	30,000.00	23,995.00	31,205.00	32,000.00	6.7%
10016750 65400	INSURANCE & BONDS						
	9,356.82	8,500.00	8,500.00	7,613.46	7,700.00	7,825.00	-7.9%
10016750 65700	MISCELLANEOUS						
	70.00	150.00	150.00	.00	150.00	150.00	.0%
10016750 67400	CAPITAL OUTLAY - VEHICLES						
	.00	.00	.00	.00	.00	26,000.00	.0%
10016750 67410	CAPITAL - MACHINERY & EQUIPMT						
	4,316.16	.00	.00	.00	.00	.00	.0%
TOTAL UNDEFINED PROJECT	752,832.16	756,351.00	814,540.00	636,049.98	785,577.00	848,781.00	4.2%
TOTAL HORTICULTURE	752,832.16	756,351.00	814,540.00	636,049.98	785,577.00	848,781.00	4.2%

CAPITAL OUTLAY - VEHICLES

Fiscal Year: 2021-2022

Code: 10-675-67400

Department: Horticulture

Function: General Government

QTY	PRIORITY	ITEM	DESCRIPTION	RECOMM.		RECOMM.
				REPLACE	NEW	
1	1	3/4 Ton Truck	Request replacement of unit #47, a 2008 Ford F-150 truck with 120,000 miles. This vehicle is used to transport personnel and equipment to job sites. Price includes bed liner and safety lights. Staff recommends funding a 1/2 ton truck rather than a 3/4 ton truck.	29,375		26,000
1	3	3/4 Ton Truck	Request replacement of unit #35, a 2015 Ford F-250 truck with 88,600 miles. This vehicle is used to transport personnel and equipment to job sites. Price includes bed liner and safety lights.	29,375		0
1	4	3/4 Ton Truck	Request replacement of unit #34, a 2015 Ford F250 truck with 68,600 miles. This vehicle is used to transport personnel and equipment to job sites.	29,375		0
1	7	1/2 Ton Truck	Request replacement of unit #45, a 2015 Ford F150 truck with 75,300 miles. This vehicle is used to transport personnel and equipment to job sites.	26,375		0
1	6	3/4 Ton Crew Cab Truck	Request replacement of unit #37, a 2016 Ford F250 crew cab truck with approximately 51,800 miles of use. This vehicle is equipped with a chemical tank and sprayer for use in maintaining city flower beds and downtown planters. This vehicle is also used to transport inmates.	37,375		0
1	5	3/4 Ton Crew Cab Truck	Request replacement of unit #40, a 2017 Ford F250 crew cab truck with approximately 42,300 miles of use. This vehicle is equipped with a chemical tank and sprayer for use in maintaining city flower beds and downtown planters. This vehicle is also used to transport inmates.	37,375		0
TOTALS				189,250	-	26,000

POLICE

The Police department provides an array of police services including administration, uniform patrol, criminal investigations, selective enforcement unit, drug enforcement unit, community policing and communications. The administration arm of the department is responsible for managing all divisions. Central to the department is the uniform patrol division which provides traffic control, protection and detection of crimes, apprehension of criminal offenders and all other calls for service. The department also provides investigations on criminal cases, identification and arrests of suspects, targets high crime areas with a specialized enforcement unit, promotes community involvement and problem oriented policing strategies, as well as targeting the illegal use of drugs and drug traffic in the city and county.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 6,544,587	\$ 7,365,423	\$ 7,365,718	\$ 6,624,620	\$ 7,790,541	\$ 424,823	5.8%
Operating	1,199,820	1,310,162	1,462,960	1,454,330	1,407,890	(55,070)	-3.8%
Capital	233,043	425,882	487,999	403,999	76,426	(411,573)	-84.3%
Total	\$ 7,977,450	\$ 9,101,467	\$ 9,316,677	\$ 8,482,949	\$ 9,274,857	\$ (41,820)	-0.4%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Operating includes \$13,814 for Project Safe Neighborhoods (part-time position – shared cost with Lee County). Also included within operating is \$5,500 for the Commission of Accreditation for Law Enforcement Agencies, Inc. (CALEA). Prior year operating includes funds for new body cameras, radios, tactical equipment, as well as covid expenditures resulting in the decrease shown.
- Capital outlay funding includes four (4) mobile data terminals, \$19,127; and two (2) investigative vehicles, \$57,299.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
510 POLICE							
10025100 60000 SALARY AND WAGES	4,721,490.89	5,148,224.00	5,130,704.00	3,963,776.60	4,744,956.00	5,322,134.00	3.7%
10025100 60002 401 K	231,787.34	260,507.00	264,322.00	195,329.62	227,954.00	291,702.00	10.4%
10025100 60003 FICA	348,363.34	398,576.00	403,947.00	290,242.97	342,933.00	446,305.00	10.5%
10025100 60004 INSURANCE	786,754.74	992,408.00	992,726.00	674,304.89	815,585.00	1,027,702.00	3.5%
10025100 60005 RETIREMENT	452,208.02	565,708.00	574,019.00	421,612.02	492,052.00	702,698.00	22.4%
10025100 60006 UNEMPLOYMENT INSURANCE	3,982.66	.00	.00	1,139.91	1,140.00	.00	.0%
10025100 60100 EMPLOYEE TRAINING	26,264.63	31,444.00	33,212.00	24,084.05	33,212.00	34,444.00	3.7%
10025100 60200 PROFESSIONAL SERVICES	13,330.00	17,000.00	17,000.00	1,690.00	17,000.00	17,000.00	.0%
10025100 61100 TELEPHONE	8,731.71	8,664.00	8,664.00	7,248.59	8,664.00	8,664.00	.0%
10025100 611001 CELL PHONES	17,868.79	20,496.00	20,496.00	12,737.85	16,843.00	20,496.00	.0%
10025100 61200 PRINTING	.00	450.00	450.00	140.00	450.00	450.00	.0%
10025100 61600 MAINTENANCE & REPAIR - EQUIPME	6,059.79	10,000.00	10,000.00	7,639.89	10,000.00	10,000.00	.0%
10025100 61700 MAINTENANCE & REPAIR - AUTO	76,466.53	115,000.00	115,000.00	90,144.18	115,000.00	95,000.00	-17.4%
10025100 62100 BUILDING & EQUIPMENT RENTAL	6,474.36	7,867.00	7,867.00	6,470.88	7,867.00	7,867.00	.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 26
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10025100 63000	POSTAGE 787.88	900.00	900.00	402.44	900.00	900.00	.0%
10025100 63100	FUEL & VEHICLE SUPPLIES 119,125.52	152,798.00	152,798.00	76,510.23	100,000.00	152,798.00	.0%
10025100 63300	DEPARTMENT SUPPLIES & MATL 35,670.95	45,000.00	55,972.00	29,643.36	55,972.00	45,000.00	-19.6%
10025100 63310	DEPARTMENT SUPPLIES/COMPUTER 29,925.03	.00	.00	.00	.00	10,000.00	.0%
10025100 63400	NON-CAPITAL EQUIPMENT/FURN 14,309.30	.00	122,196.00	121,915.02	121,916.00	13,170.00	-89.2%
10025100 63600	UNIFORMS 33,101.58	40,000.00	47,690.00	43,008.83	47,690.00	40,000.00	-16.1%
10025100 64000	CONTRIBUTION TO PENSION FUND 425,744.00	425,744.00	425,744.00	480,845.00	480,845.00	480,845.00	12.9%
10025100 64500	CONTRACTUAL SERVICES 85,153.22	124,799.00	134,971.00	118,256.13	134,971.00	181,500.00	34.5%
10025100 65300	DUES & SUBSCRIPTIONS 4,964.45	3,000.00	3,000.00	2,592.97	3,000.00	3,000.00	.0%
10025100 65400	INSURANCE & BONDS 282,119.03	270,000.00	270,000.00	246,387.29	270,000.00	256,756.00	-4.9%
10025100 65700	MISCELLANEOUS 3,456.86	5,000.00	5,000.00	3,171.82	5,000.00	5,000.00	.0%
10025100 67400	CAPITAL OUTLAY - VEHICLES 54,510.24	339,288.00	377,531.00	369,806.96	377,531.00	57,299.00	-84.8%
10025100 67410	CAPITAL - MACHINERY & EQUIPMT 137,512.57	2,594.00	26,468.00	23,874.00	26,468.00	19,127.00	-27.7%
10025100 67800	INFORMER PAY 10,000.00	25,000.00	25,000.00	10,000.00	25,000.00	25,000.00	.0%
TOTAL UNDEFINED PROJECT	7,936,163.43	9,010,467.00	9,225,677.00	7,222,975.50	8,482,949.00	9,274,857.00	.5%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 27
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

D9999 DRUG FORFEITURE							
10025100 60100 D9999 EMPLOYEE TRAINING	.00	5,000.00	5,000.00	.00	.00	.00	-100.0%
10025100 63300 D9999 DEPARTMENT SUPPLIES & MATL	266.00	2,000.00	2,000.00	.00	.00	.00	-100.0%
10025100 67400 D9999 CAPITAL OUTLAY - VEHICLES	41,020.58	84,000.00	84,000.00	.00	.00	.00	-100.0%
TOTAL DRUG FORFEITURE	41,286.58	91,000.00	91,000.00	.00	.00	.00	-100.0%

DISPATCHING SERVICES

The Dispatching Services department was established to provide 911 calls for service to the citizens of Lee County. This department is cost shared with Lee County.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 1,130,921	\$ 1,229,710	\$ 1,243,319	\$ 1,136,699	\$ 1,259,305	\$ 15,986	1.3%
Operating	24,316	26,955	26,955	22,117	24,757	(2,198)	-8.2%
Capital	-	-	-	-	-	-	0.0%
Total	\$ 1,155,237	\$ 1,256,665	\$ 1,270,274	\$ 1,158,816	\$ 1,284,062	\$ 13,788	1.1%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- No significant changes within operating.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

DISPA DISPATCHING SERVICES							
10025100 60000 DISPA SALARY AND WAGES	805,532.79	854,347.00	865,429.00	675,936.76	799,045.00	863,040.00	- .3%
10025100 60002 DISPA 401 K	39,987.78	42,375.00	42,929.00	33,450.44	39,606.00	43,808.00	2.0%
10025100 60003 DISPA FICA	59,648.37	64,830.00	65,678.00	50,173.06	59,460.00	67,026.00	2.1%
10025100 60004 DISPA INSURANCE	154,174.06	182,138.00	182,138.00	132,339.31	158,209.00	185,861.00	2.0%
10025100 60005 DISPA RETIREMENT	71,578.08	86,020.00	87,145.00	67,904.05	80,379.00	99,570.00	14.3%
10025100 611001 DISPA CELL PHONES	600.00	600.00	600.00	500.00	600.00	600.00	.0%
10025100 61700 DISPA MAINTENANCE & REPAIR - AUTO	23.51	700.00	700.00	301.11	600.00	700.00	.0%
10025100 63100 DISPA FUEL & VEHICLE SUPPLIES	493.75	855.00	855.00	231.35	350.00	855.00	.0%
10025100 63300 DISPA DEPARTMENT SUPPLIES & MATL	.00	500.00	500.00	.00	500.00	500.00	.0%
10025100 65300 DISPA DUES & SUBSCRIPTIONS	.00	300.00	300.00	.00	300.00	300.00	.0%
10025100 65400 DISPA INSURANCE & BONDS	23,198.63	24,000.00	24,000.00	19,766.68	19,767.00	21,802.00	-9.2%
TOTAL DISPATCHING SERVICES	1,155,236.97	1,256,665.00	1,270,274.00	980,602.76	1,158,816.00	1,284,062.00	1.1%

E-911 SURCHARGE

The E-911 Surcharge department is fully reimbursed from the state with 911 funds through Lee County.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	226,725	368,786	368,786	311,784	370,801	2,015	0.5%
Capital	15,289	-	-	-	99,800	99,800	#DIV/0!
Total	\$ 242,014	\$ 368,786	\$ 368,786	\$ 311,784	\$ 470,601	\$ 101,815	27.6%

- This department is fully reimbursed from the state with 911 funds through Lee County.
- Capital outlay funding includes one (1) texting server, \$7,000; and replacement of the recording systems at the E911 primary and backup centers, \$92,800.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 29
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

E9999 E-911 SURCHARGE							
10025100 60100 E9999 EMPLOYEE TRAINING	365.00	4,150.00	4,150.00	560.00	4,150.00	4,200.00	1.2%
10025100 61100 E9999 TELEPHONE	118,781.64	177,002.00	177,002.00	91,716.02	120,000.00	176,554.00	-.3%
10025100 61600 E9999 MAINTENANCE & REPAIR - EQUIPME	.00	4,000.00	4,000.00	.00	4,000.00	4,000.00	.0%
10025100 63300 E9999 DEPARTMENT SUPPLIES & MATL	387.00	9,500.00	9,500.00	2,431.34	9,500.00	9,045.00	-4.8%
10025100 63310 E9999 DEPARTMENT SUPPLIES/COMPUTER	7,658.56	.00	.00	.00	.00	.00	.0%
10025100 64500 E9999 CONTRACTUAL SERVICES	99,532.76	174,134.00	174,134.00	75,445.95	174,134.00	177,002.00	1.6%
10025100 67410 E9999 CAPITAL - MACHINERY & EQUIPMT	15,289.35	.00	.00	.00	.00	99,800.00	.0%
TOTAL E-911 SURCHARGE	242,014.31	368,786.00	368,786.00	170,153.31	311,784.00	470,601.00	27.6%
TOTAL POLICE	9,374,701.29	10,726,918.00	10,955,737.00	8,373,731.57	9,953,549.00	11,029,520.00	.7%

FIRE

To protect life and property by preventing fires from starting through education and inspections, and to reduce human suffering and property loss by responding to every incident (including vehicle accidents) as quickly, professionally, and safely as possible with the training, equipment and determination to do our job effectively with optimum results.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 4,019,586	\$ 4,215,891	\$ 4,163,161	\$ 4,157,332	\$ 4,321,463	\$ 158,302	3.8%
Operating	642,018	669,907	804,647	594,772	585,507	(219,140)	-27.2%
Capital	410,778	-	381,884	381,884	462,313	80,429	21.1%
Total	\$ 5,072,382	\$ 4,885,798	\$ 5,349,692	\$ 5,133,988	\$ 5,369,283	\$ 19,591	0.4%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Prior year operating includes funds for Staffing for Adequate Fire and Emergency Response (SAFER) grant resulting in the decrease shown. These funds are not requested in current year as the City was not approved for the grant.
- Capital outlay funding includes two (2) Panasonic toughbooks, \$5,200; one (1) SCBA air compressor, \$61,360; and design of #4 fire station, \$395,753.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND		2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
530	FIRE							
10025300	60000	SALARY AND WAGES						
		2,873,421.89	2,938,787.00	2,915,012.00	2,454,460.17	2,911,083.00	2,992,697.00	2.7%
10025300	60001	SALARY AND WAGES - TEMPORARY						
		13,537.58	23,707.00	24,017.00	13,441.57	24,018.00	23,011.00	-4.2%
10025300	60002	401 K						
		141,679.88	145,875.00	144,701.00	121,454.19	145,555.00	148,585.00	2.7%
10025300	60003	FICA						
		210,223.77	224,990.00	223,050.00	178,999.26	224,535.00	229,061.00	2.7%
10025300	60004	INSURANCE						
		524,079.50	586,423.00	562,654.00	464,239.60	556,006.00	590,382.00	4.9%
10025300	60005	RETIREMENT						
		256,345.33	296,109.00	293,727.00	246,552.53	295,475.00	337,727.00	15.0%
10025300	60006	UNEMPLOYMENT INSURANCE						
		297.82	.00	.00	660.02	660.00	.00	.0%
10025300	60100	EMPLOYEE TRAINING						
		26,969.63	41,700.00	15,709.00	4,131.04	10,000.00	47,900.00	204.9%
10025300	60200	PROFESSIONAL SERVICES						
		14,285.00	21,345.00	17,340.00	16,813.00	17,340.00	17,340.00	.0%
10025300	61100	TELEPHONE						
		5,910.33	6,250.00	9,150.00	6,264.41	7,991.00	17,556.00	91.9%
10025300	611001	CELL PHONES						
		2,328.52	3,360.00	3,360.00	2,802.12	3,362.00	3,432.00	2.1%
10025300	61150	WIRELESS CONNECTIVITY						
		5,603.50	7,668.00	7,668.00	6,286.14	7,544.00	7,668.00	.0%
10025300	61200	PRINTING						
		263.25	600.00	600.00	175.00	600.00	600.00	.0%
10025300	61551	MAINTENANCE & REPAIR - BUILDIN						
		57,156.72	20,000.00	22,564.00	19,433.69	22,564.00	20,000.00	-11.4%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 31
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10025300 61600	MAINTENANCE & REPAIR - EQUIPME 35,605.03	39,100.00	39,755.00	36,522.94	39,755.00	39,100.00	-1.6%
10025300 61700	MAINTENANCE & REPAIR - AUTO 31,116.58	34,750.00	41,250.00	34,644.36	41,250.00	39,750.00	-3.6%
10025300 62000	UTILITIES 25,368.67	31,660.00	31,660.00	22,176.89	30,000.00	31,660.00	.0%
10025300 62200	INSTALLMENT PURCHASE 38,606.16	.00	.00	.00	.00	.00	.0%
10025300 63000	POSTAGE 302.02	750.00	750.00	87.00	400.00	750.00	.0%
10025300 63100	FUEL & VEHICLE SUPPLIES 23,126.82	28,560.00	28,560.00	14,269.54	23,000.00	31,184.00	9.2%
10025300 63300	DEPARTMENT SUPPLIES & MATL 27,413.87	31,300.00	43,279.00	32,746.07	43,279.00	31,300.00	-27.7%
10025300 63301	JANITORIAL SUPPLIES 5,882.76	7,000.00	7,000.00	6,959.92	7,000.00	7,000.00	.0%
10025300 63310	DEPARTMENT SUPPLIES/COMPUTER 11,414.99	.00	.00	.00	.00	2,950.00	.0%
10025300 63400	NON-CAPITAL EQUIPMENT/FURN 47,740.58	46,610.00	21,905.00	21,830.74	21,905.00	16,840.00	-23.1%
10025300 63600	UNIFORMS 104,476.20	180,074.00	134,083.00	123,153.39	134,083.00	101,590.00	-24.2%
10025300 63700	LAUNDRY & CLEANING 586.38	2,500.00	1,600.00	667.68	1,600.00	2,000.00	25.0%
10025300 64500	CONTRACTUAL SERVICES 58,678.29	61,100.00	63,600.00	61,275.89	63,600.00	63,827.00	.4%
10025300 65300	DUES & SUBSCRIPTIONS 6,005.13	6,580.00	6,580.00	6,211.23	6,580.00	6,620.00	.6%
10025300 65400	INSURANCE & BONDS 100,712.36	95,000.00	95,000.00	102,301.34	105,000.00	92,440.00	-2.7%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 32
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10025300 65700	MISCELLANEOUS 2,465.41	4,000.00	4,000.00	2,868.05	4,000.00	4,000.00	.0%
10025300 67321	DO NOT SPEND .00	.00	205,358.00	.00	.00	.00	-100.0%
10025300 67400	CAPITAL OUTLAY - VEHICLES 315,401.38	.00	361,799.00	361,799.00	361,799.00	.00	-100.0%
10025300 67410	CAPITAL - MACHINERY & EQUIPMT 95,376.63	.00	12,085.00	11,388.00	12,085.00	66,560.00	450.8%
10025300 67420	CAPITAL OUTLAY - BUILDING .00	.00	8,000.00	7,981.00	8,000.00	395,753.00	4846.9%
TOTAL UNDEFINED PROJECT	5,062,381.98	4,885,798.00	5,345,816.00	4,382,595.78	5,130,069.00	5,369,283.00	.4%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 33
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

F1601 2016 FIREFIGHTERS BURN FUND GRANT							
10025300 67339 F1601 GRANT - SMOKE DECTECTORS	.00	.00	2,876.00	142.20	2,876.00	.00	-100.0%
TOTAL 2016 FIREFIGHTERS BURN	.00	.00	2,876.00	142.20	2,876.00	.00	-100.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 34
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

F2001 DUKE ENERGY-HURRICANE RESCUE EQUIP							
10025300 63400 F2001 NON-CAPITAL EQUIPMENT/FURN							
	10,000.00	.00	.00	.00	.00	.00	.0%
TOTAL DUKE ENERGY-HURRICANE							
	10,000.00	.00	.00	.00	.00	.00	.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 35
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

F2101 ROTARY HERO PROJECT							
10025300 63400 F2101 NON-CAPITAL EQUIPMENT/FURN	.00	.00	1,000.00	1,042.75	1,043.00	.00	-100.0%
TOTAL ROTARY HERO PROJECT	.00	.00	1,000.00	1,042.75	1,043.00	.00	-100.0%
TOTAL FIRE	5,072,381.98	4,885,798.00	5,349,692.00	4,383,780.73	5,133,988.00	5,369,283.00	.4%

INSPECTIONS

The purpose of the Inspections Division of the Community Development Department is to provide protection, safety, and general welfare of the citizens of Sanford, Lee County, and the Town of Broadway by enforcing the North Carolina State building, plumbing, and mechanical codes, and the international electrical code, which serves as a comprehensive regulatory document to guide decisions aimed at public protection. Protection is accomplished through the process of performing inspections on all new construction, alterations, repairs, equipment installations, use and occupancy, building location, structures moved to another site, removal or demolition, or any appurtenances connected or attached to every building or structure, for compliance with the North Carolina State Building Codes, and related codes and ordinances. Certificates of Occupancy are issued as required by the technical codes. Establishments are inspected prior to the sale of alcoholic beverages to ensure that the fire requirements are met and occupancy loads are evaluated. Daycare facilities are inspected for compliance with code requirements. The Inspections Division also conducts fire inspections and minimum housing inspections for the Town of Broadway. Policy direction and administrative support for the department's overall activities and functions are centralized in the Administrative Division of Community Development.

Note: This department is reconciled at year end with Lee County paying fifty (50%) percent of actual expenses less revenue received.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 466,289	\$ 596,594	\$ 637,343	\$ 553,416	\$ 711,498	\$ 74,155	11.6%
Operating	54,427	77,885	112,935	109,277	83,747	(29,188)	-25.8%
Capital	27,073	62,000	57,425	57,425	-	(57,425)	-100.0%
Total	\$ 547,788	\$ 736,479	\$ 807,703	\$ 720,118	\$ 795,245	\$ (12,458)	-1.5%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, a 3% increase for group health insurance, and the addition of one new building inspector position to be funded for half a year.
- Operating reflects a decrease mainly due to temporary employee hired through contractual services in prior year.
- No funding for capital outlay was requested.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
540 INSPECTIONS							
10025400 60000 SALARY AND WAGES	311,917.01	370,422.00	409,456.00	316,067.59	362,828.00	453,542.00	10.8%
10025400 60001 SALARY AND WAGES - TEMPORARY	40,292.35	73,000.00	55,000.00	26,492.54	50,000.00	63,000.00	14.5%
10025400 60002 401 K	15,360.98	18,400.00	20,352.00	15,584.96	17,945.00	22,516.00	10.6%
10025400 60003 FICA	25,271.31	33,736.00	36,722.00	24,628.37	30,808.00	39,267.00	6.9%
10025400 60004 INSURANCE	45,639.04	63,684.00	74,499.00	47,961.59	55,321.00	81,998.00	10.1%
10025400 60005 RETIREMENT	27,764.35	37,352.00	41,314.00	31,637.36	36,422.00	51,175.00	23.9%
10025400 60006 UNEMPLOYMENT INSURANCE	43.53	.00	.00	91.35	92.00	.00	.0%
10025400 60100 EMPLOYEE TRAINING	9,134.43	11,500.00	11,500.00	7,094.48	7,500.00	13,500.00	17.4%
10025400 611001 CELL PHONES	1,235.40	1,200.00	1,200.00	1,000.00	1,200.00	1,500.00	25.0%
10025400 61150 WIRELESS CONNECTIVITY	2,113.98	2,460.00	2,460.00	2,150.56	2,615.00	2,650.00	7.7%
10025400 61200 PRINTING	810.00	1,000.00	1,000.00	900.00	900.00	1,000.00	.0%
10025400 61700 MAINTENANCE & REPAIR - AUTO	672.04	2,500.00	2,500.00	1,137.11	1,500.00	2,500.00	.0%
10025400 62100 BUILDING & EQUIPMENT RENTAL	624.00	800.00	800.00	624.00	800.00	800.00	.0%
10025400 62600 ADVERTISING	.00	100.00	100.00	.00	100.00	100.00	.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 37
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10025400 63000	POSTAGE 169.50	500.00	500.00	29.70	300.00	500.00	.0%
10025400 63100	FUEL & VEHICLE SUPPLIES 4,462.08	5,400.00	5,400.00	4,279.61	4,900.00	7,800.00	44.4%
10025400 63300	DEPARTMENT SUPPLIES & MATL 3,942.26	7,000.00	7,000.00	4,628.40	7,000.00	7,000.00	.0%
10025400 63310	DEPARTMENT SUPPLIES/COMPUTER 6,077.21	4,675.00	8,750.00	7,196.94	8,750.00	.00	-100.0%
10025400 63400	NON-CAPITAL EQUIPMENT/FURN .00	.00	2,375.00	2,211.95	2,375.00	.00	-100.0%
10025400 64500	CONTRACTUAL SERVICES 2,716.50	19,500.00	42,100.00	30,844.85	43,525.00	19,500.00	-53.7%
10025400 64600	BANK SERVICE CHARGE 11,683.95	6,000.00	12,000.00	10,494.62	12,000.00	12,000.00	.0%
10025400 65300	DUES & SUBSCRIPTIONS 430.00	5,000.00	5,000.00	986.92	5,000.00	5,000.00	.0%
10025400 65400	INSURANCE & BONDS 9,267.08	9,500.00	9,500.00	10,061.60	10,062.00	9,147.00	-3.7%
10025400 65700	MISCELLANEOUS 1,088.47	750.00	750.00	.00	750.00	750.00	.0%
10025400 67400	CAPITAL OUTLAY - VEHICLES 27,072.62	62,000.00	57,425.00	56,603.08	57,425.00	.00	-100.0%
TOTAL UNDEFINED PROJECT	547,788.09	736,479.00	807,703.00	602,707.58	720,118.00	795,245.00	-1.5%
TOTAL INSPECTIONS	547,788.09	736,479.00	807,703.00	602,707.58	720,118.00	795,245.00	-1.5%

STREET

The Street Division is primarily responsible for the maintenance of Sanford's streets, associated street right-of-ways, curb and guttering, traffic services, and snow removal. The following are additional responsibilities: grading dirt streets; cutbacks for site distance; repainting street markings and hand rails; maintaining and upgrading traffic signals; fabrication, repair, and installation of street name signs (both regular and historic); rodent control; graffiti removal; installing Christmas decorations; and providing signage and barricade placement for special events. The Street Division also maintains sidewalks, curb and gutter, and catch basins. There are also responsibilities that are completed on a scheduled basis: the division sweeps curb and gutter streets, streets are scheduled to be resurfaced every twelve years, and potholes and utility cuts are patched within one week of notification. The Street Division also coordinates efforts with Duke Energy Progress to operate and maintain the existing system of street lights within the City.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 914,596	\$ 1,040,194	\$ 1,055,601	\$ 977,434	\$ 1,101,506	\$ 45,905	4.3%
Operating	1,126,592	1,341,949	1,341,949	1,244,549	1,312,615	(29,334)	-2.2%
Capital	-	-	-	-	610,589	610,589	0.0%
Total	\$ 2,041,188	\$ 2,382,143	\$ 2,397,550	\$ 2,221,983	\$ 3,024,710	\$ 627,160	26.2%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Utilities decreased and results in the reduction shown within operating.
- Capital outlay funding includes one (1) bucket truck, \$115,000 (installment purchase); one (1) flusher/water truck, \$82,300 (installment purchase); one (1) dump truck, \$121,200 (installment purchase); two (2) backhoes, \$230,000 (installment purchase); one (1) one ton utility truck, \$43,685; and one (1) salt spreader, \$18,404.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

GENERAL FUND		2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
560	STREET MAINTENANCE							
10035600	60000 SALARY AND WAGES	627,253.73	697,114.00	709,699.00	562,352.60	664,124.00	735,387.00	3.6%
10035600	60002 401 K	30,815.62	34,505.00	35,134.00	27,760.02	32,850.00	36,415.00	3.6%
10035600	60003 FICA	45,608.64	52,790.00	53,580.00	40,990.69	48,826.00	55,714.00	4.0%
10035600	60004 INSURANCE	155,018.57	185,745.00	185,870.00	141,023.38	164,770.00	191,328.00	2.9%
10035600	60005 RETIREMENT	55,808.77	70,040.00	71,318.00	56,352.09	66,669.00	82,662.00	15.9%
10035600	60006 UNEMPLOYMENT INSURANCE	90.54	.00	.00	194.44	195.00	.00	.0%
10035600	60100 EMPLOYEE TRAINING	2,790.00	4,905.00	4,905.00	4,730.08	4,905.00	4,905.00	.0%
10035600	60200 PROFESSIONAL SERVICES	1,287.30	4,000.00	4,000.00	3,047.50	4,000.00	4,000.00	.0%
10035600	611001 CELL PHONES	1,352.04	1,200.00	1,200.00	1,380.10	1,660.00	1,660.00	38.3%
10035600	61150 WIRELESS CONNECTIVITY	2,669.46	3,700.00	3,700.00	2,061.30	2,700.00	2,500.00	-32.4%
10035600	61200 PRINTING	.00	150.00	150.00	.00	150.00	150.00	.0%
10035600	61600 MAINTENANCE & REPAIR - EQUIPME	624.30	1,000.00	1,000.00	.00	1,000.00	1,000.00	.0%
10035600	61700 MAINTENANCE & REPAIR - AUTO	54,018.37	55,600.00	55,600.00	35,772.01	55,600.00	55,600.00	.0%
10035600	62000 UTILITIES	551,542.94	638,400.00	638,400.00	455,449.31	560,000.00	588,400.00	-7.8%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 43
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10035600 62100	BUILDING & EQUIPMENT RENTAL .00	10,000.00	17,500.00	13,926.00	17,500.00	17,500.00	.0%
10035600 62200	INSTALLMENT PURCHASE 16,442.88	.00	.00	.00	.00	.00	.0%
10035600 62600	ADVERTISING .00	100.00	100.00	.00	100.00	100.00	.0%
10035600 63100	FUEL & VEHICLE SUPPLIES 25,872.80	32,460.00	32,460.00	15,723.83	23,000.00	36,980.00	13.9%
10035600 63300	DEPARTMENT SUPPLIES & MATL 226,426.36	300,000.00	252,500.00	201,399.09	252,500.00	300,000.00	18.8%
10035600 63310	DEPARTMENT SUPPLIES/COMPUTER 4,390.08	.00	.00	.00	.00	.00	.0%
10035600 63400	NON-CAPITAL EQUIPMENT/FURN 24,900.00	6,895.00	6,895.00	2,893.00	6,895.00	3,000.00	-56.5%
10035600 63600	UNIFORMS 5,398.96	6,950.00	6,950.00	5,604.81	6,950.00	7,298.00	5.0%
10035600 64500	CONTRACTUAL SERVICES 167,634.10	221,576.00	261,576.00	235,969.90	261,576.00	239,302.00	-8.5%
10035600 65100	LANDFILL CHARGES 10,914.42	16,113.00	16,113.00	16,012.21	16,113.00	16,113.00	.0%
10035600 65400	INSURANCE & BONDS 29,474.40	38,000.00	38,000.00	25,017.62	29,000.00	33,207.00	-12.6%
10035600 65700	MISCELLANEOUS 853.38	900.00	900.00	868.16	900.00	900.00	.0%
10035600 67400	CAPITAL OUTLAY - VEHICLES .00	.00	.00	.00	.00	362,185.00	.0%
10035600 67410	CAPITAL - MACHINERY & EQUIPMT .00	.00	.00	.00	.00	248,404.00	.0%
TOTAL UNDEFINED PROJECT	2,041,187.66	2,382,143.00	2,397,550.00	1,848,528.14	2,221,983.00	3,024,710.00	26.2%
TOTAL STREET MAINTENANCE	2,041,187.66	2,382,143.00	2,397,550.00	1,848,528.14	2,221,983.00	3,024,710.00	26.2%

CAPITAL OUTLAY - VEHICLES

Fiscal Year: 2021-2022

Code: 10-560-67400

Department: Street

Function: Transportation

QTY	PRIORITY	ITEM	DESCRIPTION	RECOMM.		RECOMM.
				REPLACE	NEW	
1	1	Bucket Truck, Vehicle #307 2007 Ford 550 Super Duty	This unit is used to do cut backs on limbs and brush, install signs, hang Christmas decorations, etc. This vehicle has approximately 109,000 miles of use. (Installment Purchase)	115,000		115,000
1	7	1 Ton Utility Truck, Vehicle #302 2011 Ford F250	This unit is a 3/4 ton truck, however, we are requesting to replace it with a 1 ton truck as the weight distribution is not adequate to pull the equipment needed on job sites with the 3/4 ton truck. This unit is used by the asphalt crew to maintain city streets, ditches, pipes, and resurfacing activities. This vehicle has approximately 84,000 miles of use.	43,685		43,685
1	3	Midsize Sedan, Vehicle #301 2013 Ford Fusion	This unit is used by the transportation administrator to oversee activities of the division. This vehicle has approximately 74,000 miles.	18,896		0
1	13	1/2 Ton Truck, Vehicle #306 2016 Ford Truck	This unit is used by the traffic services supervisor to oversee projects and responding to emergencies. This vehicle has approximately 44,400 miles.	26,000		0
1	12	1/2 Ton Truck, Vehicle #321 2015 Ford Truck	This unit is used by the concrete crew to maintain city sidewalks, curb and gutters, streets, ditches, pipes, and driveway apron installs. This vehicle has approximately 59,000 miles.	26,000		0
1	11	1 Ton Utility Truck, Vehicle #313 2015 Ford Truck	This unit is used by the concrete crew for replacement projects and emergency response. This vehicle has approximately 52,000 miles.	43,685		0
1	8	1/2 Ton Truck, Vehicle #317 2014 Ford Truck	This unit is used by the asphalt crew to maintain city streets, ditches, pipes, and resurfacing activities. This vehicle has approximately 63,300 miles.	26,000		0
1	4	Dump Truck, Vehicle #303 2009 International 4300 Dump Truck	This unit is used for hauling asphalt, gravel, and other essential materials to job sites for resurfacing and repairs of city roadways. This vehicle is also used during snow removal. (Installment Purchase)	121,200		121,200
1	2	Flusher / Water Truck Vehicle #305 1994 1 1/2 Ton Truck	When the city has a water main break, large amounts of debris are left on the highway and this unit is used to flush the streets. It is also used to clean mud, rocks, etc. from the city streets after flooding. (Installment Purchase)	82,300		82,300
TOTALS				502,766	0	362,185

STREET CAPITAL IMPROVEMENTS

The Street Capital Improvements Department was established to fund the majority of street resurfacing within the city.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	246,283	-	5,840	5,840	-	(5,840)	-100.0%
Capital	1,183,820	650,000	1,004,160	1,004,160	1,136,000	131,840	13.1%
Total	\$ 1,430,103	\$ 650,000	\$ 1,010,000	\$ 1,010,000	\$ 1,136,000	\$ 126,000	12.5%

- Capital funding includes:
 - \$100,000 for sidewalk replacement, curb and gutter, and catch basin repair.
 - \$575,000 for street resurfacing.
 - \$310,000 for Broadway Road Widening
 - \$89,000 for Carthage Street Road Diet
 - \$34,000 for Fields Drive Sidewalks
 - \$28,000 for Woodland Avenue Sidewalks

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 44
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

561 STREET CAPITAL IMPROVEMENTS							
10035610 62200 INSTALLMENT PURCHASE	231,783.28	.00	.00	.00	.00	.00	.0%
10035610 64500 CONTRACTUAL SERVICES	14,500.00	.00	5,840.00	5,692.75	5,840.00	.00	-100.0%
10035610 67440 CAPITAL - INFRASTRUCTURE	1,183,819.84	650,000.00	1,004,160.00	147,699.13	1,004,160.00	1,136,000.00	13.1%
TOTAL UNDEFINED PROJECT	1,430,103.12	650,000.00	1,010,000.00	153,391.88	1,010,000.00	1,136,000.00	12.5%
TOTAL STREET CAPITAL IMPROVE	1,430,103.12	650,000.00	1,010,000.00	153,391.88	1,010,000.00	1,136,000.00	12.5%

SOLID WASTE

The Solid Waste Department provides weekly collection of yard waste (leaves and limbs) as well as bulk trash from city residents at the curbside. The material from yard waste is either composted or ground into woodchips at the City's compost facility as a recycling process. The material is then sold back to the public. The division also maintains approximately 20 acres of City lots, mows approximately 115 miles of city right-of-ways and approximately 75 miles of Department of Transportation right-of-ways, as well as sidewalk cleaning, curb cutting, and spraying.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 1,067,748	\$ 1,104,456	\$ 1,121,562	\$ 1,054,381	\$ 1,160,584	\$ 39,022	3.5%
Operating	368,531	366,877	363,237	342,782	378,507	15,270	4.2%
Capital	-	10,000	236,746	236,746	979,734	742,988	313.8%
Total	\$ 1,436,280	\$ 1,481,333	\$ 1,721,545	\$ 1,633,909	\$ 2,518,825	\$ 797,280	46.3%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Operating includes additional funds for hauling leaves and woodchips.
- Capital outlay funding includes one (1) tractor with side and rear mowers, \$100,909 (installment purchase); two (2) leaf vacs, \$421,200 (installment purchase); one (1) tractor, \$152,133 (installment purchase); one (1) flat dump truck with water tank, \$121,800 (installment purchase); one (1) flat dump truck, \$123,100 (installment purchase); and one (1) tractor with rear mower, \$60,592.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

GENERAL FUND		2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
565	SOLID WASTE							
10045650	60000	SALARY AND WAGES 743,705.35	749,451.00	763,404.00	630,625.18	719,363.00	783,028.00	2.6%
10045650	60002	401 K 36,613.97	37,119.00	37,816.00	31,150.28	35,588.00	38,798.00	2.6%
10045650	60003	FICA 55,744.30	56,791.00	57,608.00	46,898.58	53,741.00	59,360.00	3.0%
10045650	60004	INSURANCE 165,357.87	185,745.00	185,968.00	145,714.13	173,269.00	191,328.00	2.9%
10045650	60005	RETIREMENT 66,236.20	75,350.00	76,766.00	63,234.69	72,227.00	88,070.00	14.7%
10045650	60006	UNEMPLOYMENT INSURANCE 90.65	.00	.00	192.27	193.00	.00	.0%
10045650	60100	EMPLOYEE TRAINING 1,184.08	2,475.00	1,925.00	190.00	1,200.00	2,475.00	28.6%
10045650	611001	CELL PHONES 1,450.00	1,500.00	1,500.00	1,250.00	1,500.00	1,500.00	.0%
10045650	61150	WIRELESS CONNECTIVITY 2,788.39	4,492.00	4,492.00	3,314.20	4,492.00	6,300.00	40.2%
10045650	61700	MAINTENANCE & REPAIR - AUTO 59,098.70	54,000.00	54,000.00	51,276.29	54,000.00	54,000.00	.0%
10045650	62100	BUILDING & EQUIPMENT RENTAL 350.00	6,000.00	6,000.00	5,000.00	5,000.00	6,000.00	.0%
10045650	62200	INSTALLMENT PURCHASE 20,358.22	.00	.00	.00	.00	.00	.0%
10045650	62600	ADVERTISING .00	1,000.00	1,550.00	1,495.58	1,550.00	3,000.00	93.5%
10045650	63100	FUEL & VEHICLE SUPPLIES 54,795.03	67,370.00	67,370.00	34,459.50	50,000.00	70,955.00	5.3%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 46
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10045650 63300	17,266.95	30,000.00	20,360.00	8,061.52	19,000.00	30,000.00	47.3%
	DEPARTMENT SUPPLIES & MATL						
10045650 63310	.00	3,225.00	3,225.00	2,352.89	3,225.00	1,390.00	-56.9%
	DEPARTMENT SUPPLIES/COMPUTER						
10045650 63400	1,180.00	.00	.00	.00	.00	.00	.0%
	NON-CAPITAL EQUIPMENT/FURN						
10045650 63600	4,506.41	5,000.00	5,000.00	3,870.75	5,000.00	5,000.00	.0%
	UNIFORMS						
10045650 64500	86,549.74	72,000.00	78,000.00	77,204.06	78,000.00	80,000.00	2.6%
	CONTRACTUAL SERVICES						
10045650 65100	84,343.29	82,800.00	82,800.00	54,972.11	82,800.00	82,800.00	.0%
	LANDFILL CHARGES						
10045650 65300	600.00	815.00	815.00	600.00	815.00	815.00	.0%
	DUES & SUBSCRIPTIONS						
10045650 65400	33,985.99	36,000.00	36,000.00	35,406.89	36,000.00	34,072.00	-5.4%
	INSURANCE & BONDS						
10045650 65700	74.62	200.00	200.00	26.60	200.00	200.00	.0%
	MISCELLANEOUS						
10045650 67400	.00	.00	.00	.00	.00	244,900.00	.0%
	CAPITAL OUTLAY - VEHICLES						
10045650 67410	.00	.00	226,746.00	224,137.96	226,746.00	734,834.00	224.1%
	CAPITAL - MACHINERY & EQUIPMT						
10045650 67420	.00	10,000.00	10,000.00	9,457.43	10,000.00	.00	-100.0%
	CAPITAL OUTLAY - BUILDING						
TOTAL UNDEFINED PROJECT	1,436,279.76	1,481,333.00	1,721,545.00	1,430,890.91	1,633,909.00	2,518,825.00	46.3%
TOTAL SOLID WASTE	1,436,279.76	1,481,333.00	1,721,545.00	1,430,890.91	1,633,909.00	2,518,825.00	46.3%

CAPITAL OUTLAY - VEHICLES

Fiscal Year: 2021-2022

Code: 10-565-67400

Department: Solid Waste

Function: Sanitation

QTY	PRIORITY	ITEM	DESCRIPTION	RECOMM.		RECOMM.
				REPLACE	NEW	
1	12	Flat Dump Truck with Water Tank	Request replacement of unit #357, a 2006 International with 76,750 miles. This vehicle is used as a water truck at the compost site. (Installment Purchase)	121,800		121,800
1	13	Flat Dump Truck	Request replacement of unit #353, a 2006 International with 58,000 miles. This vehicle is used for deliveries at the compost facility and picking up bulk trash. (Installment Purchase)	123,100		123,100
1	2	1/2 Ton Four Door Truck	Request replacement of unit #363, a 2009 Ford Truck with 65,300 miles. This vehicle is used to transport inmates, as well as haul trash, tools, equipment, etc.	34,150		0
1	14	1/2 Ton Truck	Request replacement of unit #352, a 2015 Ford F150 with 53,900 miles. This vehicle is used by the crew supervisor to check on work in progress.	26,150		0
1	15	3/4 Ton 4X4 Truck	Request replacement of unit #374, a 2016 Ford F250 4X4 truck with 31,900 miles. This vehicle is used by the crew supervisor to check progress of work.	33,150		0
1	16	1/2 Ton 4X4 Truck	Request replacement of unit #382, a 2016 Ford F150 4X4 truck with 25,200 miles. This vehicle is used by the crew supervisor to check progress of work.	29,150		0
1	4	Passenger Car	Request replacement of unit #351, a 2010 Ford Fusion with 57,600 miles. This vehicle is used by the coordinator for surveillance of various job sites within the city. It is also used to transport city personnel to seminars / training.	18,710		0
TOTAL				386,210	0	244,900

CAPITAL OUTLAY - EQUIPMENT (over \$2,500)

Fiscal Year: 2021-2022

Code: 10-565-67410

Department: Solid Waste

Function: Sanitation

QTY	PRIORITY	ITEM	DESCRIPTION	RECOMM.		RECOMM.
				REPLACE	NEW	
1	7	Tractor and Rear Mower	Request replacement of unit #359, a 1994 Ford tractor; and replacement of unit #359-1, a 1994 Hardee rear mower. This equipment is used to mow street right-of-way's and city lots.	60,592		60,592
1	1	Tractor, Side Mower, and Rear Mower	Request replacement of unit #361, a 2007 New Holland TS100 cab tractor; replacement of unit #361-1, a 2007 Alamo side flail mower; and replacement of unit #361-2, a 2007 rear flaim mower. This equipment is used to mow city and DOT right of ways. (Installment Purchase)	100,909		100,909
1	8	Tractor	Request replacement of unit #362, a 1998 Ford 4630 Tractor with approximately 2900 hours of use. This tractor is used to mow street right-of-way's and city lots.	50,600		0
1	10	Tractor and Rear Mower	Request replacement of unit #368, a 2006 New Holland TN70A tractor with 1,320 hours of use; and replacement of unit #368-1, a 2006 flail rear mower. This equipment is used to mow right-of-way's and city lots.	71,787		0
1	9	Tractor	Request replacement of unit #373, a 2009 Ford New Holland T6020 tractor with 2,440 hours of use. This equipment is used to mow right-of-way's and city lots. It is equipped with a cab, revolving caution light, and an Alamo Boom mower unit with 20' reach. (Installment Purchase)	152,133		152,133

SANITATION SERVICES

The Sanitation program is contracted to Waste Industries for one pickup weekly of garbage and every other week of recyclables. The Facilities and Beautification Administrator, City Manager, and Solid Waste Superintendent monitor the waste collector's performance to promote and encourage the prevention of litter throughout the City.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	1,368,879	1,538,070	1,538,070	1,538,070	1,584,840	46,770	3.0%
Capital	-	-	-	-	-	-	0.0%
Total	\$ 1,368,879	\$ 1,538,070	\$ 1,538,070	\$ 1,538,070	\$ 1,584,840	\$ 46,770	3.0%

- Increase in Consumer Price Index (CPI) (1.6%)
- Increase in the number of households (for growth)
- Recycle processing fee remains the same

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 47
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

580 SANITATION SERVICES							
10045800 62600 ADVERTISING	3,358.24	3,500.00	4,150.00	4,156.83	4,160.00	4,240.00	2.2%
10045800 63300 DEPARTMENT SUPPLIES & MATL	14,519.00	15,000.00	18,826.00	17,485.18	18,816.00	22,600.00	20.0%
10045800 64500 CONTRACTUAL SERVICES	1,020,472.61	1,177,950.00	1,173,474.00	914,820.60	1,173,474.00	1,207,000.00	2.9%
10045800 65100 LANDFILL CHARGES	330,528.97	341,620.00	341,620.00	332,171.18	341,620.00	351,000.00	2.7%
TOTAL UNDEFINED PROJECT	1,368,878.82	1,538,070.00	1,538,070.00	1,268,633.79	1,538,070.00	1,584,840.00	3.0%
TOTAL SANITATION SERVICES	1,368,878.82	1,538,070.00	1,538,070.00	1,268,633.79	1,538,070.00	1,584,840.00	3.0%

GOLF

The Sanford Municipal Golf Course is an 18-hole public golf course, a pro shop, and a complete practice facility on 155 acres of city property. The golf course serves the general public by offering a facility that caters to men, women, children, churches, industries, civic organizations, and to public and private schools in the community and surrounding areas.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 482,380	\$ 499,355	\$ 506,681	\$ 508,687	\$ 520,742	\$ 14,061	2.8%
Operating	208,864	232,300	241,632	238,782	238,241	(3,391)	-1.4%
Capital	46,900	56,500	399,168	398,500	-	(399,168)	-100.0%
						-	
Total	\$ 738,144	\$ 788,155	\$ 1,147,481	\$ 1,145,969	\$ 758,983	\$ (388,498)	-33.9%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- No significant changes within operating.
- No funding for capital outlay was requested.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 49
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

GENERAL FUND		2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
660	GOLF							
10106600	60000							
	SALARY AND WAGES	316,042.50	311,277.00	317,290.00	262,563.18	318,551.00	324,249.00	2.2%
10106600	60001							
	SALARY AND WAGES - TEMPORARY	44,802.36	60,000.00	60,000.00	39,068.06	58,739.00	60,000.00	.0%
10106600	60002							
	401 K	15,345.25	15,443.00	15,744.00	12,989.66	15,744.00	16,092.00	2.2%
10106600	60003							
	FICA	26,650.82	28,217.00	28,595.00	22,132.05	28,595.00	29,209.00	2.1%
10106600	60004							
	INSURANCE	51,700.44	53,070.00	53,094.00	45,828.02	54,997.00	54,665.00	3.0%
10106600	60005							
	RETIREMENT	27,794.14	31,348.00	31,958.00	26,368.86	31,958.00	36,527.00	14.3%
10106600	60006							
	UNEMPLOYMENT INSURANCE	44.59	.00	.00	102.37	103.00	.00	.0%
10106600	60100							
	EMPLOYEE TRAINING	1,383.83	2,000.00	800.00	248.05	800.00	2,000.00	150.0%
10106600	61100							
	TELEPHONE	4,309.06	4,300.00	4,300.00	3,542.50	4,300.00	5,642.00	31.2%
10106600	61551							
	MAINTENANCE & REPAIR - BUILDIN	3,946.07	5,500.00	13,632.00	10,477.09	13,632.00	5,500.00	-59.7%
10106600	61600							
	MAINTENANCE & REPAIR - EQUIPME	13,676.30	16,000.00	16,000.00	12,174.79	16,000.00	16,000.00	.0%
10106600	61700							
	MAINTENANCE & REPAIR - AUTO	1,525.71	2,500.00	4,400.00	4,095.22	4,400.00	2,000.00	-54.5%
10106600	62000							
	UTILITIES	19,751.54	21,000.00	21,000.00	15,800.30	21,000.00	21,000.00	.0%
10106600	62200							
	INSTALLMENT PURCHASE	2,743.09	.00	.00	.00	.00	.00	.0%

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10106600 62400	COURSE MAINTENANCE 70,935.10	78,000.00	78,000.00	62,804.76	74,000.00	78,000.00	.0%
10106600 62500	TOURNAMENT EXPENSES 1,248.00	2,250.00	2,250.00	41.00	2,250.00	2,250.00	.0%
10106600 63000	POSTAGE 179.27	350.00	350.00	.00	300.00	350.00	.0%
10106600 63300	DEPARTMENT SUPPLIES & MATL 3,603.63	4,200.00	4,200.00	1,868.19	3,800.00	4,200.00	.0%
10106600 63310	DEPARTMENT SUPPLIES/COMPUTER 1,800.00	.00	.00	.00	.00	.00	.0%
10106600 64500	CONTRACTUAL SERVICES 4,016.75	4,200.00	4,200.00	3,567.95	4,200.00	4,200.00	.0%
10106600 64600	BANK SERVICE CHARGE 7,916.40	7,000.00	7,000.00	6,606.38	8,600.00	8,600.00	22.9%
10106600 64805	INVENTORY PRO SHOP 39,509.34	44,000.00	46,300.00	44,531.55	46,300.00	48,000.00	3.7%
10106600 64806	CONCESSIONS 16,819.03	23,000.00	21,800.00	16,034.71	21,800.00	23,000.00	5.5%
10106600 65300	DUES & SUBSCRIPTIONS 1,069.00	1,800.00	1,200.00	1,069.00	1,200.00	1,800.00	50.0%
10106600 65400	INSURANCE & BONDS 11,375.75	11,500.00	11,500.00	11,453.20	11,500.00	10,699.00	-7.0%
10106600 65700	MISCELLANEOUS 952.90	1,500.00	1,500.00	417.95	1,500.00	1,500.00	.0%
10106600 65702	DRIVING RANGE SUPPLIES 2,103.10	3,200.00	3,200.00	2,380.58	3,200.00	3,500.00	9.4%
10106600 67300	CAPITAL - CONSTRUCTION 2,800.40	.00	40,000.00	40,000.00	40,000.00	.00	-100.0%
10106600 67410	CAPITAL - MACHINERY & EQUIPMT 44,100.00	46,500.00	358,500.00	358,399.85	358,500.00	.00	-100.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 51
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10106600 67430	CAPITAL BUILDING IMPROVEMENTS .00	10,000.00	668.00	.00	.00	.00	-100.0%
TOTAL UNDEFINED PROJECT	738,144.37	788,155.00	1,147,481.00	1,004,565.27	1,145,969.00	758,983.00	-33.9%
TOTAL GOLF	738,144.37	788,155.00	1,147,481.00	1,004,565.27	1,145,969.00	758,983.00	-33.9%

PARKS

Provide proactive management of the city's parks which include, Kiwanis, Depot, Martin Luther King Memorial etc. as well as the greenway system. Functions include an asset management approach to maintenance of elements and components of various facilities including but not limited to: playground equipment, splash pad elements, pumps and associated buildings, grills, shelters, signs, etc. which are located in and around city parks and greenways. Provide day to day maintenance activities such as trash pickup and removal as well as grass maintenance. All these actives are performed in an effort to provide the citizens with the best possible experience when attending a city facility.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 271,140	\$ 316,311	\$ 309,977	\$ 311,438	\$ 335,091	\$ 25,114	8.1%
Operating	84,853	134,509	144,009	167,878	166,204	22,195	15.4%
Capital	-	-	20,000	20,000	26,000	6,000	30.0%
Total	\$ 355,993	\$ 450,820	\$ 473,986	\$ 499,316	\$ 527,295	\$ 53,309	11.2%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Operating includes additional funds to maintain the Kiwanis Family Park, MLK Park, and Depot park, resulting in the increase shown.
- Capital outlay funding includes one (1) ½ ton truck, \$26,000.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
680 PARKS AND RECREATION							
10066800 60000 SALARY AND WAGES	189,502.38	198,760.00	201,338.00	166,881.32	219,000.00	210,972.00	4.8%
10066800 60001 SALARY AND WAGES - TEMPORARY	6,370.00	28,000.00	18,500.00	.00	3,000.00	28,000.00	51.4%
10066800 60002 401 K	9,244.32	9,860.00	9,989.00	8,251.64	10,544.00	10,467.00	4.8%
10066800 60003 FICA	14,848.20	17,225.00	17,422.00	12,528.52	16,047.00	18,158.00	4.2%
10066800 60004 INSURANCE	34,235.93	42,456.00	42,456.00	33,612.63	41,385.00	43,732.00	3.0%
10066800 60005 RETIREMENT	16,928.73	20,010.00	20,272.00	16,750.92	21,404.00	23,762.00	17.2%
10066800 60006 UNEMPLOYMENT INSURANCE	10.90	.00	.00	57.59	58.00	.00	.0%
10066800 60100 EMPLOYEE TRAINING	899.28	1,800.00	1,800.00	.00	500.00	1,800.00	.0%
10066800 61100 TELEPHONE	587.04	900.00	900.00	682.57	900.00	900.00	.0%
10066800 611001 CELL PHONES	600.00	900.00	900.00	450.00	600.00	900.00	.0%
10066800 61150 WIRELESS CONNECTIVITY	500.28	720.00	720.00	760.20	913.00	915.00	27.1%
10066800 61600 MAINTENANCE & REPAIR - EQUIPME	569.05	15,000.00	3,000.00	1,200.00	3,000.00	5,000.00	66.7%
10066800 61700 MAINTENANCE & REPAIR - AUTO	1,087.62	2,500.00	2,500.00	250.06	1,000.00	1,000.00	-60.0%
10066800 62000 UTILITIES	2,104.12	3,500.00	3,500.00	1,939.04	3,000.00	3,500.00	.0%

05/02/2021 11:14
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 2
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10066800 62100	BUILDING & EQUIPMENT RENTAL 225.00	750.00	750.00	.00	250.00	750.00	.0%
10066800 63100	FUEL & VEHICLE SUPPLIES 2,977.84	3,789.00	3,789.00	2,726.42	3,226.00	5,300.00	39.9%
10066800 63300	DEPARTMENT SUPPLIES & MATL 10,715.21	35,000.00	15,000.00	14,333.57	15,000.00	15,000.00	.0%
10066800 63310	DEPARTMENT SUPPLIES/COMPUTER 2,476.48	.00	.00	.00	.00	.00	.0%
10066800 63400	NON-CAPITAL EQUIPMENT/FURN .00	1,000.00	1,000.00	1,199.00	1,199.00	.00	-100.0%
10066800 63600	UNIFORMS 1,065.01	3,400.00	3,400.00	2,166.17	3,400.00	3,400.00	.0%
10066800 64500	CONTRACTUAL SERVICES 51,760.66	55,000.00	96,500.00	96,131.68	127,000.00	120,000.00	24.4%
10066800 65300	DUES & SUBSCRIPTIONS 331.00	250.00	250.00	65.00	150.00	250.00	.0%
10066800 65400	INSURANCE & BONDS 6,955.51	7,000.00	7,000.00	7,237.22	7,240.00	6,989.00	-.2%
10066800 65700	MISCELLANEOUS 1,998.53	3,000.00	3,000.00	300.00	500.00	500.00	-83.3%
10066800 67400	CAPITAL OUTLAY - VEHICLES .00	.00	.00	.00	.00	26,000.00	.0%
10066800 67410	CAPITAL - MACHINERY & EQUIPMT .00	.00	20,000.00	18,717.50	20,000.00	.00	-100.0%
TOTAL UNDEFINED PROJECT	355,993.09	450,820.00	473,986.00	386,241.05	499,316.00	527,295.00	11.2%
TOTAL PARKS AND RECREATION	355,993.09	450,820.00	473,986.00	386,241.05	499,316.00	527,295.00	11.2%
TOTAL GENERAL FUND	355,993.09	450,820.00	473,986.00	386,241.05	499,316.00	527,295.00	11.2%
GRAND TOTAL	355,993.09	450,820.00	473,986.00	386,241.05	499,316.00	527,295.00	11.2%

** END OF REPORT - Generated by Cindy OQuinn **

COMMUNITY DEVELOPMENT

The Community Development Department provides services with respect to land use, zoning and development issues; overseeing the land use review and approval process; providing professional advice and direction with respect to the physical development and redevelopment to the City and Lee County; developing, maintaining and providing compliance review of the City's Comprehensive Plan; preparation and maintenance of the City's base map; providing technical assistance and staff support to the City of Sanford and County of Lee Planning and Zoning Boards, Lee County Environmental Board, and the Planning Commission.

The Community Development Department is responsible for the administration, management, and implementation of various Federal, State, and Local grant-funded programs that benefit the low, very low-, and moderate-income households within the City. Emphasis has been directed at the preservation of existing housing units, increasing home ownership opportunities, and residential landscape and exterior improvements.

Note: Lee County reimburses the City forty-five (45%) percent of this department's total budget less any capital.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 913,761	\$ 964,254	\$ 975,254	\$ 951,475	\$ 1,083,551	\$ 108,297	11.1%
Operating	165,598	236,836	314,349	301,020	260,537	(53,812)	-17.1%
Capital	-	-	-	-	27,100	27,100	0.0%
Total	\$ 1,079,359	\$ 1,201,090	\$ 1,289,603	\$ 1,252,495	\$ 1,371,188	\$ 81,585	6.3%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, a 3% increase for group health insurance, and the addition of a new planner position.
- Operating includes \$100,000 to re-write Phase II of the UDO, and \$36,410 for S3 homelessness. Prior year operating included funds for Rapid Rehousing and Partners for Impact resulting in the decrease shown.
- Capital outlay funding includes one (1) ½ ton truck, \$27,100.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
490 COMMUNITY DEVELOPMENT							
10054900 60000 SALARY AND WAGES	660,642.66	689,021.00	697,978.00	579,048.34	683,780.00	767,289.00	9.9%
10054900 60001 SALARY AND WAGES - TEMPORARY	19,169.84	12,000.00	12,000.00	9,047.44	12,000.00	12,000.00	.0%
10054900 60002 401 K	32,556.37	34,249.00	34,697.00	28,744.38	33,982.00	38,142.00	9.9%
10054900 60003 FICA	51,946.97	53,319.00	54,005.00	44,428.51	52,578.00	59,275.00	9.8%
10054900 60004 INSURANCE	90,299.24	106,140.00	106,140.00	82,627.33	100,043.00	120,263.00	13.3%
10054900 60005 RETIREMENT	59,079.02	69,525.00	70,434.00	58,351.34	68,959.00	86,582.00	22.9%
10054900 60006 UNEMPLOYMENT INSURANCE	66.94	.00	.00	132.80	133.00	.00	.0%
10054900 60100 EMPLOYEE TRAINING	5,309.06	12,100.00	12,100.00	6,361.55	9,000.00	14,000.00	15.7%
10054900 61100 TELEPHONE	635.00	.00	.00	.00	.00	.00	.0%
10054900 611001 CELL PHONES	900.00	900.00	900.00	750.00	900.00	900.00	.0%
10054900 61200 PRINTING	863.00	2,500.00	2,500.00	526.00	1,000.00	2,500.00	.0%
10054900 61700 MAINTENANCE & REPAIR - AUTO	.00	500.00	500.00	.00	.00	500.00	.0%
10054900 61800 AUTO ALLOWANCE	3,600.00	3,600.00	3,600.00	3,000.00	3,600.00	3,600.00	.0%
10054900 62100 BUILDING & EQUIPMENT RENTAL	624.00	800.00	800.00	624.00	800.00	800.00	.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 16
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10054900 62600	ADVERTISING 7,790.75	12,500.00	12,500.00	7,728.75	12,500.00	12,500.00	.0%
10054900 63000	POSTAGE 1,978.16	2,500.00	1,500.00	143.11	1,500.00	1,500.00	.0%
10054900 63100	FUEL & VEHICLE SUPPLIES .00	1,800.00	1,800.00	.00	.00	2,000.00	11.1%
10054900 63300	DEPARTMENT SUPPLIES & MATL 9,769.61	12,500.00	10,900.00	7,025.51	10,900.00	12,500.00	14.7%
10054900 63310	DEPARTMENT SUPPLIES/COMPUTER 23,056.60	.00	1,600.00	1,600.00	1,600.00	1,300.00	-18.8%
10054900 63400	NON-CAPITAL EQUIPMENT/FURN 2,443.40	.00	.00	.00	.00	.00	.0%
10054900 64500	CONTRACTUAL SERVICES 56,205.50	74,200.00	113,794.00	60,087.47	113,794.00	138,800.00	22.0%
10054900 65300	DUES & SUBSCRIPTIONS 2,978.82	5,000.00	6,000.00	5,378.00	6,000.00	7,500.00	25.0%
10054900 65400	INSURANCE & BONDS 18,164.59	18,500.00	18,500.00	16,070.74	16,071.00	16,727.00	-9.6%
10054900 65700	MISCELLANEOUS 587.69	1,000.00	1,000.00	594.59	1,000.00	1,000.00	.0%
10054900 65756	EMERGENCY SHELTER .00	36,520.00	36,520.00	12,218.00	36,520.00	36,410.00	-.3%
10054900 65757	RAPID REHOUSING 16,621.75	10,000.00	30,000.00	25,862.00	30,000.00	.00	-100.0%
10054900 65758	PARTNERS FOR IMPACT 10,070.00	25,000.00	30,839.00	20,838.75	30,839.00	.00	-100.0%
10054900 67400	CAPITAL OUTLAY - VEHICLES .00	.00	.00	.00	.00	27,100.00	.0%
10054900 67910	NONREIMB. -TOWER CONSULTANT 4,000.00	8,000.00	8,000.00	.00	4,000.00	8,000.00	.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 17
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
TOTAL UNDEFINED PROJECT	1,079,358.97	1,192,174.00	1,268,607.00	971,188.61	1,231,499.00	1,371,188.00	8.1%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 18
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

C2102 DUKE ENERGY FOUND RACIAL EQUITY							
10054900 64500 C2102 CONTRACTUAL SERVICES	.00	.00	5,000.00	5,000.00	5,000.00	.00	-100.0%
TOTAL DUKE ENERGY FOUND RACI	.00	.00	5,000.00	5,000.00	5,000.00	.00	-100.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 19
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

CHOME DONATIONS HOMELESSNESS							
10054900 65720 CHOME HOMELESSNESS PROJECT	.00	.00	7,080.00	.00	7,080.00	.00	-100.0%
TOTAL DONATIONS HOMELESSNESS	.00	.00	7,080.00	.00	7,080.00	.00	-100.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 20
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

CRACE YOUTH COUNCIL RACE TO READ 10054900 67373 CRACE COMMUNITY DEVE. YOUTH CONCIL	.00	8,916.00	8,916.00	.00	8,916.00	.00	-100.0%
TOTAL YOUTH COUNCIL RACE TO	.00	8,916.00	8,916.00	.00	8,916.00	.00	-100.0%

COMMUNITY DEVELOPMENT – BUGGY COMPANY INTERLOCAL CITY COUNTY SHARED

The Community Development Department provides services with respect to land use, zoning and development issues; overseeing the land use review and approval process; providing professional advice and direction with respect to the physical development and redevelopment to the City and Lee County; developing, maintaining and providing compliance review of the City’s Comprehensive Plan; preparation and maintenance of the City’s base map; providing technical assistance and staff support to the City of Sanford and County of Lee Planning and Zoning Boards, Lee County Environmental Board, and the Planning Commission.

The Community Development Department is responsible for the administration, management, and implementation of various Federal, State, and Local grant-funded programs that benefit the low, very low-, and moderate-income households within the City. Emphasis has been directed at the preservation of existing housing units, increasing home ownership opportunities, and residential landscape and exterior improvements.

The Inspections, Code Enforcement, and Community Development staff are located in the Buggy Company along with Lee County’s GIS and Environmental Health staff and S.A.G.A. employees. The City will pay the operating expenditures related to the Buggy Company Building and receive 50% reimbursement from Lee County.

Note: Lee County reimburses the City fifty (50%) percent of this department’s actual expenditures less any capital.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	31,972	45,055	45,055	45,055	45,055	-	0.0%
Capital	-	-	-	-	-	-	0.0%
Total	\$ 31,972	\$ 45,055	\$ 45,055	\$ 45,055	\$ 45,055	\$ -	0.0%

- This department includes recurring expenses related to the Buggy Company.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 21
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

I5050 BUGGY FACTORY INTERLOCAL CITY/CO.							
10054900 61150 I5050 WIRELESS CONNECTIVITY	.00	780.00	780.00	.00	780.00	780.00	.0%
10054900 62000 I5050 UTILITIES	12,065.24	14,850.00	14,850.00	9,213.47	14,850.00	14,850.00	.0%
10054900 63300 I5050 DEPARTMENT SUPPLIES & MATL	395.52	1,500.00	1,500.00	864.03	1,500.00	1,500.00	.0%
10054900 64500 I5050 CONTRACTUAL SERVICES	19,510.94	27,350.00	27,350.00	18,378.00	27,350.00	27,350.00	.0%
10054900 65300 I5050 DUES & SUBSCRIPTIONS	.00	75.00	75.00	.00	75.00	75.00	.0%
10054900 65700 I5050 MISCELLANEOUS	.00	500.00	500.00	.00	500.00	500.00	.0%
TOTAL BUGGY FACTORY INTERLOC	31,971.70	45,055.00	45,055.00	28,455.50	45,055.00	45,055.00	.0%

COMMUNITY DEVELOPMENT – BUGGY COMPANY NONREIMBURSABLE

The Community Development Department provides services with respect to land use, zoning and development issues; overseeing the land use review and approval process; providing professional advice and direction with respect to the physical development and redevelopment to the City and Lee County; developing, maintaining and providing compliance review of the City's Comprehensive Plan; preparation and maintenance of the City's base map; providing technical assistance and staff support to the City of Sanford and County of Lee Planning and Zoning Boards, Lee County Environmental Board, and the Planning Commission.

The Community Development Department is responsible for the administration, management, and implementation of various Federal, State, and Local grant-funded programs that benefit the low, very low-, and moderate-income households within the City. Emphasis has been directed at the preservation of existing housing units, increasing home ownership opportunities, and residential landscape and exterior improvements.

The Inspections, Code Enforcement, and Community Development staff are located in the Buggy Company along with Lee County's GIS and Environmental Health staff and S.A.G.A. employees. The City will pay the operating expenditures related to the Buggy Company Building and receive 50% reimbursement from Lee County.

Note: Buggy Company recurring City cost not shared with Lee County.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	148,857	172,514	176,414	176,237	120,014	(56,400)	-32.0%
Capital	-	-	-	-	-	-	0.0%
Total	\$ 148,857	\$ 172,514	\$ 176,414	\$ 176,237	\$ 120,014	\$ (56,400)	-32.0%

- Prior year operating includes funds for Energov.

05/02/2021 11:13
21i7coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 22
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

		2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
INONR	BUGGY FACTORY NONREIMBURSABLE							
10054900	61100 INONR TELEPHONE	22,696.00	22,560.00	22,560.00	19,600.00	22,560.00	22,560.00	.0%
10054900	61150 INONR WIRELESS CONNECTIVITY	542.19	595.00	595.00	792.19	842.00	595.00	.0%
10054900	63300 INONR DEPARTMENT SUPPLIES & MATL	635.00	.00	.00	.00	.00	.00	.0%
10054900	63800 INONR RENT	91,779.92	95,109.00	95,109.00	92,134.00	94,685.00	95,109.00	.0%
10054900	64500 INONR CONTRACTUAL SERVICES	33,204.00	54,000.00	57,900.00	34,924.00	57,900.00	1,500.00	-97.4%
10054900	65700 INONR MISCELLANEOUS	.00	250.00	250.00	.00	250.00	250.00	.0%
TOTAL BUGGY FACTORY NONREIMB		148,857.11	172,514.00	176,414.00	147,450.19	176,237.00	120,014.00	-32.0%
TOTAL COMMUNITY DEVELOPMENT		1,260,187.78	1,418,659.00	1,511,072.00	1,152,094.30	1,473,787.00	1,536,257.00	1.7%

CODE ENFORCEMENT

The purpose of the Code Enforcement section of the Community Development Department is to provide protection, safety, and general welfare of the citizens of the City of Sanford by enforcing the Code of Ordinances. Security is accomplished through the process of performing inspections on nuisance violations (i.e. rodent, overgrown lots, trash / junk, health / fire hazard, junked / nuisance vehicles, animals). Inspections are conducted on structures that are substandard to ensure that they are fit for human habitation. Community Enhancement is responsible for pre-occupancy inspections and field zoning enforcement.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 219,685	\$ 223,632	\$ 226,334	\$ 225,422	\$ 233,422	\$ 7,088	3.1%
Operating	49,536	81,580	140,891	136,381	61,018	(79,873)	-56.7%
Capital	-	-	-	-	27,100	27,100	0.0%
Total	\$ 269,222	\$ 305,212	\$ 367,225	\$ 361,803	\$ 321,540	\$ (45,685)	-12.4%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- The decrease shown within operating is due to demolition of property and Energov in prior year.
- Capital outlay funding includes one (1) ½ ton truck, \$27,100.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
545	CODE ENFORCEMENT						
10055450 60000	SALARY AND WAGES						
	157,492.20	156,406.00	158,612.00	129,540.22	158,996.00	162,027.00	2.2%
10055450 60002	401 K						
	7,698.82	7,760.00	7,870.00	6,352.65	7,835.00	8,041.00	2.2%
10055450 60003	FICA						
	11,369.09	11,872.00	12,031.00	9,307.63	11,510.00	12,302.00	2.3%
10055450 60004	INSURANCE						
	29,168.64	31,842.00	31,845.00	25,052.10	31,138.00	32,799.00	3.0%
10055450 60005	RETIREMENT						
	13,940.42	15,752.00	15,976.00	12,896.00	15,907.00	18,253.00	14.3%
10055450 60006	UNEMPLOYMENT INSURANCE						
	16.25	.00	.00	35.75	36.00	.00	.0%
10055450 60100	EMPLOYEE TRAINING						
	572.72	2,000.00	2,000.00	.00	500.00	2,000.00	.0%
10055450 611001	CELL PHONES						
	1,200.00	1,200.00	1,200.00	975.00	1,200.00	1,200.00	.0%
10055450 61150	WIRELESS CONNECTIVITY						
	1,168.56	1,370.00	1,370.00	940.50	1,370.00	1,370.00	.0%
10055450 61200	PRINTING						
	64.00	300.00	300.00	179.00	300.00	300.00	.0%
10055450 61700	MAINTENANCE & REPAIR - AUTO						
	4,627.74	850.00	1,850.00	1,604.47	2,300.00	850.00	-54.1%
10055450 62600	ADVERTISING						
	.00	1,000.00	1,000.00	.00	500.00	1,000.00	.0%
10055450 63000	POSTAGE						
	3,267.70	2,000.00	2,000.00	16.83	1,200.00	2,000.00	.0%
10055450 63100	FUEL & VEHICLE SUPPLIES						
	2,626.73	3,060.00	2,060.00	1,497.13	2,000.00	3,400.00	65.0%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 39
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10055450 63300	DEPARTMENT SUPPLIES & MATL 1,560.92	4,000.00	4,000.00	3,674.55	4,000.00	4,000.00	.0%
10055450 64500	CONTRACTUAL SERVICES 27,044.55	57,000.00	116,311.00	94,750.40	116,311.00	36,500.00	-68.6%
10055450 65300	DUES & SUBSCRIPTIONS 1,800.00	3,000.00	3,000.00	1,110.00	1,500.00	3,000.00	.0%
10055450 65400	INSURANCE & BONDS 5,483.33	5,300.00	5,300.00	4,839.22	4,900.00	4,898.00	-7.6%
10055450 65700	MISCELLANEOUS 120.00	500.00	500.00	16.75	300.00	500.00	.0%
10055450 67400	CAPITAL OUTLAY - VEHICLES .00	.00	.00	.00	.00	27,100.00	.0%
TOTAL UNDEFINED PROJECT	269,221.67	305,212.00	367,225.00	292,788.20	361,803.00	321,540.00	-12.4%
TOTAL CODE ENFORCEMENT	269,221.67	305,212.00	367,225.00	292,788.20	361,803.00	321,540.00	-12.4%

PLANNING / HISTORIC PRESERVATION

Historic Preservation – The purpose of the Historic Preservation / Annexation / Progressive Neighborhoods Section of the Community Development Department is to oversee the inventory of properties of historic, pre-historic, architectural and / or cultural significance, and make recommendations to the City Council to designate by ordinance “historical districts.” Historic Preservation staff offers assistance to property owners of buildings, structures, sites, or areas when considering the restoration, preservation, and operation of historic matters.

Annexation – Studies are conducted to determine the feasibility of all proposed voluntary and involuntary annexations, which include cost analysis for delivery of services and corresponding revenues.

Progressive Neighborhood Program – The City’s Progressive Neighborhood program encourages public / private, community oriented partnerships that are neighborhood driven, and designed to improve the quality of life throughout the City. The program is designed to preserve neighborhoods by dealing with issues that affect long-term livability.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 95,125	\$ 98,693	\$ 99,790	\$ 97,882	\$ 103,252	\$ 3,462	3.5%
Operating	15,878	28,400	34,205	28,255	36,223	2,018	5.9%
Capital	15,208	-	27,700	27,700	35,000	7,300	26.4%
Total	\$ 126,210	\$ 127,093	\$ 161,695	\$ 153,837	\$ 174,475	\$ 12,780	7.9%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- Operating includes funds for plaques to recognize individuals who paid for murals throughout the city (\$2,000); \$5,000 for a Roots and Branches concert; and \$2,500 for Angel Wings on Charlie Watson Lane.
- Capital outlay funding includes Wayfinding Signage, \$35,000.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 40
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
546 PLANNING/HISTORIC PRESERV							
10055460 60000 SALARY AND WAGES	69,131.98	68,732.00	69,626.00	59,317.57	69,624.00	71,489.00	2.7%
10055460 60001 SALARY AND WAGES - TEMPORARY	1,400.00	3,500.00	3,500.00	1,600.00	2,000.00	3,500.00	.0%
10055460 60002 401 K	3,415.15	3,417.00	3,462.00	2,942.84	3,458.00	3,555.00	2.7%
10055460 60003 FICA	5,189.68	5,495.00	5,562.00	4,583.88	5,304.00	5,707.00	2.6%
10055460 60004 INSURANCE	9,804.72	10,614.00	10,614.00	8,717.44	10,462.00	10,933.00	3.0%
10055460 60005 RETIREMENT	6,177.19	6,935.00	7,026.00	5,973.91	7,021.00	8,068.00	14.8%
10055460 60006 UNEMPLOYMENT INSURANCE	6.05	.00	.00	12.66	13.00	.00	.0%
10055460 60100 EMPLOYEE TRAINING	1,270.40	2,800.00	2,800.00	155.00	750.00	2,800.00	.0%
10055460 61200 PRINTING	2,750.49	3,000.00	3,000.00	674.20	1,500.00	3,000.00	.0%
10055460 62600 ADVERTISING	3,299.75	4,000.00	4,000.00	4,455.00	4,500.00	4,000.00	.0%
10055460 63000 POSTAGE	556.00	1,600.00	1,600.00	1.21	600.00	1,600.00	.0%
10055460 63300 DEPARTMENT SUPPLIES & MATL	2,632.70	5,500.00	5,500.00	3,836.73	4,500.00	5,500.00	.0%
10055460 65300 DUES & SUBSCRIPTIONS	308.00	4,500.00	4,500.00	2,733.00	4,500.00	5,000.00	11.1%
10055460 65400 INSURANCE & BONDS	2,336.61	2,500.00	2,500.00	1,594.93	1,600.00	2,323.00	-7.1%

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 41
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
10055460 65700	MISCELLANEOUS 1,103.69	2,500.00	8,305.00	6,346.11	8,305.00	2,500.00	-69.9%
10055460 657071	PUBLIC ART - NON CAPITAL 1,620.00	2,000.00	2,000.00	250.00	2,000.00	9,500.00	375.0%
10055460 67300	CAPITAL - CONSTRUCTION 15,207.50	.00	27,700.00	25,888.21	27,700.00	35,000.00	26.4%
TOTAL UNDEFINED PROJECT	126,209.91	127,093.00	161,695.00	129,082.69	153,837.00	174,475.00	7.9%
TOTAL PLANNING/HISTORIC PRES	126,209.91	127,093.00	161,695.00	129,082.69	153,837.00	174,475.00	7.9%

GENERAL FUND DEBT SERVICE

This department was established to account for the annual debt service requirements of the General Fund.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	1,136,558	1,362,543	1,362,543	1,362,543	1,572,142	209,599	15.4%
Capital	-	-	-	-	-	-	0.0%
Total	\$ 1,136,558	\$ 1,362,543	\$ 1,362,543	\$ 1,362,543	\$ 1,572,142	\$ 209,599	15.4%

- Debt related to bonds issued for streetscape / sidewalk, streetscape installment purchase debt, and debt issued at the end of FY 20-21 and FY 21-22 for rolling stock.

05/02/2021 11:13
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 48
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

GENERAL FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
600 DEBT SERVICE							
10016000 62200 INSTALLMENT PURCHASE	263,157.90	469,899.00	469,899.00	469,898.17	469,899.00	712,036.00	51.5%
10016000 62201 INTEREST INSTALLMENT PURCHASE	52,500.00	69,144.00	69,144.00	69,143.01	69,144.00	58,606.00	-15.2%
10016000 69200 BOND PRINCIPAL	552,633.33	550,000.00	550,000.00	550,000.00	550,000.00	550,000.00	.0%
10016000 69201 BOND INTEREST	268,266.64	273,500.00	273,500.00	273,500.00	273,500.00	251,500.00	-8.0%
TOTAL UNDEFINED PROJECT	1,136,557.87	1,362,543.00	1,362,543.00	1,362,541.18	1,362,543.00	1,572,142.00	15.4%
TOTAL DEBT SERVICE	1,136,557.87	1,362,543.00	1,362,543.00	1,362,541.18	1,362,543.00	1,572,142.00	15.4%

UTILITY FUND			2021	2021	2021	2022	VARIANCE	PCT
REVENUE SOURCES			ORIG BUD	REVISED BUD	PROJECTION	MANAGER	MGR/REV BUD	CHANGE
300910	41000	WATER CHARGES	11,927,750	11,927,750	11,578,110	13,182,187	1,254,437	10.5%
300910	41500	SEWER CHARGES	8,483,480	8,483,480	8,280,585	8,116,319	(367,161)	-4.3%
TOTAL USER CHARGES			20,411,230	20,411,230	19,858,695	21,298,506	887,276	4.3%
300044	30340	INTEREST INCOME	30,000	30,000	3,000	3,000	(27,000)	-90.0%
300044	303404	INTEREST INC REVENUE BONDS	-	-	6	-	-	0.0%
300044	31401	INTEREST ON ASSESSMENTS	100	100	1,374	1,000	900	900.0%
TOTAL INVESTMENT INCOME			30,100	30,100	4,380	4,000	(26,100)	-86.7%
INTERGOVERNMENTAL REVENUE								
UNITED STATES OF AMERICA								
300020	32000	FEMA – FEDERAL	-	-	6,861	-	-	0.0%
300020	32004	CARES-FEDERAL	-	33,475	11,120	-	(33,475)	-100.0%
STATE OF NORTH CAROLINA								
300020	32001	FEMA - STATE	-	-	2,287	-	-	0.0%
TOTAL INTERGOVERNMENTAL REVENUE			-	33,475	20,268	-	(33,475)	-100.0%
300045	30335	MISCELLANEOUS REVENUE	5,000	5,000	8,000	7,500	2,500	50.0%
300910	31127	SALES OTHER FUNDS	30,000	30,000	30,000	30,000	-	0.0%
300910	31300	RENTAL INCOME	80,000	80,000	80,000	80,000	-	0.0%
300910	31301	METER RENTAL INCOME	3,000	3,000	6,000	5,000	2,000	66.7%
300910	31400	ASSESSMENTS	-	-	446,795	-	-	0.0%
300910	41501	SEWER SURCHARGES	13,600	13,600	63,000	13,000	(600)	-4.4%
300910	41505	CHARGES ON PAST DUE ACCOUNTS	120,000	120,000	104,975	120,000	-	0.0%
300910	41506	AFTER HOURS FEE	5,000	5,000	2,500	2,500	(2,500)	-50.0%
300910	41507	NSF CHARGES	5,500	5,500	5,500	5,500	-	0.0%
300910	41525	SLUDGE CHARGES	55,000	55,000	93,000	80,000	25,000	45.5%
300910	41526	NON-COMPLIANCE FEES	1,000	1,000	2,100	2,000	1,000	100.0%
300910	41527	MONITORING FEES	75,000	75,000	88,704	80,000	5,000	6.7%
300910	41528	FATS OIL & GREASE	20,000	20,000	21,568	21,500	1,500	7.5%
300910	41600	WATER CAPACITY FEES	160,000	160,000	164,035	164,035	4,035	2.5%
300910	41700	TAPS AND CONNECTIONS	145,000	145,000	233,591	200,000	55,000	37.9%
TOTAL OTHER			718,100	718,100	1,349,768	811,035	92,935	12.9%
SUBTOTAL UTILITY FUND REVENUE			21,159,430	21,192,905	21,233,111	22,113,541	920,636	4.3%

UTILITY FUND			2021	2021	2021	2022	VARIANCE	PCT
REVENUE SOURCES			ORIG BUD	REVISED BUD	PROJECTION	MANAGER	MGR/REV BUD	CHANGE
300046	30983	TRANSFERS IN - CAPITAL PROJECT	-	665,765	665,765	-	(665,765)	-100.0%
300945	30901	INSTALLMENT PURCHASE PROCEEDS	-	-	-	332,300	332,300	0.0%
300945	30902	REVOLVING LOAN PROCEEDS	3,000,000	3,000,000	-	-	(3,000,000)	-100.0%
300945	30915	BOND PROCEEDS-WTP	10,000,000	10,000,000	-	-	(10,000,000)	-100.0%
300945	54000	FUND BALANCE APPROPRIATION	3,602,676	5,381,205	2,660,062	(261,166)	(5,642,371)	-104.9%
TOTAL UTILITY FUND REVENUE			37,762,106	40,239,875	24,558,938	22,184,675	(18,055,200)	-44.9%

UTILITY FUND EXPENSES	2021	2021	2021	2022	VARIANCE	PCT
DEPARTMENT	ORIG BUD	REVISED BUD	PROJECTION	MANAGER	MGR/REV BUD	CHANGE
DEBT SERVICE	4,354,144	4,354,144	4,354,144	4,521,159	167,015	3.8%
					-	
OTHER CONTRIBUTIONS	259,960	1,001,213	1,001,213	214,874	(786,339)	-78.5%
					-	
UF ADMINISTRATION	2,685,250	2,821,810	2,706,252	2,846,553	24,743	0.9%
WAREHOUSE	140,352	141,111	130,744	144,664	3,553	2.5%
ENGINEERING	987,313	1,034,882	1,032,748	1,223,458	188,576	18.2%
UF PW ADMIN	578,825	585,141	574,137	603,624	18,483	3.2%
WATER FILTRATION	2,829,972	3,037,563	2,926,734	2,433,107	(604,456)	-19.9%
WATER RECLAMATION	2,830,583	2,853,429	2,776,874	2,507,491	(345,938)	-12.1%
DISTRIBUTION & COLLECT	6,445,707	6,496,461	6,391,400	6,191,828	(304,633)	-4.7%
UTILITY MAINTENANCE	-	-	-	1,117,917	1,117,917	0.0%
WATER CAPITAL IMPROVEMENTS	12,650,000	13,668,608	1,419,179	150,000	(13,518,608)	-98.9%
SEWER CAPITAL IMPROVEMENTS	4,000,000	4,245,513	1,245,513	230,000	(4,015,513)	-94.6%
PUBLIC UTILITIES	33,148,002	34,884,518	19,203,581	17,448,642	(17,435,876)	-50.0%
TOTAL UTILITY FUND	37,762,106	40,239,875	24,558,938	22,184,675	(18,055,200)	-44.9%

FY 2021-2022 UTILITY FUND CAPITAL OUTLAY

QTY	PRIORITY BY DEPT	ITEM	DEPARTMENT	REQUESTED		RECOMM.
				REPLACE	NEW	
1	1	1/2 Ton Truck - Unit 33	Warehouse	26,150		-
		Total Warehouse		26,150	-	-
1	1	1/2 Ton Truck	Engineering		25,170	25,170
1	2	Panasonic Toughbook	Engineering	3,175		3,175
1	3	Cable Locator	Engineering		4,900	4,900
		Total Engineering		3,175	30,070	33,245
1	1	Water Bath	Water Filtration	3,000		-
1	2	1/2 Ton Truck - Unit 72	Water Filtration	24,000		-
		Total Water Filtration		27,000	-	-
1	1	Chevrolet Equinox	Utility Maintenance		21,200	21,200
3	4	Wilo Basin Pump 1B, 2A, and 2B	Utility Maintenance	28,404		28,404
	5	Pole Top Fixtures	Utility Maintenance	38,375		-
1	2	1/2 Ton 4x4 Truck - Unit 75	Utility Maintenance	30,050		-
1	3	1/2 Ton 4x4 Truck - Unit 53	Utility Maintenance	30,050		-
		Total Utility Maintenance		126,879	21,200	49,604
	5	Road repairs to Water Reclamation Facility	Water Reclamation		80,000	-
1	1	1/2 Ton 4x4 Truck - Unit 54	Water Reclamation	27,000		-
1	2	Midsize Sedan - Unit 51	Water Reclamation	24,500		-
1	3	1/2 Ton 4x4 Truck - Unit 53	Water Reclamation	27,000		-
1	4	Moisture Balance	Water Reclamation	4,000		-
		Total Water Reclamation		82,500	80,000	-
1	1	Health/Wellness Fitness Equipment	Distribution & Collection	22,000		22,000
9	2	Meier Reader Handheld Data Collector	Distribution & Collection	52,232		52,232
1	3	1/2 Ton Truck - Unit 627	Distribution & Collection	26,200		26,200
1	4	1/2 Ton Truck - Unit 606	Distribution & Collection	26,200		26,200
1	5	1/2 Ton Truck - Unit 607	Distribution & Collection	26,200		-
1	6	1/2 Ton Truck - Unit 654	Distribution & Collection	26,200		-
1	7	1/2 Ton Truck - Unit 628	Distribution & Collection	26,200		-
1	8	1 Ton Utility Truck - Unit 614	Distribution & Collection	47,000		-
1	9	1 Ton Utility Truck - Unit 615	Distribution & Collection	47,000		-
1	10	1 Ton Utility Truck - Unit 603	Distribution & Collection	47,000		-
1	11	Excavator - Unit 626 (Installment Purchase)	Distribution & Collection	98,800		98,800
1	12	Backhoe - Unit 640 (Installment Purchase)	Distribution & Collection	110,000		110,000
1	13	1/2 Ton Truck - Unit 632	Distribution & Collection	26,200		-
1	14	Air Compressor - Unit 636	Distribution & Collection	19,495		-
1	15	Rocky Top TV Trailer - Unit 673	Distribution & Collection	87,045		-
1	16	Aquaflow Bulk Water System	Distribution & Collection	26,990		-
1	17	1/2 Ton Truck - Unit 600	Distribution & Collection	26,200		-
1	18	2 Ton Dump Truck w/ Flat Bed - Unit 616 (Installment Purchase)	Distribution & Collection	123,500		123,500
1	19	1/2 Ton Truck - Unit 620	Distribution & Collection	26,200		-
1	20	1 Ton Utility Truck - Unit 635	Distribution & Collection	47,000		-
1	21	1/2 Ton Truck - Unit 619	Distribution & Collection	26,200		-
1	22	1/2 Ton 4x4 Truck - Unit 655	Distribution & Collection	33,200		-
1	23	1/2 Ton Truck - Unit 646	Distribution & Collection	26,200		-
1	24	1/2 Ton Truck - Unit 605	Distribution & Collection	26,200		-
1	25	1/2 Ton Truck - Unit 625	Distribution & Collection	26,200		-
1	26	Passenger Car - Unit 601	Distribution & Collection	18,689		-
		Total Distribution & Collection		1,094,351	-	458,932
		Wastewater System Rehabilitation	Sewer Capital Improvements	700,000		100,000
		Chatham Street Area Sewer Rehab	Sewer Capital Improvements		1,500,000	-
		Blowers at the Water Reclamation Facility	Sewer Capital Improvements		2,000,000	-
		System Wide Sewer Needs Study	Sewer Capital Improvements		500,000	-
		Fiber to the Water Reclamation Facility - Internet and Phone	Sewer Capital Improvements		80,000	80,000
		Land acquisition for additional disposal site	Sewer Capital Improvements		50,000	50,000
		Total Sewer Capital Improvements		700,000	4,130,000	230,000
		Automatic Metering Infrastructure Engineering	Water Capital Improvements		700,000	-
		System Wide Water Needs Study	Water Capital Improvements		500,000	-
		Waterline relocates for NCDOT maintenance activities	Water Capital Improvements		100,000	-
		Water System Rehabilitation	Water Capital Improvements	600,000		100,000
		Land Acquisition for Additional Disposal Site	Water Capital Improvements		50,000	50,000
		Total Water Capital Improvements		600,000	1,350,000	150,000
		TOTAL UTILITY FUND		2,660,055	5,611,270	921,781

Utility Fund Total						
	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 6,887,463	\$ 6,977,212	\$ 6,700,897	\$ 7,328,681	\$ 351,469	5.0%
Operating	13,727,143	15,667,994	15,512,801	13,934,213	(1,733,781)	-11.1%
Capital	17,147,500	17,594,669	2,345,240	921,781	(16,672,888)	-94.8%
Total	\$ 37,762,106	\$ 40,239,875	\$ 24,558,938	\$ 22,184,675	\$ (18,055,200)	-44.9%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance. A new position (constructor inspector) is included within the Engineering department.
- Prior year operating includes contribution to the Water Filtration Facility Expansion in the amount of \$255,000; contribution to the Sewer Assessment Project in the amount of \$553,053; and covid expenses; resulting in the decrease shown within operating.
- A new Utility Maintenance department has been created by transferring six employees from the Distribution and Collection department, the Water Filtration department, and the Water Reclamation department to maintain essential equipment at each of these facilities, as well as the water booster stations and the sewage pumping stations.
- Capital is shown at departmental level.

UTILITY FUND CONTRIBUTIONS

This department was established to account for contingency appropriations, transfers to general fund, capital projects and the capital reserve fund.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	259,960	1,001,213	1,001,213	214,874	(786,339)	-78.5%
Capital	-	-	-	-	-	0.0%
Total	\$ 259,960	\$ 1,001,213	\$ 1,001,213	\$ 214,874	\$ (786,339)	-78.5%

- Prior year includes contributions to the following capital projects: Water Filtration Expansion in the amount of \$255,000; and Sewer Assessment Project in the amount of \$553,053, resulting in the decrease shown within operating.
- Contingency funds budgeted at \$50,000.
- OPEB Trust contribution included at \$25,000.

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 5
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

665 OTHER CONTRIBUTIONS							
30096650 66030 CONTRIBUTION - OPEB TRUST	25,000.00	25,000.00	25,000.00	.00	25,000.00	25,000.00	.0%
30096650 66032 OPEB PAYMENTS	.00	134,960.00	134,960.00	118,191.45	135,800.00	139,874.00	3.6%
30096650 66033 CONTRIBUTION CAPITAL PROJECT	.00	.00	808,053.00	808,053.00	808,053.00	.00	-100.0%
30096650 66042 CONTRIBUTION - PROJECT FORGE	22,000.00	.00	.00	.00	.00	.00	.0%
30096650 69900 CONTINGENCY	.00	100,000.00	33,200.00	.00	32,360.00	50,000.00	50.6%
TOTAL UNDEFINED PROJECT	47,000.00	259,960.00	1,001,213.00	926,244.45	1,001,213.00	214,874.00	-78.5%
TOTAL OTHER CONTRIBUTIONS	47,000.00	259,960.00	1,001,213.00	926,244.45	1,001,213.00	214,874.00	-78.5%

WAREHOUSE

The Warehouse is responsible for maintaining inventory control of materials and supplies which are used by operational departments. The department's inventory control system, which is a completely automated system, provides accurate inventory records but also assists in controlling inventory costs. Monthly reports are prepared to charge the user departments for goods used and identifies items falling below established reorder quantities.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 69,067	\$ 69,826	\$ 70,072	\$ 72,851	\$ 3,025	4.3%
Operating	71,285	71,285	60,672	71,813	528	0.7%
Capital	-	-	-	-	-	0.0%
Total	\$ 140,352	\$ 141,111	\$ 130,744	\$ 144,664	\$ 3,553	2.5%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- It should be noted costs within this department are relative to inventory requirements.
- No funding for capital outlay was recommended.

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 6
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
676 WAREHOUSE							
30096760 60000 SALARY AND WAGES	48,526.07	47,672.00	48,290.00	43,313.17	48,798.00	50,012.00	3.6%
30096760 60002 401 K	2,335.94	2,365.00	2,396.00	2,142.51	2,417.00	2,481.00	3.5%
30096760 60003 FICA	3,619.72	3,616.00	3,663.00	3,205.02	3,617.00	3,795.00	3.6%
30096760 60004 INSURANCE	9,664.44	10,614.00	10,614.00	9,043.26	10,320.00	10,933.00	3.0%
30096760 60005 RETIREMENT	8,098.85	4,800.00	4,863.00	4,349.43	4,907.00	5,630.00	15.8%
30096760 60006 UNEMPLOYMENT INSURANCE	5.53	.00	.00	12.34	13.00	.00	.0%
30096760 60008 OPEB EXPENSE	9,248.00	.00	.00	.00	.00	.00	.0%
30096760 60100 EMPLOYEE TRAINING	200.00	900.00	900.00	.00	200.00	900.00	.0%
30096760 611001 CELL PHONES	423.90	300.00	300.00	275.00	300.00	300.00	.0%
30096760 61700 MAINTENANCE & REPAIR - AUTO	9.37	175.00	175.00	46.90	175.00	475.00	171.4%
30096760 63100 FUEL & VEHICLE SUPPLIES	557.40	630.00	630.00	265.76	400.00	630.00	.0%
30096760 63300 DEPARTMENT SUPPLIES & MATL	1,905.59	2,000.00	2,000.00	1,679.46	2,000.00	2,200.00	10.0%
30096760 63600 UNIFORMS	148.45	330.00	330.00	156.26	330.00	330.00	.0%
30096760 64500 CONTRACTUAL SERVICES	4,858.59	5,050.00	5,050.00	5,004.35	5,050.00	5,200.00	3.0%

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 7
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
30096760 64803	PURCHASE FOR WAREHOUSE 2 54,312.80	75,000.00	70,000.00	63,734.29	67,350.00	75,000.00	7.1%
30096760 64804	PURCHASE FOR WAREHOUSE 1 184,180.82	190,000.00	195,000.00	190,179.25	193,000.00	193,000.00	-1.0%
30096760 64904	SALES - OTHER DEPARTMENTS -209,422.01	STOR -205,000.00	-205,000.00	-191,934.83	-209,783.00	-208,000.00	1.5%
30096760 65400	INSURANCE & BONDS 1,494.68	1,600.00	1,600.00	1,348.10	1,350.00	1,478.00	-7.6%
30096760 65700	MISCELLANEOUS 249.91	300.00	300.00	150.11	300.00	300.00	.0%
TOTAL UNDEFINED PROJECT	120,418.05	140,352.00	141,111.00	132,970.38	130,744.00	144,664.00	2.5%
TOTAL WAREHOUSE	120,418.05	140,352.00	141,111.00	132,970.38	130,744.00	144,664.00	2.5%

UTILITY FUND ADMINISTRATION

Utility Fund Administration is responsible for the accurate and timely collection and billing of water and sewer charges, property assessments (water, sewer, street), ordinance violations (parking, noise, animal control, etc.), beer / wine and itinerant merchant licenses and any miscellaneous receipts. The department is also responsible for providing quality customer service in initiating and discontinuing service, bill inquiries and various administrative duties.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 728,004	\$ 735,939	\$ 657,667	\$ 762,691	\$ 26,752	3.6%
Operating	1,957,246	2,085,871	2,048,585	2,083,862	(2,009)	-0.1%
Capital	-	-	-	-	-	0.0%
Total	\$ 2,685,250	\$ 2,821,810	\$ 2,706,252	\$ 2,846,553	\$ 24,743	0.9%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- No significant changes within operating.
- No funding for capital outlay was requested.

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 2
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
420 ADMINISTRATION							
30094200 60000 SALARY AND WAGES	434,896.20	498,588.00	505,050.00	402,274.52	453,247.00	518,950.00	2.8%
30094200 60002 401 K	21,166.56	24,707.00	25,030.00	19,882.81	22,432.00	25,724.00	2.8%
30094200 60003 FICA	32,023.00	37,801.00	38,295.00	28,924.89	32,960.00	39,359.00	2.8%
30094200 60004 INSURANCE	94,324.38	116,754.00	116,754.00	90,602.99	103,380.00	120,263.00	3.0%
30094200 60005 RETIREMENT	73,041.84	50,154.00	50,810.00	40,361.90	45,530.00	58,395.00	14.9%
30094200 60006 UNEMPLOYMENT INSURANCE	51.93	.00	.00	117.93	118.00	.00	.0%
30094200 60008 OPEB EXPENSE	150,474.33	.00	.00	.00	.00	.00	.0%
30094200 60100 EMPLOYEE TRAINING	974.85	14,670.00	14,170.00	3,190.00	4,100.00	3,900.00	-72.5%
30094200 60200 PROFESSIONAL SERVICES	13,067.50	55,000.00	75,370.00	25,212.70	75,370.00	85,000.00	12.8%
30094200 61150 WIRELESS CONNECTIVITY	456.12	460.00	460.00	380.10	460.00	460.00	.0%
30094200 61200 PRINTING	2,114.00	4,796.00	4,796.00	1,795.00	1,920.00	2,000.00	-58.3%
30094200 61900 OTHER FEES	305.00	500.00	500.00	155.00	265.00	300.00	-40.0%
30094200 62600 ADVERTISING	342.25	100.00	100.00	.00	100.00	100.00	.0%
30094200 63000 POSTAGE	29,563.76	36,721.00	36,721.00	22,938.95	36,553.00	34,460.00	-6.2%

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 3
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
30094200 63300	DEPARTMENT SUPPLIES & MATL 5,656.28	6,000.00	6,000.00	4,526.00	5,527.00	4,000.00	-33.3%
30094200 63310	DEPARTMENT SUPPLIES/COMPUTER 10,650.44	.00	.00	.00	.00	6,425.00	.0%
30094200 63400	NON-CAPITAL EQUIPMENT/FURN .00	2,000.00	2,000.00	1,778.99	2,000.00	1,000.00	-50.0%
30094200 64500	CONTRACTUAL SERVICES 198,806.66	235,889.00	296,644.00	280,283.41	281,838.00	238,290.00	-19.7%
30094200 64600	BANK SERVICE CHARGE 21,224.44	26,400.00	26,400.00	22,377.02	23,400.00	24,000.00	-9.1%
30094200 64650	ONLINE BILL PAYMENTS S/C 98,323.20	102,000.00	149,500.00	133,629.32	149,582.00	140,000.00	-6.4%
30094200 64651	ELECTRONIC LOCKBOX PAYMENT S/C 1,537.65	1,500.00	2,000.00	1,947.20	2,036.00	2,000.00	.0%
30094200 64655	CONSERVATION CREDIT EXPENSE 650.00	700.00	700.00	470.00	700.00	700.00	.0%
30094200 64706	COLLECTION FEE-PAST DUE AR 4,025.22	12,370.00	12,370.00	8,355.18	8,400.00	12,370.00	.0%
30094200 65000	GENERAL FUND REIMBURSEMENT 1,316,057.28	1,440,474.00	1,440,474.00	1,200,394.60	1,440,474.00	1,512,563.00	5.0%
30094200 65300	DUES & SUBSCRIPTIONS 1,850.00	1,520.00	1,520.00	1,470.00	1,520.00	1,430.00	-5.9%
30094200 65400	INSURANCE & BONDS 14,513.76	14,700.00	14,700.00	12,893.22	12,894.00	13,417.00	-8.7%
30094200 65700	MISCELLANEOUS .00	1,446.00	1,446.00	20.00	1,446.00	1,447.00	.1%
TOTAL UNDEFINED PROJECT	2,526,096.65	2,685,250.00	2,821,810.00	2,303,981.73	2,706,252.00	2,846,553.00	.9%
TOTAL ADMINISTRATION	2,526,096.65	2,685,250.00	2,821,810.00	2,303,981.73	2,706,252.00	2,846,553.00	.9%

ENGINEERING

The department provides technical support to all division of public works and the City. Additionally, we interface with developers and the public to ensure managed growth of the City's infrastructure. We manage capital projects undertaken by the City to provide for timely completion and efficient use of funds.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 888,433	\$ 898,610	\$ 897,297	\$ 1,017,564	\$ 118,954	13.2%
Operating	98,880	101,385	100,564	172,649	71,264	70.3%
Capital	-	34,887	34,887	33,245	(1,642)	-4.7%
Total	\$ 987,313	\$ 1,034,882	\$ 1,032,748	\$ 1,223,458	\$ 188,576	18.2%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, a 3% increase for group health insurance, and the addition of one new construction inspector position.
- A pavement condition survey is included in the amount of \$68,000 resulting in the increase shown within operating. This survey is performed every four years.
- Capital outlay funding includes one (1) ½ ton truck, \$25,170; one (1) Panasonic Toughbook, \$3,175; and one (1) cable locator, \$4,900.

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 8
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
721 ENGINEERING							
30097210 60000 SALARY AND WAGES	571,631.74	637,797.00	646,084.00	570,984.08	647,985.00	724,568.00	12.1%
30097210 60002 401 K	27,671.45	31,688.00	32,102.00	28,318.30	32,169.00	35,986.00	12.1%
30097210 60003 FICA	42,187.09	48,482.00	49,117.00	41,847.62	47,498.00	55,060.00	12.1%
30097210 60004 INSURANCE	83,255.43	106,140.00	106,140.00	91,391.03	104,242.00	120,263.00	13.3%
30097210 60005 RETIREMENT	96,039.49	64,326.00	65,167.00	57,485.82	65,289.00	81,687.00	25.4%
30097210 60006 UNEMPLOYMENT INSURANCE	45.82	.00	.00	113.48	114.00	.00	.0%
30097210 60008 OPEB EXPENSE	115,380.94	.00	.00	.00	.00	.00	.0%
30097210 60100 EMPLOYEE TRAINING	1,269.39	4,500.00	640.00	265.75	640.00	6,500.00	915.6%
30097210 611001 CELL PHONES	4,397.30	5,000.00	5,000.00	4,048.37	4,610.00	5,000.00	.0%
30097210 61150 WIRELESS CONNECTIVITY	1,168.60	2,400.00	1,130.00	940.60	1,130.00	1,740.00	54.0%
30097210 61200 PRINTING	1,098.32	2,000.00	800.00	242.00	800.00	2,000.00	150.0%
30097210 61700 MAINTENANCE & REPAIR - AUTO	1,428.50	3,500.00	3,500.00	3,116.32	3,500.00	3,500.00	.0%
30097210 62600 ADVERTISING	7,261.80	5,300.00	7,370.00	5,453.58	7,370.00	5,300.00	-28.1%
30097210 63000 POSTAGE	1,259.14	1,000.00	1,000.00	890.36	1,000.00	1,000.00	.0%

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 9
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
30097210 63100	FUEL & VEHICLE SUPPLIES 7,324.60	10,080.00	7,741.00	5,971.43	7,000.00	12,000.00	55.0%
30097210 63300	DEPARTMENT SUPPLIES & MATL 12,171.73	8,000.00	8,340.00	8,648.42	8,650.00	8,000.00	-4.1%
30097210 63310	DEPARTMENT SUPPLIES/COMPUTER 15,481.72	.00	5,724.00	5,297.58	5,724.00	.00	-100.0%
30097210 63400	NON-CAPITAL EQUIPMENT/FURN 10,724.56	4,000.00	220.00	219.99	220.00	.00	-100.0%
30097210 63600	UNIFORMS 470.68	1,800.00	700.00	655.24	700.00	1,800.00	157.1%
30097210 64500	CONTRACTUAL SERVICES 41,533.39	29,400.00	29,400.00	29,276.57	29,400.00	100,550.00	242.0%
30097210 65300	DUES & SUBSCRIPTIONS 1,229.00	1,400.00	2,020.00	2,017.22	2,020.00	1,400.00	-30.7%
30097210 65400	INSURANCE & BONDS 18,727.49	19,000.00	27,800.00	27,239.94	27,800.00	22,359.00	-19.6%
30097210 65700	MISCELLANEOUS 262.36	1,500.00	.00	.00	.00	1,500.00	.0%
30097210 67400	CAPITAL OUTLAY - VEHICLES .00	.00	31,831.00	31,639.42	31,831.00	25,170.00	-20.9%
30097210 67410	CAPITAL - MACHINERY & EQUIPMT .00	.00	3,056.00	3,056.00	3,056.00	8,075.00	164.2%
TOTAL UNDEFINED PROJECT	1,062,020.54	987,313.00	1,034,882.00	919,119.12	1,032,748.00	1,223,458.00	18.2%
TOTAL ENGINEERING	1,062,020.54	987,313.00	1,034,882.00	919,119.12	1,032,748.00	1,223,458.00	18.2%

PUBLIC WORKS ADMINISTRATION

Public Works Administration is responsible for the effective management of the Public Works Department which consists of Engineering, Water Construction and Maintenance, Sewer Construction and Maintenance, Water Treatment Plant, Wastewater Treatment Plant, and Street. Formal departmental staff meetings are held in order to enhance open, productive communication. Discussions are held concerning each division's activities and any actions or decisions made by administration. The Public Works Director meets informally with division heads on a daily basis to promote communication and problem solving. Safety training is provided on a continuous basis for prevention of accidents and compliance to Occupational Safety and Health Administration (OSHA) standards. The division is also responsible for administrative work including routing record keeping, project funding through grant and loan applications, implementation of written policies, information literature for in-house and public use, special projects and public relations.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 538,055	\$ 544,371	\$ 542,610	\$ 564,079	\$ 19,708	3.6%
Operating	40,770	40,770	31,527	39,545	(1,225)	-3.0%
Capital	-	-	-	-	-	0.0%
Total	\$ 578,825	\$ 585,141	\$ 574,137	\$ 603,624	\$ 18,483	3.2%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, and a 3% increase for group health insurance.
- No significant changes within operating.
- No funding for capital outlay requested.

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
722 UF PW ADMIN							
30097220 60000	401,545.05	395,314.00	400,457.00	356,371.26	400,574.00	411,209.00	2.7%
	SALARY AND WAGES						
30097220 60002	19,615.18	19,665.00	19,922.00	17,705.13	19,916.00	20,459.00	2.7%
	401 K						
30097220 60003	29,399.53	30,087.00	30,481.00	26,093.09	29,291.00	31,303.00	2.7%
	FICA						
30097220 60004	49,074.06	53,070.00	53,070.00	45,919.86	52,365.00	54,665.00	3.0%
	INSURANCE						
30097220 60005	67,701.53	39,919.00	40,441.00	35,941.24	40,404.00	46,443.00	14.8%
	RETIREMENT						
30097220 60006	30.76	.00	.00	60.15	60.00	.00	.0%
	UNEMPLOYMENT INSURANCE						
30097220 60008	53,805.65	.00	.00	.00	.00	.00	.0%
	OPEB EXPENSE						
30097220 60100	1,186.75	5,850.00	5,850.00	430.00	2,500.00	5,850.00	.0%
	EMPLOYEE TRAINING						
30097220 60200	1,811.60	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	.0%
	PROFESSIONAL SERVICES						
30097220 611001	1,603.77	1,620.00	1,620.00	1,423.62	1,620.00	1,620.00	.0%
	CELL PHONES						
30097220 61200	185.00	200.00	200.00	108.50	200.00	200.00	.0%
	PRINTING						
30097220 61700	307.32	2,770.00	2,770.00	280.37	2,000.00	2,000.00	-27.8%
	MAINTENANCE & REPAIR - AUTO						
30097220 61800	3,600.00	3,600.00	3,600.00	3,300.00	3,600.00	4,800.00	33.3%
	AUTO ALLOWANCE						
30097220 62600	.00	50.00	50.00	.00	50.00	50.00	.0%
	ADVERTISING						

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 11
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
30097220 63000	POSTAGE 8.75	100.00	100.00	6.63	100.00	100.00	.0%
30097220 63100	FUEL & VEHICLE SUPPLIES 693.86	1,620.00	1,620.00	504.86	750.00	900.00	-44.4%
30097220 63300	DEPARTMENT SUPPLIES & MATL 2,701.13	5,000.00	5,000.00	649.07	3,500.00	5,000.00	.0%
30097220 63310	DEPARTMENT SUPPLIES/COMPUTER 4,226.42	.00	.00	.00	.00	.00	.0%
30097220 64500	CONTRACTUAL SERVICES 415.12	500.00	500.00	541.37	542.00	542.00	8.4%
30097220 65300	DUES & SUBSCRIPTIONS 2,355.00	4,300.00	4,300.00	4,373.82	4,374.00	4,300.00	.0%
30097220 65400	INSURANCE & BONDS 11,246.33	11,500.00	11,500.00	9,790.23	9,791.00	10,483.00	-8.8%
30097220 65700	MISCELLANEOUS 15.30	1,660.00	1,660.00	.00	500.00	1,700.00	2.4%
TOTAL UNDEFINED PROJECT	651,528.11	578,825.00	585,141.00	505,499.20	574,137.00	603,624.00	3.2%
TOTAL UF PW ADMIN	651,528.11	578,825.00	585,141.00	505,499.20	574,137.00	603,624.00	3.2%

WATER FILTRATION

The Water Filtration Plant provides the citizens of Sanford, Lee County, the Town of Broadway and Chatham County Utilities with potable drinking water through chemical treatment and distribution.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 924,475	\$ 934,835	\$ 851,289	\$ 883,621	\$ (51,214)	-5.5%
Operating	1,905,497	1,930,448	1,903,165	1,549,486	(380,962)	-19.7%
Capital	-	172,280	172,280	-	(172,280)	-100.0%
Total	\$ 2,829,972	\$ 3,037,563	\$ 2,926,734	\$ 2,433,107	\$ (604,456)	-19.9%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, a 3% increase for group health insurance, and the transfer of one (1) position into the newly created Utility Maintenance department.
- A large portion of maintenance funds budgeted within this department have been moved into the new Utility Maintenance department, resulting in the decrease shown within operating.
- No funding for capital outlay was approved.

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 12
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

811	WATER FILTRATION						
30098110 60000	SALARY AND WAGES						
	587,198.99	650,012.00	658,449.00	542,945.06	602,801.00	616,473.00	-6.4%
30098110 60002	401 K						
	28,878.41	32,258.00	32,680.00	26,916.27	29,910.00	30,600.00	-6.4%
30098110 60003	FICA						
	42,825.88	49,354.00	49,999.00	39,529.51	44,053.00	46,820.00	-6.4%
30098110 60004	INSURANCE						
	103,009.07	127,368.00	127,368.00	99,989.77	113,711.00	120,263.00	-5.6%
30098110 60005	RETIREMENT						
	99,203.75	65,483.00	66,339.00	54,640.03	60,702.00	69,465.00	4.7%
30098110 60006	UNEMPLOYMENT INSURANCE						
	1,746.63	.00	.00	111.01	112.00	.00	.0%
30098110 60008	OPEB EXPENSE						
	119,892.90	.00	.00	.00	.00	.00	.0%
30098110 60100	EMPLOYEE TRAINING						
	2,729.71	4,500.00	4,500.00	341.90	2,500.00	4,500.00	.0%
30098110 60200	PROFESSIONAL SERVICES						
	73,431.01	135,000.00	135,000.00	105,319.97	135,000.00	60,000.00	-55.6%
30098110 61100	TELEPHONE						
	3,185.79	3,200.00	3,200.00	3,840.72	4,576.00	6,000.00	87.5%
30098110 611001	CELL PHONES						
	1,200.00	1,200.00	1,200.00	1,100.00	1,200.00	1,200.00	.0%
30098110 61150	WIRELESS CONNECTIVITY						
	1,277.54	600.00	600.00	517.18	600.00	730.00	21.7%
30098110 61200	PRINTING						
	127.00	500.00	500.00	.00	500.00	500.00	.0%
30098110 61551	MAINTENANCE & REPAIR - BUILDIN						
	43,864.21	35,000.00	35,000.00	28,143.00	35,000.00	15,000.00	-57.1%

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 13
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
30098110 61600	203,732.43	300,000.00	323,415.00	280,772.17	323,415.00	50,000.00	-84.5%
	MAINTENANCE & REPAIR - EQUIPME						
30098110 61700	784.16	1,000.00	1,000.00	631.57	1,000.00	1,500.00	50.0%
	MAINTENANCE & REPAIR - AUTO						
30098110 62000	565,745.23	638,317.00	638,317.00	448,535.89	616,778.00	629,113.00	-1.4%
	UTILITIES						
30098110 63000	4,604.44	5,000.00	5,000.00	4,904.15	5,500.00	5,500.00	10.0%
	POSTAGE						
30098110 63100	2,256.48	2,970.00	2,970.00	1,668.22	2,000.00	3,055.00	2.9%
	FUEL & VEHICLE SUPPLIES						
30098110 63200	514,184.41	559,650.00	559,650.00	554,445.57	555,000.00	560,000.00	.1%
	CHEMICALS						
30098110 63300	22,178.70	12,000.00	12,000.00	11,956.73	12,000.00	12,000.00	.0%
	DEPARTMENT SUPPLIES & MATL						
30098110 63310	4,878.98	.00	.00	.00	.00	.00	.0%
	DEPARTMENT SUPPLIES/COMPUTER						
30098110 63600	3,578.82	4,800.00	4,800.00	3,704.41	4,800.00	4,800.00	.0%
	UNIFORMS						
30098110 64400	107,757.50	120,000.00	120,000.00	102,704.00	120,000.00	120,000.00	.0%
	SLUDGE REMOVAL						
30098110 64500	19,718.42	30,960.00	30,960.00	25,110.00	30,960.00	24,960.00	-19.4%
	CONTRACTUAL SERVICES						
30098110 65300	7,683.00	7,800.00	9,300.00	8,250.00	9,300.00	9,300.00	.0%
	DUES & SUBSCRIPTIONS						
30098110 65400	40,243.99	40,000.00	40,000.00	39,820.34	40,000.00	38,328.00	-4.2%
	INSURANCE & BONDS						
30098110 65700	1,967.91	3,000.00	3,036.00	1,055.29	3,036.00	3,000.00	-1.2%
	MISCELLANEOUS						
30098110 67410	.00	.00	172,280.00	169,056.31	172,280.00	.00	-100.0%
	CAPITAL - MACHINERY & EQUIPMT						

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 14
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
TOTAL UNDEFINED PROJECT							
2,607,885.36	2,829,972.00	3,037,563.00	2,556,009.07	2,926,734.00	2,433,107.00	-19.9%	
TOTAL WATER FILTRATION							
2,607,885.36	2,829,972.00	3,037,563.00	2,556,009.07	2,926,734.00	2,433,107.00	-19.9%	

WATER RECLAMATION

The Water Reclamation Plant is responsible for treating wastewater by residential, commercial, and industrial users to state and EPA requirements. The laboratory personnel constantly sample and test industrial discharges for surcharge data, to meet state requirements, and to protect the treatment plant.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 978,026	\$ 1,000,872	\$ 964,916	\$ 866,859	\$ (134,013)	-13.4%
Operating	1,842,057	1,841,927	1,801,328	1,640,632	(201,295)	-10.9%
Capital	10,500	10,630	10,630	-	(10,630)	-100.0%
Total	\$ 2,830,583	\$ 2,853,429	\$ 2,776,874	\$ 2,507,491	\$ (345,938)	-12.1%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, a 3% increase for group health insurance, and the transfer of two (2) positions into the newly created Utility Maintenance department.
- A large portion of maintenance funds budgeted within this department have been moved into the new Utility Maintenance department, resulting in the decrease shown within operating.
- No funding for capital outlay was approved.

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 15
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
812 WATER RECLAMATION							
30098120 60000 SALARY AND WAGES	695,073.31	685,053.00	703,696.00	600,229.68	683,018.00	602,954.00	-14.3%
30098120 60002 401 K	34,103.21	33,989.00	34,918.00	29,734.58	33,875.00	29,926.00	-14.3%
30098120 60003 FICA	49,992.31	52,004.00	53,351.00	42,805.23	48,741.00	45,786.00	-14.2%
30098120 60004 INSURANCE	130,475.64	137,982.00	138,023.00	114,461.18	130,380.00	120,263.00	-12.9%
30098120 60005 RETIREMENT	117,209.39	68,998.00	70,884.00	60,360.60	68,747.00	67,930.00	-4.2%
30098120 60006 UNEMPLOYMENT INSURANCE	72.58	.00	.00	154.31	155.00	.00	.0%
30098120 60008 OPEB EXPENSE	164,800.92	.00	.00	.00	.00	.00	.0%
30098120 60100 EMPLOYEE TRAINING	1,050.00	4,500.00	4,500.00	835.00	2,700.00	3,700.00	-17.8%
30098120 60200 PROFESSIONAL SERVICES	198,972.45	309,000.00	269,000.00	223,383.67	269,000.00	235,500.00	-12.5%
30098120 61100 TELEPHONE	19,178.62	19,100.00	19,100.00	17,849.00	19,100.00	13,404.00	-29.8%
30098120 611001 CELL PHONES	2,046.72	2,064.00	2,064.00	1,739.29	2,064.00	2,100.00	1.7%
30098120 61200 PRINTING	.00	500.00	500.00	.00	500.00	500.00	.0%
30098120 61551 MAINTENANCE & REPAIR - BUILDIN	16,320.23	28,000.00	15,000.00	14,782.46	15,000.00	28,000.00	86.7%
30098120 61600 MAINTENANCE & REPAIR - EQUIPME	108,689.21	200,000.00	213,000.00	209,215.86	213,000.00	50,000.00	-76.5%

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 16
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
30098120 61700	MAINTENANCE & REPAIR - AUTO 2,629.65	3,500.00	3,500.00	1,105.40	2,700.00	3,500.00	.0%
30098120 62000	UTILITIES 428,347.04	488,480.00	488,480.00	355,581.45	435,000.00	432,800.00	-11.4%
30098120 62100	BUILDING & EQUIPMENT RENTAL 575.00	3,500.00	93,500.00	90,000.00	93,500.00	93,500.00	.0%
30098120 63000	POSTAGE 442.87	500.00	500.00	251.63	450.00	500.00	.0%
30098120 63100	FUEL & VEHICLE SUPPLIES 2,911.48	4,553.00	4,553.00	1,728.12	3,000.00	4,218.00	-7.4%
30098120 63200	CHEMICALS 82,138.70	80,000.00	102,000.00	98,475.88	102,000.00	80,000.00	-21.6%
30098120 63300	DEPARTMENT SUPPLIES & MATL 46,724.50	60,000.00	59,870.00	46,775.01	59,870.00	40,000.00	-33.2%
30098120 63400	NON-CAPITAL EQUIPMENT/FURN 67,389.96	.00	.00	.00	.00	.00	.0%
30098120 63600	UNIFORMS 3,468.24	5,200.00	5,200.00	3,269.98	5,200.00	4,400.00	-15.4%
30098120 64400	SLUDGE REMOVAL 536,214.97	560,000.00	488,000.00	480,000.00	488,000.00	560,000.00	14.8%
30098120 64500	CONTRACTUAL SERVICES 7,625.01	12,360.00	12,360.00	15,144.84	14,717.00	14,472.00	17.1%
30098120 65300	DUES & SUBSCRIPTIONS 750.00	18,800.00	18,800.00	580.00	18,800.00	18,800.00	.0%
30098120 65400	INSURANCE & BONDS 39,005.25	41,000.00	41,000.00	55,726.04	55,727.00	54,238.00	32.3%
30098120 65700	MISCELLANEOUS 612.92	1,000.00	1,000.00	501.42	1,000.00	1,000.00	.0%
30098120 67410	CAPITAL - MACHINERY & EQUIPMT .00	10,500.00	10,630.00	10,629.51	10,630.00	.00	-100.0%

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 17
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
TOTAL UNDEFINED PROJECT							
2,756,820.18	2,830,583.00	2,853,429.00	2,475,320.14	2,776,874.00	2,507,491.00	-12.1%	
TOTAL WATER RECLAMATION							
2,756,820.18	2,830,583.00	2,853,429.00	2,475,320.14	2,776,874.00	2,507,491.00	-12.1%	

DISTRIBUTION AND COLLECTION

The Distribution and Collection Department provides adequate, clean, and safe water to residential, commercial, and industrial users and operates and maintains the underground gravity piping systems, force main piping systems, and potable water booster station.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ 2,761,403	\$ 2,792,759	\$ 2,717,046	\$ 2,691,645	\$ (101,114)	-3.6%
Operating	3,197,304	3,214,696	3,185,348	3,041,251	(173,445)	-5.4%
Capital	487,000	489,006	489,006	458,932	(30,074)	-6.2%
Total	\$ 6,445,707	\$ 6,496,461	\$ 6,391,400	\$ 6,191,828	\$ (304,633)	-4.7%

- Personnel changes are related to a 2% cost of living adjustment, a 1.2% increase in retirement, a 3% increase for group health insurance, and the transfer of three (3) positions into the newly created Utility Maintenance department.
- A large portion of maintenance funds budgeted within this department have been moved into the new Utility Maintenance department, resulting in the decrease shown within operating.
- Capital outlay funding includes nine (9) meter reader handheld data collectors, \$52,232; health and wellness fitness equipment, \$22,000; two (2) ½ ton trucks, \$52,400; one (1) excavator, \$98,800 (installment purchase); one (1) backhoe, \$110,000 (installment purchase); and one (1) 2 ton dump truck with flat bed, \$123,500 (installment purchase).

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 18
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
813	DISTRIBUTION & COLLECTION						
30098130 60000	SALARY AND WAGES						
	1,893,313.86	1,903,341.00	1,928,891.00	1,671,162.58	1,898,213.00	1,844,747.00	-4.4%
30098130 60001	SALARY AND WAGES - TEMPORARY						
	1,470.00	3,000.00	3,000.00	183.60	1,500.00	3,000.00	.0%
30098130 60002	401 K						
	92,267.54	94,357.00	95,635.00	82,692.16	94,046.00	91,489.00	-4.3%
30098130 60003	FICA						
	139,353.26	144,600.00	146,505.00	123,794.98	141,109.00	140,210.00	-4.3%
30098130 60004	INSURANCE						
	348,986.34	424,560.00	424,589.00	342,899.62	390,833.00	404,521.00	-4.7%
30098130 60005	RETIREMENT						
	318,759.41	191,545.00	194,139.00	167,864.58	190,862.00	207,678.00	7.0%
30098130 60006	UNEMPLOYMENT INSURANCE						
	-399.71	.00	.00	482.48	483.00	.00	.0%
30098130 60008	OPEB EXPENSE						
	435,594.99	.00	.00	.00	.00	.00	.0%
30098130 60100	EMPLOYEE TRAINING						
	13,087.00	15,120.00	15,120.00	3,921.50	10,000.00	14,800.00	-2.1%
30098130 61100	TELEPHONE						
	5,127.18	6,000.00	6,000.00	4,295.43	5,052.00	6,500.00	8.3%
30098130 611001	CELL PHONES						
	6,306.82	6,480.00	6,480.00	5,083.90	6,480.00	6,000.00	-7.4%
30098130 61150	WIRELESS CONNECTIVITY						
	8,066.50	11,280.00	11,280.00	7,781.89	9,500.00	11,280.00	.0%
30098130 61200	PRINTING						
	3,460.45	5,450.00	5,450.00	2,846.30	5,450.00	5,450.00	.0%
30098130 61600	MAINTENANCE & REPAIR - EQUIPME						
	35,181.72	42,500.00	42,500.00	28,818.73	42,500.00	42,500.00	.0%

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 19
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
30098130 61700	MAINTENANCE & REPAIR - AUTO 40,123.63	56,750.00	56,750.00	38,127.82	56,750.00	56,750.00	.0%
30098130 62000	UTILITIES 92,370.38	110,952.00	110,952.00	100,098.81	110,952.00	121,000.00	9.1%
30098130 62100	BUILDING & EQUIPMENT RENTAL 3,916.24	8,000.00	8,000.00	6,500.00	8,000.00	8,000.00	.0%
30098130 63100	FUEL & VEHICLE SUPPLIES 69,911.86	91,500.00	91,500.00	58,054.29	70,000.00	99,980.00	9.3%
30098130 63200	CHEMICALS 141,084.90	146,120.00	146,120.00	117,899.11	146,120.00	132,070.00	-9.6%
30098130 63300	DEPARTMENT SUPPLIES & MATL 861,350.40	950,000.00	955,747.00	915,264.78	955,747.00	950,000.00	-.6%
30098130 63310	DEPARTMENT SUPPLIES/COMPUTER 4,725.45	.00	500.00	410.00	500.00	1,080.00	116.0%
30098130 63400	NON-CAPITAL EQUIPMENT/FURN 3,514.00	.00	1,300.00	1,099.42	1,300.00	.00	-100.0%
30098130 63500	METER EXCHANGE 142,023.00	197,565.00	197,565.00	189,334.50	197,565.00	164,638.00	-16.7%
30098130 63600	UNIFORMS 14,607.53	17,837.00	17,837.00	15,357.70	17,837.00	16,500.00	-7.5%
30098130 64500	CONTRACTUAL SERVICES 1,019,154.82	1,197,500.00	1,207,345.00	1,133,355.45	1,207,345.00	1,075,000.00	-11.0%
30098130 65300	DUES & SUBSCRIPTIONS 5,649.83	6,250.00	6,250.00	5,978.31	6,250.00	6,100.00	-2.4%
30098130 65400	INSURANCE & BONDS 96,168.57	100,000.00	100,000.00	99,431.54	100,000.00	95,103.00	-4.9%
30098130 65700	MISCELLANEOUS 4,195.78	3,000.00	3,000.00	2,855.90	3,000.00	3,500.00	16.7%
30098130 66100	INTERFUND SERVICES 139,400.14	225,000.00	225,000.00	134,524.62	225,000.00	225,000.00	.0%

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 20
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
30098130 67400	CAPITAL OUTLAY - VEHICLES .00	157,000.00	159,006.00	155,249.64	159,006.00	175,900.00	10.6%
30098130 67410	CAPITAL - MACHINERY & EQUIPMT .00	330,000.00	330,000.00	313,094.38	330,000.00	283,032.00	-14.2%
TOTAL UNDEFINED PROJECT	5,938,771.89	6,445,707.00	6,496,461.00	5,728,464.02	6,391,400.00	6,191,828.00	-4.7%
TOTAL DISTRIBUTION & COLLECT	5,938,771.89	6,445,707.00	6,496,461.00	5,728,464.02	6,391,400.00	6,191,828.00	-4.7%

CAPITAL OUTLAY - VEHICLES

Fiscal Year: 2021-2022

Code: 30-813-67400

Department: Distribution / Collection

Function: Public Utilities

QTY	PRIORITY	ITEM	DESCRIPTION	REQUESTED		RECOMM.
				REPLACE	NEW	
1	3	1/2 Ton Truck	Request replacement of unit #627, a 2015 Ford truck with approximately 82,000 miles of use. This vehicle is used to perform meter reading activities.	26,200		26,200
1	4	1/2 Ton Truck	Request replacement of unit #606, a 2015 Ford truck with approximately 81,000 miles of use. This vehicle is used to perform meter reading activities.	26,200		26,200
1	5	1/2 Ton Truck	Request replacement of unit #607, a 2015 Ford truck with approximately 81,000 miles of use. This vehicle is used to perform meter reading activities.	26,200		0
1	6	1/2 Ton Truck	Request replacement of unit #654, a 2015 Ford truck with approximately 85,000 miles of use. This vehicle is used to transport personnel, equipment and tools to job sites for the maintenance of sewer lines, catch basins, lift stations, and water towers.	26,200		0
1	7	1/2 Ton Truck	Request replacement of unit #628, a 2015 Ford truck with approximately 70,000 miles of use. This vehicle is used to perform meter reading activities.	26,200		0
1	8	1 Ton Utility Truck	Request replacement of unit #614, a 2015 Ford truck with approximately 87,000 miles of use. This vehicle is used to transport tools, equipment, and hydrant and valve personnel to job sites for the repair of the distribution systems.	47,000		0
1	9	1 Ton Utility Truck	Request replacement of unit #615, a 2015 Ford truck with approximately 86,000 miles of use. This vehicle is used to transport tools, equipment, and hydrant and valve personnel to job sites for the repair of the distribution systems.	47,000		0

CAPITAL OUTLAY - VEHICLES

Fiscal Year: 2021-2022

Code: 30-813-67400

Department: Distribution / Collection

Function: Public Utilities

QTY	PRIORITY	ITEM	DESCRIPTION	REQUESTED		RECOMM.
				REPLACE	NEW	
1	10	1 Ton Utility Truck	Request replacement of unit #603, a 2015 Ford truck with approximately 73,000 miles of use. This vehicle is used to transport tools, equipment, and hydrant and valve personnel to job sites for the repair of the distribution systems.	47,000		0
1	13	1/2 Ton Truck	Request replacement of unit #632, a 2017 Ford truck with approximately 69,000 miles of use. This vehicle is used to perform maintenance activities on hydrants and valves.	26,200		0
1	17	1/2 Ton Truck	Request replacement of unit #600, a 2014 Ford truck with approximately 68,000 miles of use. This vehicle is used by the crew supervisor to oversee division activities.	26,200		0
1	18	2 Ton Dump Truck with Flat Bed	Request replacement of unit #616, a 2008 International dump truck with approximately 56,000 miles of use. This vehicle is used to haul backfill material, excavated spoils, tow heavy equipment and other materials to job sites. (Installment Purchase)	123,500		123,500
1	19	1/2 Ton Truck	Request replacement of unit #620, a 2014 Ford truck with approximately 79,000 miles of use. This vehicle is used by the crew supervisor to oversee division activities and to transport materials and personnel to job sites.	26,200		0
1	20	1 Ton Utility Truck	Request replacement of unit #635, a 2017 Ford truck with approximately 51,000 miles of use. This vehicle is used to transport tools, equipment, and hydrant and valve personnel to job sites for the repair of the distribution systems.	47,000		0
1	21	1/2 Ton Truck	Request replacement of unit #619, a 2014 Ford truck with approximately 60,000 miles of use. This vehicle is used to perform meter reading activities.	26,200		

CAPITAL OUTLAY - VEHICLES

Fiscal Year: 2021-2022

Code: 30-813-67400

Department: Distribution / Collection

Function: Public Utilities

QTY	PRIORITY	ITEM	DESCRIPTION	REQUESTED		RECOMM.
				REPLACE	NEW	
1	22	1/2 Ton 4x4 Truck	Request replacement of unit #655, a 2015 Ford F250 truck with approximately 54,000 miles of use. This vehicle is used to transport personnel, equipment, and tools to job sites for the maintenance of sewer lines, catch basins, lift stations, and water towers.	33,200		0
1	23	1/2 Ton Truck	Request replacement of unit #646, a 2015 Ford truck with approximately 29,000 miles of use. This vehicle is used by the utility connection coordinator to monitor / maintain the amount of fats, oil, and grease dumped into the city's water / sewer systems.	26,200		0
1	24	1/2 Ton Truck	Request replacement of unit #605, a 2015 Ford truck with approximately 23,000 miles of use. This vehicle is used by the crew supervisor to monitor activities, evaluate job sites, and to transport staff and equipment to job sites.	26,200		0
1	25	1/2 Ton Truck	Request replacement of unit #625, a 2017 Ford truck with approximately 24,000 miles of use. This vehicle is used by the crew supervisor to monitor activities, evaluate job sites, and to transport staff and equipment to job sites.	26,200		0
1	26	Passenger Car	Request replacement of unit #601, a 2018 Ford Fusion with approximately 20,000 miles of use. This vehicle is used by the administrator to check job sites.	18,689		0
TOTAL				677,789	0	175,900

CAPITAL OUTLAY - EQUIPMENT (over \$2,500)

Fiscal Year: 2021-2022

Code: 30-813-67410

Department: Distribution / Collection

Function: Public Utilities

QTY	PRIORITY	ITEM	DESCRIPTION	REQUESTED		RECOMM.
				REPLACE	NEW	
1	1	Health / Wellness Fitness Equipment	Request replacement of workout equipment used to help condition and support wellness of public works employees.	22,000		22,000
9	2	Meter Reader Handheld Data Collector	Request replacement of FC-300 handheld data collectors with desk dock. Replacement parts are no longer available.	52,232		52,232
1	11	Excavator	Request replacement of unit #626, a 2015 Caterpillar excavator with approximately 2,500 hours of use. This unit is equipped with a hydraulic jack hammer and used to break through asphalt and concrete as well as used for water and sewer taps. (Installment Purchase)	98,000		98,800
1	12	Backhoe	Request replacement of unit #640, a 2015 backhoe with approximately 3,200 hours of use. This equipment is used to excavate asphalt, transport materials, and to install water taps. (Installment Purchase)	110,000		110,000
1	14	Air Compressor	Request replacement of unit #636, a 2005 Sullair air compressor with approximately 300 hours of use. This equipment is used to make utility cuts in asphalt and concrete, to cut curb and gutter for repairs, and to perform minor rock removal from excavation sites.	19,495		0
1	15	Rocky Top TV Trailer	Request replacement of unit #673, a 2005 Rocky Top TV trailer with approximately 530 hours of use. This equipment is used to diagnose, evaluate, and monitor issues and cleaning procedures within the city's sewer and storm water systems.	87,045		0
1	16	Aquaflow Bulk Water System	Request upgrade to the bulk water delivery system located at Fire Station #2. The new system will be automated replacing the current non-automated un-manned system.	26,990		0
TOTAL				415,762	0	283,032

UTILITY MAINTENANCE

The Utility Maintenance Division is responsible for preventative maintenance and repair of equipment to assure continued operation of the City's Water Filtration Facility, Water Reclamation Facility, three water booster stations, and ten sewage pumping stations. The division is composed of six employees.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ 469,371	\$ 469,371	#DIV/0!
Operating				598,942	598,942	#DIV/0!
Capital	-	-	-	49,604	49,604	#DIV/0!
Total	\$ -	\$ -	\$ -	\$ 1,117,917	\$ 1,117,917	#DIV/0!

NOTE: This is a newly created department established for better efficiency of maintaining essential equipment at the Water Filtration Facility, the Water Reclamation Facility, as well as at water booster stations, and sewage pumping stations. Six employees and maintenance costs have been transferred into this department from the Distribution and Collection Department, the Water Filtration Department, and the Water Reclamation Department.

- Capital outlay funding includes one (1) Chevrolet Equinox, \$21,200; and two (2) Wilo Basin Pumps, \$28,404.

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 21
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
814 UTILITY MAINTENANCE							
30098140 60000 SALARY AND WAGES	.00	.00	.00	.00	.00	326,094.00	.0%
30098140 60002 401 K	.00	.00	.00	.00	.00	16,183.00	.0%
30098140 60003 FICA	.00	.00	.00	.00	.00	24,760.00	.0%
30098140 60004 INSURANCE	.00	.00	.00	.00	.00	65,598.00	.0%
30098140 60005 RETIREMENT	.00	.00	.00	.00	.00	36,736.00	.0%
30098140 60100 EMPLOYEE TRAINING	.00	.00	.00	.00	.00	5,720.00	.0%
30098140 611001 CELL PHONES	.00	.00	.00	.00	.00	2,671.00	.0%
30098140 61600 MAINTENANCE & REPAIR - EQUIPME	.00	.00	.00	.00	.00	494,389.00	.0%
30098140 61700 MAINTENANCE & REPAIR - AUTO	.00	.00	.00	.00	.00	2,104.00	.0%
30098140 63100 FUEL & VEHICLE SUPPLIES	.00	.00	.00	.00	.00	3,600.00	.0%
30098140 63300 DEPARTMENT SUPPLIES & MATL	.00	.00	.00	.00	.00	30,544.00	.0%
30098140 63310 DEPARTMENT SUPPLIES/COMPUTER	.00	.00	.00	.00	.00	3,600.00	.0%
30098140 63600 UNIFORMS	.00	.00	.00	.00	.00	2,700.00	.0%
30098140 64500 CONTRACTUAL SERVICES	.00	.00	.00	.00	.00	52,000.00	.0%

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 22
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
30098140 65300	DUES & SUBSCRIPTIONS .00	.00	.00	.00	.00	1,114.00	.0%
30098140 65700	MISCELLANEOUS .00	.00	.00	.00	.00	500.00	.0%
30098140 67400	CAPITAL OUTLAY - VEHICLES .00	.00	.00	.00	.00	21,200.00	.0%
30098140 67410	CAPITAL - MACHINERY & EQUIPMT .00	.00	.00	.00	.00	28,404.00	.0%
TOTAL UNDEFINED PROJECT	.00	.00	.00	.00	.00	1,117,917.00	.0%
TOTAL UTILITY MAINTENANCE	.00	.00	.00	.00	.00	1,117,917.00	.0%

WATER CAPITAL IMPROVEMENTS

This department was established to account for the capital improvement costs which relates directly to the water treatment and distribution system.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	-	327,641	327,641	-	(327,641)	-100.0%
Capital	12,650,000	13,340,967	1,091,538	150,000	(13,190,967)	-98.9%
Total	\$ 12,650,000	\$ 13,668,608	\$ 1,419,179	\$ 150,000	\$ (13,518,608)	-98.9%

- Current year funding includes water rehabilitation in the amount of \$100,000; and land acquisition for additional disposal site in the amount of \$50,000.
- Prior year funding includes \$10,000,000 for the Water Filtration Facility Expansion Design; and \$2,250,000 for the NC 42 waterline relocate; resulting in the decrease shown.

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 23
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE

818	WATER CAPITAL IMPROVEMENTS						
30098180 64500	CONTRACTUAL SERVICES						
	441,419.38	.00	327,641.00	327,514.48	327,641.00	.00	-100.0%
30098180 67300	CAPITAL - CONSTRUCTION						
	.00	.00	.00	.00	.00	150,000.00	.0%
30098180 67410	CAPITAL - MACHINERY & EQUIPMT						
	.00	.00	2,545.00	2,545.00	2,545.00	.00	-100.0%
30098180 67440	CAPITAL - INFRASTRUCTURE						
	.00	12,650,000.00	13,338,422.00	1,088,992.76	1,088,993.00	.00	-100.0%
TOTAL UNDEFINED PROJECT	441,419.38	12,650,000.00	13,668,608.00	1,419,052.24	1,419,179.00	150,000.00	-98.9%
TOTAL WATER CAPITAL IMPROVEM	441,419.38	12,650,000.00	13,668,608.00	1,419,052.24	1,419,179.00	150,000.00	-98.9%

CAPITAL OUTLAY - INFRASTRUCTURE

Fiscal Year: 2021-2022

Code:30-818-67440 Department: Water Capital Imp. Function: Public Utilities

QTY	PRIORITY	ITEM	DESCRIPTION	REQUESTED		RECOMM.
				REPLACE	NEW	
		Automatic Metering Infrastructure - Engineering	Project for installation of equipment that will transmit meter readings to a remote location on a daily basis. This project will also allow staff the capability to detect high water usage.		700,000	0
		System Wide Water Needs Study	This study will assist in determining location and capabilities of pump stations and elevated storage tanks.		500,000	0
		Waterline Relocates for NCDOT Maintenance Activities	This project is required as part of the encroachment agreement between the City and the NCDOT. The DOT performs maintenance culverts which, at times, requires the City to relocate its waterlines.		100,000	0
		Water System Rehabilitation	These funds will be used to rehabilitate the water system assets.	600,000		100,000
		Land Acquisition for Additional Disposal Site	An additional disposal site is required to store materials remaining as the result of the city's repair effort.		50,000	50,000
		TOTAL		600,000	1,350,000	150,000

SEWER CAPITAL IMPROVEMENTS

This department was established to account for the capital improvement costs which relates directly to the wastewater system.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	-	698,614	698,614	-	(698,614)	-100.0%
Capital	4,000,000	3,546,899	546,899	230,000	(3,316,899)	-93.5%
Total	\$ 4,000,000	\$ 4,245,513	\$ 1,245,513	\$ 230,000	\$ (4,015,513)	-94.6%

- Current year funding includes sewer rehabilitation in the amount of \$100,000; land acquisition for additional disposal site in the amount of \$50,000; and fiber to the Water Reclamation Facility for internet and phone service in the amount of \$80,000.
- Prior year funding includes \$3,000,000 for Little Buffalo Upper Reach sewer remediation; \$400,000 for Skunk Creek railroad crossing replacement; and \$300,000 for Gaster's Creek lift station replacement; resulting in the decrease shown.

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 24
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
828 SEWER CAPITAL IMPROVEMENTS							
30098280 64500 CONTRACTUAL SERVICES	716,388.44	.00	698,614.00	638,044.29	698,614.00	.00	-100.0%
30098280 67300 CAPITAL - CONSTRUCTION	.00	.00	.00	.00	.00	230,000.00	.0%
30098280 67440 CAPITAL - INFRASTRUCTURE	.00	4,000,000.00	3,546,899.00	447,238.08	546,899.00	.00	-100.0%
TOTAL UNDEFINED PROJECT	716,388.44	4,000,000.00	4,245,513.00	1,085,282.37	1,245,513.00	230,000.00	-94.6%
TOTAL SEWER CAPITAL IMPROVEM	716,388.44	4,000,000.00	4,245,513.00	1,085,282.37	1,245,513.00	230,000.00	-94.6%
TOTAL UTILITY FUND	18,920,356.25	37,762,106.00	40,239,875.00	20,047,885.93	24,558,938.00	22,184,675.00	-44.9%
GRAND TOTAL	18,920,356.25	37,762,106.00	40,239,875.00	20,047,885.93	24,558,938.00	22,184,675.00	-44.9%

** END OF REPORT - Generated by Cindy OQuinn **

CAPITAL OUTLAY - INFRASTRUCTURE

Fiscal Year: 2021-2022

Code:30-828-67440

Department: Sewer Capital Imp.

Function: Public Utilities

QTY	PRIORITY	ITEM	DESCRIPTION	REQUESTED		RECOMM.
				REPLACE	NEW	
		Wastewater System Rehabilitation	These funds will be used to rehabilitate the sewer system assets.	700,000		100,000
		Chatham Street Area Sewer Rehabilitation	This area has been identified through the sewer assessment management plan as needing rehabilitation due to its age.		1,500,000	0
		Blowers at the Water Reclamation Facility	Request replacement of failing blowers at the Water Reclamation Facility.		2,000,000	0
		System Wide Sewer Needs Study	Lift stations are approaching capacity due to growth.		500,000	0
		Fiber to the Water Reclamation Facility	Infrastructure improvements are required for the internet and phone services at the Water Reclamation Facility.		80,000	80,000
		Land Acquisition for Additional Disposal Site	An additional disposal site is required to store materials remaining as the result of the city's repair effort.		50,000	50,000
		TOTAL		700,000	4,130,000	230,000

UTILITY FUND DEBT SERVICE

This department was established to account for the annual debt service requirements of the Utility Fund.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	4,354,144	4,354,144	4,354,144	4,521,159	167,015	3.8%
Capital	-	-	-	-	-	0.0%
Total	\$ 4,354,144	\$ 4,354,144	\$ 4,354,144	\$ 4,521,159	\$ 167,015	3.8%

- Historical shifts in spending are related to the net change in new debt and retirement of debt.

05/13/2021 15:08
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 4
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

UTILITY FUND

	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
600 DEBT SERVICE							
30096000 62200 INSTALLMENT PURCHASE	.00	.00	.00	.00	.00	170,000.00	.0%
30096000 69200 BOND PRINCIPAL	.00	1,525,000.00	1,525,000.00	.00	1,525,000.00	1,600,000.00	4.9%
30096000 69201 BOND INTEREST	1,721,721.78	1,665,000.00	1,665,000.00	832,500.00	1,665,000.00	1,588,750.00	-4.6%
30096000 69203 STATE LOAN PRINCIPAL	.00	891,975.00	891,975.00	891,974.83	891,975.00	908,460.00	1.8%
30096000 69204 STATE LOAN INTEREST	286,089.89	270,469.00	270,469.00	270,468.38	270,469.00	251,449.00	-7.0%
30096000 69205 TRUSTEE FEES	2,350.00	1,700.00	1,700.00	1,000.00	1,700.00	2,500.00	47.1%
TOTAL UNDEFINED PROJECT	2,010,161.67	4,354,144.00	4,354,144.00	1,995,943.21	4,354,144.00	4,521,159.00	3.8%
TOTAL DEBT SERVICE	2,010,161.67	4,354,144.00	4,354,144.00	1,995,943.21	4,354,144.00	4,521,159.00	3.8%

MUNICIPAL SERVICE DISTRICT

To manage the development of Downtown Sanford as the primary economic, cultural, and social center of the community; to educate the community on the unique assets and historical significance of the downtown area; and to promote and stimulate the improvement of these assets.

	2020 Actual	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
Operating	106,848	152,649	163,404	162,154	158,300	(5,104)	-3.1%
Capital	-	-	-	-	5,000	5,000	0.0%
Total	\$ 106,848	\$ 152,649	\$ 163,404	\$ 162,154	\$ 163,300	\$ (104)	-0.1%

- Operating includes:
 - Building improvement grants in the amount of \$20,000
 - RISE grant in the amount of \$10,000
 - Advertising in the amount of \$32,000
 - \$64,492 for Downtown Sanford, Inc. (DSI) to fund personnel expenses

05/11/2021 13:21
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 1
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

CENTRAL BUSINESS TAX DISTRICT		2021	2021	2021	2021	2022	PCT
2020		ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MANAGER	CHANGE
ACTUAL							

420	ADMINISTRATION						
40054200	60100 EMPLOYEE TRAINING	3,000.00	2,515.00	450.00	2,515.00	2,500.00	-.6%
		2,433.73					
40054200	61200 PRINTING	3,000.00	3,000.00	1,652.50	3,000.00	2,500.00	-16.7%
		1,736.00					
40054200	62600 ADVERTISING	35,000.00	35,000.00	30,022.02	35,000.00	32,000.00	-8.6%
		11,747.60					
40054200	63000 POSTAGE	500.00	500.00	.00	500.00	300.00	-40.0%
		111.00					
40054200	63300 DEPARTMENT SUPPLIES & MATL	1,000.00	1,000.00	662.27	1,000.00	900.00	-10.0%
		385.03					
40054200	633002 SUPPLIES - HOLIDAY DECORATIONS	7,000.00	9,335.00	9,334.54	9,335.00	6,000.00	-35.7%
		4,929.18					
40054200	64500 CONTRACTUAL SERVICES	57,829.00	58,584.00	57,055.99	58,584.00	65,230.00	11.3%
		62,237.72					
40054200	645004 CONTRACTUAL SERVICES-EVENTS	9,000.00	7,500.00	1,550.77	7,000.00	7,500.00	.0%
		6,143.37					
40054200	64700 COLLECTION FEE - LEE COUNTY	860.00	860.00	779.74	860.00	860.00	.0%
		777.57					
40054200	64705 COLLECTION FEE - NCVTS	100.00	100.00	52.21	100.00	100.00	.0%
		63.86					
40054200	65300 DUES & SUBSCRIPTIONS	1,350.00	1,350.00	1,247.00	1,350.00	1,400.00	3.7%
		1,254.95					
40054200	65400 INSURANCE & BONDS	350.00	.00	.00	.00	350.00	.0%
		.00					
40054200	65600 BOARD LIABILITY INSURANCE	7,160.00	7,160.00	5,628.50	7,160.00	7,160.00	.0%
		-965.00					
40054200	65700 MISCELLANEOUS	1,500.00	1,500.00	537.70	750.00	1,500.00	.0%
		303.05					

05/11/2021 13:21
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 2
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

CENTRAL BUSINESS TAX DISTRICT	2020 ACTUAL	2021 ORIG BUD	2021 REVISED BUD	2021 ACTUAL	2021 PROJECTION	2022 MANAGER	PCT CHANGE
40054200 65704	STREETSCAPE PROJECT .00	5,000.00	.00	.00	.00	.00	.0%
40054200 67450	CAPITAL OUTLAY - PUBLIC ART .00	.00	.00	.00	.00	5,000.00	.0%
40054200 69800	BUILDING IMPROVEMENT GRANTS 15,689.85	20,000.00	35,000.00	28,551.22	35,000.00	30,000.00	-14.3%
TOTAL UNDEFINED PROJECT	106,847.91	152,649.00	163,404.00	137,524.46	162,154.00	163,300.00	-.1%
TOTAL ADMINISTRATION	106,847.91	152,649.00	163,404.00	137,524.46	162,154.00	163,300.00	-.1%
TOTAL CENTRAL BUSINESS TAX D	106,847.91	152,649.00	163,404.00	137,524.46	162,154.00	163,300.00	-.1%
GRAND TOTAL	106,847.91	152,649.00	163,404.00	137,524.46	162,154.00	163,300.00	-.1%

** END OF REPORT - Generated by Cindy OQuinn **

MUNICIPAL SERVICE DISTRICT			2020	2021	2021	2021	2022	VARIANCE	PCT
REVENUE SOURCES			ACTUAL	ORIG BUD	REVISED BUD	PROJECTION	MANAGER	MGR/REV BUD	CHANGE
400040	30010	PENALTIES LESS DISCOUNTS	\$ 112	\$ -	\$ -	\$ 399	\$ 100	\$ 100	0.0%
400040	30115	TAX REVENUE - 2015	-	-	-	-	-	-	0.0%
400040	30116	TAX REVENUE - 2016	-	-	-	1	-	-	0.0%
400040	30117	TAX REVENUE - 2017	43	-	-	8	-	-	0.0%
400040	30118	TAX REVENUE - 2018	175	-	-	415	-	-	0.0%
400040	30119	TAX REVENUE - 2019	77,591	-	-	914	-	-	0.0%
400040	30120	TAX REVENUE - 2020	-	75,936	75,936	76,235	-	(75,936)	-100.0%
400040	30121	TAX REVENUE - 2021	-	-	-	-	75,234	75,234	0.0%
400040	30200	NCVTS PENALTIES LESS DISCOUNTS	11	-	-	15	-	-	0.0%
400040	30218	NCVTS REVENUE - 2018	407	-	-	-	-	-	0.0%
400040	30219	NCVTS REVENUE - 2019	1,540	-	-	-	-	-	0.0%
400040	30220	NCVTS REVENUE - 2020	-	1,932	1,932	1,932	-	(1,932)	-100.0%
400040	30221	NCVTS REVENUE - 2021	-	-	-	-	2,084	2,084	0.0%
TOTAL AD VALOREM TAX			79,879	77,868	77,868	79,919	77,418	(450)	-0.6%
400044	30340	INTEREST INCOME	1,436	1,700	1,700	150	100	(1,600)	-94.1%
400045	30954	CONTRIBUTION - GENERAL FUND	60,090	57,732	58,487	58,487	74,492	16,005	27.4%
400045	54000	FUND BALANCE APPROPRIATION	-	15,349	20,349	18,598	11,290	(9,059)	-44.5%
400520	30962	CONTRIBUTION - OTHER	-	-	5,000	5,000	-	(5,000)	-100.0%
TOTAL MUNICIPAL SERVICE DISTRICT REVENUE			\$ 141,405	\$ 152,649	\$ 163,404	\$ 162,154	\$ 163,300	\$ (104)	-0.1%

CHATHAM PARK WATER RECOVERY CENTER

The Chatham Park Water Recovery Center is responsible for treating wastewater by residential, commercial, and industrial users to state and EPA requirements. The maintenance personnel are continually practicing preventive maintenance and repairing equipment in order to assure continued operations.

	2021 Orig. Budget	2021 Revised Budget	2021 Projection	2022 Manager Recomm.	Variance 22 Mgr. / 21 Rev. Budget	Pct. Change
Personnel	\$ -	\$ -	\$ 6,509	\$ 14,880	\$ 14,880	#DIV/0!
Operating	-	43,000	34,732	143,878	100,878	234.6%
Capital	-	-	-	-	-	#DIV/0!
					-	
Total	\$ -	\$ 43,000	\$ 41,241	\$ 158,758	\$ 115,758	269.2%

NOTE: Chatham Park Investors LLC fully reimburses the City for these expenses.

- Expenses related to maintaining the Chatham Park Water Recovery Center.

05/17/2021 10:30
2117coquinn

CITY OF SANFORD
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 1
bgnyrpts

PROJECTION: 2022 FY 21-22 Annual Operating Budget

FOR PERIOD 99

CHATHAM PARK-WWTP OPERATIONS		2020	2021	2021	2021	2022	PCT	
		ACTUAL	ORIG BUD	REVISED BUD	ACTUAL	PROJECTION	MANAGER	CHANGE
812	WATER RECLAMATION							
32098120	60000 SALARY AND WAGES	.00	.00	.00	3,303.43	5,300.00	12,000.00	.0%
32098120	60002 401 K	.00	.00	.00	165.17	265.00	600.00	.0%
32098120	60003 FICA	.00	.00	.00	252.71	406.00	918.00	.0%
32098120	60005 RETIREMENT	.00	.00	.00	335.31	538.00	1,362.00	.0%
32098120	60420 MANAGEMENT FEE EXPENSE	.00	.00	4,210.00	.00	4,210.00	4,210.00	.0%
32098120	61551 MAINTENANCE & REPAIR - BUILDIN	.00	.00	1,590.00	.00	1,000.00	3,180.00	100.0%
32098120	62000 UTILITIES	.00	.00	18,810.00	9,908.78	17,400.00	53,220.00	182.9%
32098120	62100 BUILDING & EQUIPMENT RENTAL	.00	.00	480.00	.00	480.00	480.00	.0%
32098120	63100 FUEL & VEHICLE SUPPLIES	.00	.00	.00	626.20	1,100.00	2,400.00	.0%
32098120	63400 NON-CAPITAL EQUIPMENT/FURN	.00	.00	.00	.00	.00	25,200.00	.0%
32098120	64500 CONTRACTUAL SERVICES	.00	.00	17,910.00	9,542.00	10,542.00	55,188.00	208.1%
TOTAL UNDEFINED PROJECT		.00	.00	43,000.00	24,133.60	41,241.00	158,758.00	269.2%
TOTAL WATER RECLAMATION		.00	.00	43,000.00	24,133.60	41,241.00	158,758.00	269.2%
TOTAL CHATHAM PARK-WWTP OPER		.00	.00	43,000.00	24,133.60	41,241.00	158,758.00	269.2%
GRAND TOTAL		.00	.00	43,000.00	24,133.60	41,241.00	158,758.00	269.2%

** END OF REPORT - Generated by Cindy OQuinn **

CHATHAM PARK			2021	2021	2021	2022	VARIANCE	PCT
WWTP OPERATIONS			ORIG BUD	REVISED BUD	PROJECTION	MANAGER	MGR/REV BUD	CHANGE
REVENUES								
320910	32015	Receipt-Chatham Park	-	43,000	41,241	158,758	115,758	269.2%
TOTAL CHATHAM PARK REVENUE			-	43,000	41,241	158,758	115,758	269.2%

Budget Assistance Guide

Column Title	Represents
2020 Actual	Actual revenue or expenditures for fiscal year beginning July 1, 2019 and ending June 30, 2020
2021 Orig Bud	Original budget approved for fiscal year beginning July 1, 2020 and ending June 30, 2021
2021 Revised Bud	Revised budget approved for fiscal year beginning July 1, 2020 and ending June 30, 2021 (includes all budget amendments approved during the fiscal year)
2021 Actual	Actual revenue or expenditures for fiscal year beginning July 1, 2020 thru May 2, 2021
2021 Projection	Projected end of year revenue or expenditures for fiscal year beginning July 1, 2020 and ending June 30, 2021
2022 Manager	Manager recommended for fiscal year beginning July 1, 2021 and ending June 30, 2022
Pct Change	Percentage change between 2021-2022 manager recommended and 2020-2021 revised budget

**REVENUE OBJECT CODES
(IN NUMERICAL ORDER)**

Object	Description
30000	TAX REVENUE - TEMPORARY
30010	PENALTIES LESS DISCOUNTS
30020	TAXES - ALL OTHER YEARS
30025	PAYMENTS IN LIEU OF TAXES
30093	TAX REVENUE - 1993
30094	TAX REVENUE - 1994
30095	TAX REVENUE - 1995
30096	TAX REVENUE - 1996
30097	TAX REVENUE - 1997
30098	TAX REVENUE - 1998
30099	TAX REVENUE - 1999
30100	TAX REVENUE - 2000
30101	TAX REVENUE - 2001
30102	TAX REVENUE - 2002
30103	TAX REVENUE - 2003
30104	TAX REVENUE - 2004
30105	TAX REVENUE - 2005
30106	TAX REVENUE - 2006
30107	TAX REVENUE - 2007
30108	TAX REVENUE - 2008
30109	TAX REVENUE - 2009
30110	TAX REVENUE - 2010
30111	TAX REVENUE-2011
30112	TAX REVENUE- 2012
30113	TAX REVENUE- 2013
30114	TAX REVENUE - 2014
30115	TAX REVENUE - 2015
30116	TAX REVENUE - 2016
30117	TAX REVENUE - 2017
30118	TAX REVENUE - 2018
30119	TAX REVENUE - 2019
30120	TAX REVENUE - 2020
30121	TAX REVENUE - 2021
30200	NCVTS PENALTIES LESS DISCOUNTS
30212	NCVTS REVENUE - 2012
30213	NCVTS REVENUE - 2013
30214	NCVTS REVENUE - 2014
30215	NCVTS REVENUE - 2015
30216	NCVTS REVENUE - 2016
30217	NCVTS REVENUE - 2017
30218	NCVTS REVENUE - 2018
30219	NCVTS REVENUE - 2019
30220	NCVTS REVENUE - 2020

**REVENUE OBJECT CODES
(IN NUMERICAL ORDER)**

30221 NCVTS REVENUE - 2021
30290 MV TAX&TAG SETUP COST REFUND
30295 VEHICLE FEES 2018
30296 VEHICLE FEES 2019
30297 VEHICLE FEES - 2020
30298 VEHICLE FEES - 2021
30332 EMPLOYEE COMPUTER PURCHASE
30334 INSURANCE PROCEEDS
30335 MISCELLANEOUS REVENUE
30335 MISCELLANEOUS GOLF
30336 REVENUE CLOSE GOLF FUND
30337 PARKING REVENUE
30338 ANIMAL CONTROL REVENUE
30339 PRIVILEGE LICENSE
30340 INTEREST INCOME
30342 OPEB DISTRIBUTION
30344 CABLE FRANCHISE FEES
30352 CONSOLIDATED PLANNING SERVICES
30353 911 COORDINATOR
30354 DISPATCH SERVICES - COUNTY
30355 EMS OFFICE RENTAL
30356 911 SURCHARGE REIMBURSEMENT
30357 COURT COST - FEES
30358 FINANCIAL SERVICES CONTRACT
30360 CIVIL VIOLATION
30361 RELAY FOR LIFE DONATIONS
30374 TAX REFUND - SALES
30375 TAX REFUND - GAS
30400 UTILITY FRANCHISE TAX
30401 ELECTRICITY SALES TAX
30402 NATURAL GAS SALES TAX
30403 TELECOMMUNICATIONS SALES TAX
30410 INTANGIBLE TAX
30420 BEER & WINE TAX
30425 SHARED CABLE REVENUE
30430 POWELL BILL
30440 SALES TAX - ARTICLE 39
30441 SALES TAX - ARTICLE 40
30442 SALES TAX - ARTICLE 44
30443 SALES TAX - ARTICLE 42
30450 ABC REVENUE
30460 BAB'S REBATE
30600 BUILDING PERMITS - CITY
30610 BUILDING PERMITS - BROADWAY

**REVENUE OBJECT CODES
(IN NUMERICAL ORDER)**

30620 BUILDING PERMITS - LEE COUNTY
30625 INTERGOVERNMENTAL NON-RESTRICT
30630 HOMEOWNER'S RECOVERY FUND FEE
30640 CODE ENFORCEMENT REVENUE
30650 INSPECTION CONTRACT - LEE COUN
30660 ANNEXATION ADVERTISEMENT REIMB
30662 TOWER CONSULTANT FEE
30665 CLEARWATER FIRE DIST. LEE CO.
30668 FIRE PERMITS/FINES
30670 NON-RESIDENT BLDG PERMITS-CITY
30671 RESIDENTIAL BLDG PERMITS-CITY
30672 OTHER BLDG PERMITS-CITY
30680 NON-RESIDENT BLDG PERMITS-BWAY
30681 RESIDENTIAL BLDG PERMITS-BWAY
30682 OTHER BLDG PERMITS-BWAY
30690 NON-RESIDE BLDG PERMITS-LEE CO
30691 RESIDENTIAL BLDG PERMITS-LEECO
30692 OTHER BUILDING PERMITS-LEE CO
30693 ZONING FEES-CITY
30694 ZONING FEES-BROADWAY
30695 ZONING FEES-LEE CO
30696 PLANNING FEES-CITY
30697 PLANNING FEES-BROADWAY
30698 PLANNING FEES-LEE CO
30700 FEDERAL DRUG FORFEITURE
30710 STATE DRUG FORFEITURE
30901 INSTALLMENT PURCHASE PROCEEDS
30902 REVOLVING LOAN PROCEEDS
30903 GENERAL FUND LOAN PROCEEDS
30905 PRINCIPAL FORGIVENESS GRANT
30906 BOND PROCEEDS-SERIES 2010A
30907 BOND PROCEEDS-SERIES 2010B
30908 BOND PREMIUM
30909 BOND PROCEEDS-SERIES 2015
30910 INDIRECT CHARGES OTHER FUNDS
30911 BOND PREMIUMS-SERIES 2015
30912 BOND PROCEEDS 2019
30913 BOND PREMIUM 2019
30914 CONTRACTOR SETTLEMENT PROCEEDS
30915 BOND PROCEEDS-WTP
30950 CONTRIBUTION - CHAHTAM COUNTY
30951 CONTRIBUTION - CENTRAL BUS TAX
30952 CONTRIBUTION - UTILITY FUND
30953 CONTRIBUTION - CAPITAL PROJECT

**REVENUE OBJECT CODES
(IN NUMERICAL ORDER)**

30954 CONTRIBUTION - GENERAL FUND
30955 CONTRIBUTION - CAPITAL RESERVE
30956 CONTRIBUTION - OTHER GOVT'S
30957 CONTRIBUTION - FIREMEN'S RELIE
30958 CONTRIBUTION - DEPOT PARK
30959 CONTRIBUTION GOLF FUND
30960 CONTRIBUTION - DEVELOPERS
30961 RAILROAD HOUSE MUSEUM CONTRIB.
30962 CONTRIBUTION - OTHER
30963 DONATIONS - MLK PARK
30964 RETIREES PAY GO GENERAL
30965 RETIREES PAY GO UTILITY
30966 CONTRIBUTION - CUSTOMER
30967 RETIREES PAY GO GOLF
30968 REPAYMENT OF BENEFITS
30969 DONATIONS
30970 YOUTH COUNCIL RACE TO READ
30971 BLOCK PARTY FUNDS
30972 AIRPORT LOAN REIMBURSEMENTS
30973 GRANT - DUKE ENERGY
30974 CONTRIB-CUST ASSIST ROUND UP
30975 CONTRIB-CUST ASSIST ONE-TIME
30976 ROOM OCCUPANCY TAX
30977 ROOM OCCUPANCY TX PENALTIES
30978 DONATION-HOMELESSNESS
30979 DEVELOPER'S REFUND
30980 TRANSFERS IN - GENERAL FUND
30981 TRANSFERS IN - UTILITY FUND
30983 TRANSFERS IN - CAPITAL PROJECT
30984 TRANSFERS IN - CAPITAL RESERVE
30985 TRANSFERS IN - SPECIAL REV FUN
30986 TRANSFERS IN LAW ENF. SEP.
30987 TRANSFER IN GOLF
30988 TRANSF FROM OTHER CAPITAL PROJ
31000 SANITATION FEES
31025 DISPOSAL TAX REVENUE
31026 NC ELECTRONICS MGMT FUND
31100 SALE OF MATERIAL
31110 SALE OF COMPOST
31121 SALE CAPITAL ASSETS-FED DRUG F
31123 SALE OF NON-CAPITAL ASSETS
31124 SALE OF TIMBER
31125 SALE OF CAPITAL ASSETS
31126 SALE OF LAND

**REVENUE OBJECT CODES
(IN NUMERICAL ORDER)**

31127 SALES OTHER FUNDS
31128 SALE OF CAR SEATS
31129 LICENSE TAG REVENUE
31130 SERVICES TO OTHER FUNDS
31134 REIMBURSEMENT-GOLF
31202 SHOP CHARGES
31300 RENTAL INCOME
31301 METER RENTAL INCOME
31400 ASSESSMENTS
31401 INTEREST ON ASSESSMENTS
31402 INTEREST ON JUDGEMENTS
32000 FEMA – FEDERAL
32001 FEMA - STATE
32002 FEMA-FEDERAL
32004 CARES-FEDERAL
32009 RECEIPT-LEE COUNT PLANK RD WAT
32010 RECEIPT FROM STATE
32012 RECEIPT LEE COUNTY
32013 BUGGY FACTORY REIMB-LEE CO.
32014 BUGGY FACTORY REIMB. PROGRESSI
32015 RECEIPT-CHATHAM PARK
32020 FIREFIGHTERS GRANT
33100 PARKING FEES/FINES
33110 STREET PAVING CHARGES
34000 GAIN (LOSS) ON CAPITAL ASSETS
34001 BOND PREMIUM REVENUE
34002 CONTRIBUTED CAPITAL - REVENUE
41000 WATER CHARGES
41001 WATER CHARGES - LEE COUNTY
41002 WATER CHARGES - BULK
41100 MAINTENANCE CHARGES - LEE CO
41500 SEWER CHARGES
41501 SEWER SURCHARGES
41505 CHARGES ON PAST DUE ACCOUNTS
41506 AFTER HOURS FEE
41507 NSF CHARGES
41508 CUSTOMER INCENTIVE
41525 SLUDGE CHARGES
41526 NON-COMPLIANCE FEES
41527 MONITORING FEES
41528 FATS OIL & GREASE
41600 WATER CAPACITY FEES
41601 SEWER CAPACITY FEES
41700 TAPS AND CONNECTIONS

**REVENUE OBJECT CODES
(IN NUMERICAL ORDER)**

41705 UTILITY PAYMENT PLANS
42000 GREEN FEES - ANNUAL
42001 GREEN FEES - DAILY
42002 CART FEES
42003 DRIVING RANGE FEES
42004 TOURNAMENT FEES
42005 PRO SHOP RENT
42006 GOLF CONCESSIONS
42007 PRO SHOP SALES
42008 SCHOOL FEES
42200 BAD DEBT RECOVERY
42500 CONTRACT-CAPITAL FEE
43000 PARK FEES
50200 PREMIUMS GENERAL FUND
50201 PREMIUMS UTILITY FUND
50202 PREMIUMS LAW ENF. SEP.
50203 PREMIUMS-RETIRE DEP. COV
50204 PREMIUMS-COBRA
50205 EARLY RETIREMENT REIMBURSEMENT
50300 FEDERAL GRANTS
50300 FEDERAL REVENUE 2010 JAG
50301 STATE GRANTS
50302 LOCAL GOVERNMENT GRANTS
50303 LOCAL MATCH
50323 YOUTH COUNCIL GRANT
50324 NCLM GRANT
50325 FOUNDATION GRANTS
50326 HOMETOWN STRONG INI GRANT
51450 PROGRAM INCOME - MISCELLANEOUS
51451 PROGRAM INCOME - LAND DISP.
51452 PROGRAM INCOME - 96CDBG
51453 PROGRAM INCOME - AUTUMN OAKS
51454 PROGRAM INC-CDBG 115 CHATHAM S
51455 PROGRAM INC-CDBG 152 CHARLOTTE
51456 PROGRAM IN-CDBG 121 CHATHAM ST
51457 PROGRAM INCOME - 09 CDBG MAPLE
54000 FUND BALANCE APPROPRIATION
54001 FUND BALANCE INSPECTIONS
54002 FUND BALANCE CCEP
59998 REVENUE CONTROL
99998 EXPENDITURE CONTROL
303401 POWELL BILL INTEREST INCOME
303402 INTEREST INCOME-FED DRUG FORFE
303403 INTEREST INC STATE DRUG FORFE

**REVENUE OBJECT CODES
(IN NUMERICAL ORDER)**

303404 INTEREST INC REVENUE BONDS
303405 INTEREST INCOME 2019 GO BONDS
303406 INTEREST INC CARES FUNDING
303411 OPEB MASTER TRUST G/L 625010
303412 OPEB UNREALIZED APP 625012
303413 OPEB CHANGE IN REALIZED 625014
303414 OPEB INTEREST INCOME 625015
303415 OPEB STOCK LOAN 625023
303416 OPEB PLAN ADMINISTRATOR 697000
303417 OPEB MANGER FEES-625018
303418 OPEB DIVIDEND INCOME-625016
303419 OPEB CLASS ACTION 625034
503001 FEDERAL ARRA STIMULUS

**REVENUE OBJECT CODES
(IN ALPHABETICAL ORDER)**

Object	Description
30353	911 COORDINATOR
30356	911 SURCHARGE REIMBURSEMENT
30450	ABC REVENUE
41506	AFTER HOURS FEE
30972	AIRPORT LOAN REIMBURSEMENTS
30338	ANIMAL CONTROL REVENUE
30660	ANNEXATION ADVERTISEMENT REIMB
31400	ASSESSMENTS
30460	BAB'S REBATE
42200	BAD DEBT RECOVERY
30420	BEER & WINE TAX
30971	BLOCK PARTY FUNDS
30908	BOND PREMIUM
30913	BOND PREMIUM 2019
34001	BOND PREMIUM REVENUE
30911	BOND PREMIUMS-SERIES 2015
30912	BOND PROCEEDS 2019
30906	BOND PROCEEDS-SERIES 2010A
30907	BOND PROCEEDS-SERIES 2010B
30909	BOND PROCEEDS-SERIES 2015
30915	BOND PROCEEDS-WTP
32014	BUGGY FACTORY REIMB. PROGRESSI
32013	BUGGY FACTORY REIMB-LEE CO.
30610	BUILDING PERMITS - BROADWAY
30600	BUILDING PERMITS - CITY
30620	BUILDING PERMITS - LEE COUNTY
30344	CABLE FRANCHISE FEES
32004	CARES-FEDERAL
42002	CART FEES
41505	CHARGES ON PAST DUE ACCOUNTS
30360	CIVIL VIOLATION
30665	CLEARWATER FIRE DIST. LEE CO.
30640	CODE ENFORCEMENT REVENUE
30352	CONSOLIDATED PLANNING SERVICES
42500	CONTRACT-CAPITAL FEE
30914	CONTRACTOR SETTLEMENT PROCEEDS
30975	CONTRIB-CUST ASSIST ONE-TIME
30974	CONTRIB-CUST ASSIST ROUND UP
34002	CONTRIBUTED CAPITAL - REVENUE
30953	CONTRIBUTION - CAPITAL PROJECT
30955	CONTRIBUTION - CAPITAL RESERVE
30951	CONTRIBUTION - CENTRAL BUS TAX
30950	CONTRIBUTION - CHAHTAM COUNTY

**REVENUE OBJECT CODES
(IN ALPHABETICAL ORDER)**

30966 CONTRIBUTION - CUSTOMER
30958 CONTRIBUTION - DEPOT PARK
30960 CONTRIBUTION - DEVELOPERS
30957 CONTRIBUTION - FIREMEN'S RELIE
30954 CONTRIBUTION - GENERAL FUND
30962 CONTRIBUTION - OTHER
30956 CONTRIBUTION - OTHER GOVT'S
30952 CONTRIBUTION - UTILITY FUND
30959 CONTRIBUTION GOLF FUND
30357 COURT COST - FEES
41508 CUSTOMER INCENTIVE
30979 DEVELOPER'S REFUND
30354 DISPATCH SERVICES - COUNTY
31025 DISPOSAL TAX REVENUE
30978 DONATION-HOMELESSNESS
30969 DONATIONS
30963 DONATIONS - MLK PARK
42003 DRIVING RANGE FEES
50205 EARLY RETIREMENT REIMBURSEMENT
30401 ELECTRICITY SALES TAX
30332 EMPLOYEE COMPUTER PURCHASE
30355 EMS OFFICE RENTAL
99998 EXPENDITURE CONTROL
41528 FATS OIL & GREASE
503001 FEDERAL ARRA STIMULUS
30700 FEDERAL DRUG FORFEITURE
50300 FEDERAL GRANTS
50300 FEDERAL REVENUE 2010 JAG
32000 FEMA – FEDERAL
32001 FEMA - STATE
32002 FEMA-FEDERAL
30358 FINANCIAL SERVICES CONTRACT
30668 FIRE PERMITS/FINES
32020 FIREFIGHTERS GRANT
50325 FOUNDATION GRANTS
54000 FUND BALANCE APPROPRIATION
54002 FUND BALANCE CCEP
54001 FUND BALANCE INSPECTIONS
34000 GAIN (LOSS) ON CAPITAL ASSETS
30903 GENERAL FUND LOAN PROCEEDS
42006 GOLF CONCESSIONS
30973 GRANT - DUKE ENERGY
42000 GREEN FEES - ANNUAL
42001 GREEN FEES - DAILY

**REVENUE OBJECT CODES
(IN ALPHABETICAL ORDER)**

30630 HOMEOWNER'S RECOVERY FUND FEE
50326 HOMETOWN STRONG INI GRANT
30910 INDIRECT CHARGES OTHER FUNDS
30650 INSPECTION CONTRACT - LEE COUN
30901 INSTALLMENT PURCHASE PROCEEDS
30334 INSURANCE PROCEEDS
30410 INTANGIBLE TAX
303406 INTEREST INC CARES FUNDING
303404 INTEREST INC REVENUE BONDS
303403 INTEREST INC STATE DRUG FORFE
30340 INTEREST INCOME
303405 INTEREST INCOME 2019 GO BONDS
303402 INTEREST INCOME-FED DRUG FORFE
31401 INTEREST ON ASSESSMENTS
31402 INTEREST ON JUDGEMENTS
30625 INTERGOVERNMENTAL NON-RESTRICT
31129 LICENSE TAG REVENUE
50302 LOCAL GOVERNMENT GRANTS
50303 LOCAL MATCH
41100 MAINTENANCE CHARGES - LEE CO
31301 METER RENTAL INCOME
30335 MISCELLANEOUS GOLF
30335 MISCELLANEOUS REVENUE
41527 MONITORING FEES
30290 MV TAX&TAG SETUP COST REFUND
30402 NATURAL GAS SALES TAX
31026 NC ELECTRONICS MGMT FUND
50324 NCLM GRANT
30200 NCVTS PENALTIES LESS DISCOUNTS
30212 NCVTS REVENUE - 2012
30213 NCVTS REVENUE - 2013
30214 NCVTS REVENUE - 2014
30215 NCVTS REVENUE - 2015
30216 NCVTS REVENUE - 2016
30217 NCVTS REVENUE - 2017
30218 NCVTS REVENUE - 2018
30219 NCVTS REVENUE - 2019
30220 NCVTS REVENUE - 2020
30221 NCVTS REVENUE - 2021
41526 NON-COMPLIANCE FEES
30690 NON-RESIDE BLDG PERMITS-LEE CO
30680 NON-RESIDENT BLDG PERMITS-BWAY
30670 NON-RESIDENT BLDG PERMITS-CITY
41507 NSF CHARGES

**REVENUE OBJECT CODES
(IN ALPHABETICAL ORDER)**

303413 OPEB CHANGE IN REALIZED 625014
303419 OPEB CLASS ACTION 625034
30342 OPEB DISTRIBUTION
303418 OPEB DIVIDEND INCOME-625016
303414 OPEB INTEREST INCOME 625015
303417 OPEB MANGER FEES-625018
303411 OPEB MASTER TRUST G/L 625010
303416 OPEB PLAN ADMINISTRATOR 697000
303415 OPEB STOCK LOAN 625023
303412 OPEB UNREALIZED APP 625012
30682 OTHER BLDG PERMITS-BWAY
30672 OTHER BLDG PERMITS-CITY
30692 OTHER BUILDING PERMITS-LEE CO
43000 PARK FEES
33100 PARKING FEES/FINES
30337 PARKING REVENUE
30025 PAYMENTS IN LIEU OF TAXES
30010 PENALTIES LESS DISCOUNTS
30697 PLANNING FEES-BROADWAY
30696 PLANNING FEES-CITY
30698 PLANNING FEES-LEE CO
30430 POWELL BILL
303401 POWELL BILL INTEREST INCOME
50200 PREMIUMS GENERAL FUND
50202 PREMIUMS LAW ENF. SEP.
50201 PREMIUMS UTILITY FUND
50204 PREMIUMS-COBRA
50203 PREMIUMS-RETIRE DEP. COV
30905 PRINCIPAL FORGIVENESS GRANT
30339 PRIVILEGE LICENSE
42005 PRO SHOP RENT
42007 PRO SHOP SALES
51454 PROGRAM INC-CDBG 115 CHATHAM S
51455 PROGRAM INC-CDBG 152 CHARLOTTE
51456 PROGRAM IN-CDBG 121 CHATHAM ST
51457 PROGRAM INCOME - 09 CDBG MAPLE
51452 PROGRAM INCOME – 96CDBG
51453 PROGRAM INCOME - AUTUMN OAKS
51451 PROGRAM INCOME - LAND DISP.
51450 PROGRAM INCOME - MISCELLANEOUS
30961 RAILROAD HOUSE MUSEUM CONTRIB.
32010 RECEIPT FROM STATE
32012 RECEIPT LEE COUNTY
32015 RECEIPT-CHATHAM PARK

**REVENUE OBJECT CODES
(IN ALPHABETICAL ORDER)**

32009	RECEIPT-LEE COUNT PLANK RD WAT
31134	REIMBURSEMENT-GOLF
30361	RELAY FOR LIFE DONATIONS
31300	RENTAL INCOME
30968	REPAYMENT OF BENEFITS
30681	RESIDENTIAL BLDG PERMITS-BWAY
30671	RESIDENTIAL BLDG PERMITS-CITY
30691	RESIDENTIAL BLDG PERMITS-LEECO
30964	RETIREES PAY GO GENERAL
30967	RETIREES PAY GO GOLF
30965	RETIREES PAY GO UTILITY
30336	REVENUE CLOSE GOLF FUND
59998	REVENUE CONTROL
30902	REVOLVING LOAN PROCEEDS
30976	ROOM OCCUPANCY TAX
30977	ROOM OCCUPANCY TX PENALTIES
31121	SALE CAPITAL ASSETS-FED DRUG F
31125	SALE OF CAPITAL ASSETS
31128	SALE OF CAR SEATS
31110	SALE OF COMPOST
31126	SALE OF LAND
31100	SALE OF MATERIAL
31123	SALE OF NON-CAPITAL ASSETS
31124	SALE OF TIMBER
31127	SALES OTHER FUNDS
30440	SALES TAX - ARTICLE 39
30441	SALES TAX - ARTICLE 40
30443	SALES TAX - ARTICLE 42
30442	SALES TAX - ARTICLE 44
31000	SANITATION FEES
42008	SCHOOL FEES
31130	SERVICES TO OTHER FUNDS
41601	SEWER CAPACITY FEES
41500	SEWER CHARGES
41501	SEWER SURCHARGES
30425	SHARED CABLE REVENUE
31202	SHOP CHARGES
41525	SLUDGE CHARGES
30710	STATE DRUG FORFEITURE
50301	STATE GRANTS
33110	STREET PAVING CHARGES
41700	TAPS AND CONNECTIONS
30375	TAX REFUND - GAS
30374	TAX REFUND - SALES

**REVENUE OBJECT CODES
(IN ALPHABETICAL ORDER)**

30093	TAX REVENUE - 1993
30094	TAX REVENUE - 1994
30095	TAX REVENUE - 1995
30096	TAX REVENUE - 1996
30097	TAX REVENUE - 1997
30098	TAX REVENUE - 1998
30099	TAX REVENUE - 1999
30100	TAX REVENUE - 2000
30101	TAX REVENUE - 2001
30102	TAX REVENUE - 2002
30103	TAX REVENUE - 2003
30104	TAX REVENUE - 2004
30105	TAX REVENUE - 2005
30106	TAX REVENUE - 2006
30107	TAX REVENUE - 2007
30108	TAX REVENUE - 2008
30109	TAX REVENUE - 2009
30110	TAX REVENUE - 2010
30114	TAX REVENUE - 2014
30115	TAX REVENUE - 2015
30116	TAX REVENUE - 2016
30117	TAX REVENUE - 2017
30118	TAX REVENUE - 2018
30119	TAX REVENUE - 2019
30120	TAX REVENUE - 2020
30121	TAX REVENUE - 2021
30000	TAX REVENUE - TEMPORARY
30112	TAX REVENUE- 2012
30113	TAX REVENUE- 2013
30111	TAX REVENUE-2011
30020	TAXES - ALL OTHER YEARS
30403	TELECOMMUNICATIONS SALES TAX
42004	TOURNAMENT FEES
30662	TOWER CONSULTANT FEE
30988	TRANSF FROM OTHER CAPITAL PROJ
30987	TRANSFER IN GOLF
30983	TRANSFERS IN - CAPITAL PROJECT
30984	TRANSFERS IN - CAPITAL RESERVE
30980	TRANSFERS IN - GENERAL FUND
30985	TRANSFERS IN - SPECIAL REV FUN
30981	TRANSFERS IN - UTILITY FUND
30986	TRANSFERS IN LAW ENF. SEP.
30400	UTILITY FRANCHISE TAX
41705	UTILITY PAYMENT PLANS

**REVENUE OBJECT CODES
(IN ALPHABETICAL ORDER)**

30297	VEHICLE FEES - 2020
30298	VEHICLE FEES - 2021
30295	VEHICLE FEES 2018
30296	VEHICLE FEES 2019
41600	WATER CAPACITY FEES
41000	WATER CHARGES
41002	WATER CHARGES - BULK
41001	WATER CHARGES - LEE COUNTY
50323	YOUTH COUNCIL GRANT
30970	YOUTH COUNCIL RACE TO READ
30694	ZONING FEES-BROADWAY
30693	ZONING FEES-CITY
30695	ZONING FEES-LEE CO

**EXPENSE OBJECT CODES
(IN NUMERICAL ORDER)**

Object	Description
60000	SALARY AND WAGES
60001	SALARY AND WAGES - TEMPORARY
60002	401 K
60003	FICA
60004	INSURANCE
60005	RETIREMENT
60006	UNEMPLOYMENT INSURANCE
60007	457 EXPENSE
60008	OPEB EXPENSE
60010	CLAIMS PAID
60011	PREMIUMS PAID
60012	MANAGER FEES
60014	WELLNESS INITIATIVES
60100	EMPLOYEE TRAINING
60200	PROFESSIONAL SERVICES
60300	EMPLOYEE BENEFITS
60400	ADMINISTRATIVE EXPENSE
60400	ADMINISTRATIVE EXP CLAIMS PD
60410	GRANT ADMINISTRATIVE EXPENSE
60420	MANAGEMENT FEE EXPENSE
60500	OTHER PUBLIC FACILITIES
61100	TELEPHONE
61150	WIRELESS CONNECTIVITY
61200	PRINTING
61300	EMPLOYEE COMPUTER PROGRAM
61400	TRAVEL
61500	RETAINER FEE
61551	MAINTENANCE & REPAIR - BUILDIN
61600	MAINTENANCE & REPAIR - EQUIPME
61700	MAINTENANCE & REPAIR - AUTO
61800	AUTO ALLOWANCE
61900	OTHER FEES
62000	UTILITIES
62100	BUILDING & EQUIPMENT RENTAL
62102	DEBT SERVICE
62200	INSTALLMENT PURCHASE
62201	INTEREST INSTALLMENT PURCHASE
62210	LEE COUNTY WATER SYS DEBT
62300	LEASE OSSI EQUIPMENT
62301	LEASE
62310	DEPRECIATION EXPENSE
62400	COURSE MAINTENANCE
62500	TOURNAMENT EXPENSES

**EXPENSE OBJECT CODES
(IN NUMERICAL ORDER)**

62600	ADVERTISING
63000	POSTAGE
63100	FUEL & VEHICLE SUPPLIES
63200	CHEMICALS
63300	DEPARTMENT SUPPLIES & MATL
63301	JANITORIAL SUPPLIES
63302	KENNEL SUPPLIES
63303	CAR SEAT SALES
63310	DEPARTMENT SUPPLIES/COMPUTER
63400	NON-CAPITAL EQUIPMENT/FURN
63400	NON CAPITAL EQUIPMENT/FURN
63500	METER EXCHANGE
63600	UNIFORMS
63700	LAUNDRY & CLEANING
63800	RENT
63900	MISCELLANEOUS COURT COSTS
64000	CONTRIBUTION TO PENSION FUND
64200	EMPLOYEE AWARDS
64300	GOV DEALS EXPENSE
64400	SLUDGE REMOVAL
64500	CONTRACTUAL SERVICES
64600	BANK SERVICE CHARGE
64650	ONLINE BILL PAYMENTS S/C
64651	ELECTRONIC LOCKBOX PAYMENT S/C
64655	CONSERVATION CREDIT EXPENSE
64700	COLLECTION FEE - LEE COUNTY
64705	COLLECTION FEE - NCVTS
64706	COLLECTION FEE-PAST DUE AR
64800	INVENTORY - TIRES
64801	INVENTORY - FUEL
64802	INVENTORY - PARTS
64803	PURCHASE FOR WAREHOUSE 2
64804	PURCHASE FOR WAREHOUSE 1
64805	INVENTORY PRO SHOP
64806	CONCESSIONS
64900	INTERFUND REIMBURSEMENTS
64902	SALES - OTHER DEPARTMENTS PART
64903	SALES - OTHER DEPARTMENTS FUEL
64904	SALES - OTHER DEPARTMENTS STOR
65000	GENERAL FUND REIMBURSEMENT
65100	LANDFILL CHARGES
65300	DUES & SUBSCRIPTIONS
65400	INSURANCE & BONDS
65500	POLICE LIABILITY DEDUCTIBLE

**EXPENSE OBJECT CODES
(IN NUMERICAL ORDER)**

65600	BOARD LIABILITY INSURANCE
65700	MISCELLANEOUS
65701	DEBT ISSUANCE COST
65702	DRIVING RANGE SUPPLIES
65704	STREETSCAPE PROJECT
65705	DOWNTOWN IMPROVEMENTS
65706	MURAL RESTORATION
65707	PUBLIC ART
65708	HISTORIC PRESERVATION
65709	SANFORD ARCH SURVEY UPDATE
65710	JONESBORO DECORATIONS
65720	HOMELESSNESS PROJECT
65750	EMERGENCY ASSISTANCE FUND
65751	DISTRIB. TOURISM DEV AUTH
65754	WILRIK HOTEL APARTMENTS
65755	SHELTER COSTS
65756	EMERGENCY SHELTER
65757	RAPID REHOUSING
65758	PARTNERS FOR IMPACT
65760	R FINCHER, INC-RURAL CENTER
65761	CATERPILLAR, INC-RURAL CENTER
65762	TRIAD CORRUGATED METAL-RURAL C
65770	INTEREST EXPENSE-DEPOSITS
65771	ENGINEERING-SITE PREP FORGE
65772	ENGINEERING-ROADWAY FORGE
65773	SITE PREP CONSTR-PROJECT FORGE
65774	PUBLIC ROADWAY DOT - FORGE
65775	ROADWAY EASEMENT-PROJECT FORGE
65776	PRIVATE ROADWAY - FORGE
65800	POLICE RESERVES
66000	CONTRIBUTION - NCLM
66001	CONTRIBUTION - REGION J COG
66002	CONTRIBUTION - IOG
66003	CONTRIBUTION - SAGA - OTHER
66004	CONTRIBUTION - ART COUNCIL
66005	CONTRIBUTION - CHAMER OF COMM
66006	CONTRIBUTION TO CAPITAL RESERV
66007	CONTRIBUTION - SAGA - ADMIN
66008	CONTRIBUTION - SAGA - CAPITAL
66009	CONTRIBUTION - CENTRAL BUS TAX
66010	CONTRIBUTION - LEE COUNTY
66011	CONTRIBUTION - TEMPLE THEATRE
66012	CONTRIBUTION - COMM DEV PROJEC
66013	CONTRIBUTION - SALVATION ARMY

**EXPENSE OBJECT CODES
(IN NUMERICAL ORDER)**

66014 CONTRIBUTION-NC END HOMELESSNE
66015 CONTRIBUTION-BOYS & GIRLS CLUB
66016 CONTRIBUTION-BRICK CAP CDC
66017 CONTRIBUTION - FAMILY PROMISE
66018 CONTRIBUTION - OUTREACH MISSIO
66019 CONTRIBUTION - SANFORD JOB EXP
66020 CONTRIBUTION - GOLF
66021 CONTRIBUTION - UTILITY FUND
66022 CONTRIBUTION-DOWNTOWN SFD INC
66025 CONTRIBUTION - RAILROAD HOUSE
66026 CONTRIBUTION - THE REFUGE
66027 CONTRIBUTION - SISTER CITY
66028 CONTRIBUTION - CCEP
66030 CONTRIBUTION - OPEB TRUST
66031 CONTRIBUTION - CCCC
66032 OPEB PAYMENTS
66033 CONTRIBUTION CAPITAL PROJECT
66034 EDC-OTHER
66035 RELAY FOR LIFE DONATIONS
66036 HSA-CITY CONTRIBUTION
66037 CONTRIBUTION - NORTHVIEW FD
66038 CONTRIBUTION AIRPORT AUTHORITY
66039 CONTRIBUTION-J/L/H COMM ACTION
66040 TOWN OF BROADWAY SEO GRANT
66041 CONTRIBUTION-SAGA-INCENTIVE
66042 CONTRIBUTION - PROJECT FORGE
66043 CONTRIBUTION - STATE
66050 TRANSFERS OUT - GENERAL FUND
66056 TRANSFERS OUT - INSURANCE FUND
66057 CONTRIBUTION-COMM DEV FUND
66100 INTERFUND SERVICES
67000 ANNEXATION REIMBURSEMENT
67100 LOAN TO GOLF
67110 LOAN TO AIRPORT AUTHORITY
67200 CAPITAL < \$2500
67200 CAPITAL < \$2,500
67300 CAPITAL - CONSTRUCTION
67302 UTILITY RELOCATIONS
67303 WATER TANK REPAIR & MAINT
67305 SEWER LINE EXTENSION
67306 SEWER REHABILITATION
67307 SEWER SYSTEM IMPROVEMENTS
67308 FIRE-PERM/CHECK STATION GRANT
67309 FIREFIGHTER'S GRANT EMW

**EXPENSE OBJECT CODES
(IN NUMERICAL ORDER)**

67312 LOCAL MATCH EXPENSES
67313 DESIGN
67314 ENGINEERING
67315 URBAN AND COMMUNITY FORESTRY
67316 BROWNFIELDS ASSESS PROJECT
67317 ENDOR IRON FURANCE GREENWAY
67318 ENDOR IRON FURNACE ARRA
67319 ENDOR IRON FURNACE STAB. PLAN
67320 E. SANF. HIST. DIST. NATL. REG
67321 DO NOT SPEND
67322 CONSTRUCTION
67323 TECHNICAL SERVICES
67324 LOAN FUNDING FEE
67325 CONSTRUCTION CONTINGENCY
67326 ARRA ADMINISTRATIVE
67327 GEOTECHNICAL INVESTIGATION
67328 FEASIBILITY STUDY
67329 CONSTRUCTION ADMINISTRATION
67330 WWTP EXPANSION CONTRACT 1
67331 WWTP EXPANSION CONTRACT 2
67332 CUSTOMER REFUND
67333 OTHER CONSTRUCTION
67334 SIDEWALK IMPROVEMENTS
67335 SIDEWALK IMPROVEM'TS-EASEMENTS
67336 CONSTRUCTION-DOWNTOWN
67337 CONSTRUCTION-JONESBORO
67338 LAND ACQ-EASEMENTS & ENCROACHM
67338 LAND ACQUISITION-EASEMENTS
67338 LAND ACQUISITION-EASEMENTS
67339 GRANT - SMOKE DETECTORS
67340 CONSTRUCTION-LOCAL MATCH
67341 WWTP WAREHOUSE BLDG
67342 COMPREHENSIVE MASTER PLAN
67343 SIDEWALK IMPROVEMENTS-BONDS
67344 MITIGATION
67345 SPLASHPAD
67346 PLAYGROUND EQUIPMENT
67360 WICKER STREET SIDEPATH
67371 EAST SANFORD BEAUTIFICATION
67373 COMMUNITY DEVE. YOUTH CONCIL
67373 COMMUNITY DEVE. YOUTH CONCIL
67374 COMMUNITY DEV.-BLOCK PARTY
67375 REFUND OF GRANT PROCEEDS
67376 CLOVERLEAF SITE-RURAL CENTER

**EXPENSE OBJECT CODES
(IN NUMERICAL ORDER)**

67377	CLOVERLEAF SITE-LOCAL MATCH
67378	TRIASSIC PK SEWER IMPROVEMENTS
67379	CCEP SEWER IMPROVEMENTS
67380	CCEP WATER MAIN EXTENSION
67381	PUBLIC WATER LINE EXTENSION
67382	ADMINISTRATION
67383	PRIVATE WATER LINE EXT
67384	FORCE MAIN EXTENSION
67400	CAPITAL OUTLAY - VEHICLES
67400	CAPITAL OUTLAY- VEHICLES
67405	LEE COUNTY WATER SYSTEM
67410	CAPITAL - MACHINERY & EQUIPMT
67415	CAPITAL MACH&EQUIP LOCAL MATCH
67420	CAPITAL OUTLAY - BUILDING
67430	CAPITAL BUILDING IMPROVEMENTS
67440	CAPITAL - INFRASTRUCTURE
67450	CAPITAL OUTLAY - PUBLIC ART
67500	CAPITAL OUTLAY - INSTALLMENT P
67600	CAPITAL OUTLAY - EASEMENTS
67700	CAPITAL OUTLAY - LAND
67710	CAPITAL OUTLAY LAND IMPRVMT
67720	CAPITAL - ADJUSTMENTS
67800	INFORMER PAY
67900	REIMBURSEMENT TO LEE COUNTY
67910	NONREIMB. -TOWER CONSULTANT
68000	INTEREST
68100	INSTALLMENT PURCHASE PRINCIPAL
69200	BOND PRINCIPAL
69201	BOND INTEREST
69202	BOND SERVICE CHARGE
69203	STATE LOAN PRINCIPAL
69204	STATE LOAN INTEREST
69205	TRUSTEE FEES
69206	BOND ISSUANCE COSTS
69207	UNDERWRITER'S DISCOUNT
69208	PREPAYMENT PENALTY
69209	ACCRUED INTEREST EXPENSE
69210	LOSS ON INVESTMENT
69211	LEE COUNTY FHA-PRINCIPAL
69212	LEE COUNTY FHA- INTEREST
69213	IP ADMINISTRATIVE COST
69215	PAYMENT REFUNDED BOND ESCROW
69800	BUILDING IMPROVEMENT GRANTS
69900	CONTINGENCY

**EXPENSE OBJECT CODES
(IN NUMERICAL ORDER)**

70000	TRANSFER TO UTILITY FUND
70001	TRANSFER TO GENERAL FUND
70003	TRANSFER TO LEE COUNTY
70004	TRANSFER TO CAPITAL PROJECTS
70005	TRANSFER TO LITTLE BUFFALO-NV
70006	TRANSFER OUT OF CAPITAL PROJ
70007	TRANSFER TO OTHER CAPITAL PROJ
70600	TRANSFER TO PROGRAM INCOME
72000	REHABILITATION
72100	HARD COSTS
72200	SOFT COSTS
72900	CAPITAL RESERVE EXPENSE
73764	PUBLIC SEWER IMPROVEMENTS
73765	PUBLIC WATER IMPROVEMENTS
73766	STREET REHABILITATION
73767	FLOOD & DRAINAGE
73769	CAPACITY
73770	LOCAL CONTRIBUTION EXPENDITURE
73776	PARKS PLAYGROUND & RECD
73777	WORKING CAPITAL
73778	MACHINERY & EQUIPMENT
73779	NEIGHBORHOOD FACILITY
73780	DAY CARE FACILITY
73781	ACQUISITION
73782	COMPUTER FACILITY
73783	RELOCATION ASSISTANCE
76510	PEDESTRIAN IMPROVEMENTS
76511	CLEARANCE ACTIVITIES
76512	CODE ENFORCEMENT
76513	OTHER ACTIVITIES
80000	BAD DEBT EXPENSE
600011	SALARIES 2007 JAG
600011	SALARIES GRANTS
600012	SALARIES-LOCAL MATCH-GCC
600012	LOCAL MATCH
611001	CELL PHONES
611002	TELEPHONE NONREIMBURSABLE
626001	ADVERTISING GRANT
633001	SUPPLIES - PUBLIC ACCESS CHANN
633002	SUPPLIES - HOLIDAY DECORATIONS
645001	CONTRACTUAL SERVICES - MOWING
645002	CONTRACTUAL SVC - ENGINEERING
645003	CONTRACTUAL SVC - PUBLIC ACCES
645004	CONTRACTUAL SERVICES-EVENTS

**EXPENSE OBJECT CODES
(IN NUMERICAL ORDER)**

645005 CONTRACTUAL SERVICES-GREENWAY
645006 CONTRACTUAL SVCS-INTERCHANGES
645007 CONTRACTUAL SVCS-VACANT LOTS
645008 CONTRACTUAL SVCS NONREIMBURSAB
645009 CONTRACTUAL SVCS - CCEP
657071 PUBLIC ART - NON CAPITAL
672001 CAPITAL <\$2500 PUBLIC ACCESS
673051 HAWKINS AVE - SEWER LINE EXT
673052 BOTANY WOODS - SEWER LINE EXT
673053 FOREST HILLS - SEWER LINE EXT
673054 TOMBERLIN ROAD-SEWER LINE EXT
673055 PINE LAKE SEWER LINE EXTENSION
673056 NASH ST SEWER LINE EXTENSION
673057 CLIFFSIDE DR SEWER LINE
673058 CARR CREEK SEWER LINE EXT
673071 PLUG VALVE
673072 TELEMETRY
673073 ENCASEMENTS
673101 ECONOMIC DEVELOPMENT ADMIN.
673111 RURAL CENTER
673112 COMMERCE FINANCE CENTER GRANT
673221 BERM CONSTRUCTION
673382 BOTANY WDS LAND ACQ-EASEMENTS
673383 NASH ST-LAND ACQ EASEMENTS
674001 CAPITAL >\$2500 - PUBLIC ACCES
699001 BERM CONTINGENCY

**EXPENSE OBJECT CODES
(IN ALPHABETICAL ORDER)**

Object	Description
60002	401 K
60007	457 EXPENSE
69209	ACCRUED INTEREST EXPENSE
73781	ACQUISITION
67382	ADMINISTRATION
60400	ADMINISTRATIVE EXP CLAIMS PD
60400	ADMINISTRATIVE EXPENSE
62600	ADVERTISING
626001	ADVERTISING GRANT
67000	ANNEXATION REIMBURSEMENT
67326	ARRA ADMINISTRATIVE
61800	AUTO ALLOWANCE
80000	BAD DEBT EXPENSE
64600	BANK SERVICE CHARGE
673221	BERM CONSTRUCTION
699001	BERM CONTINGENCY
65600	BOARD LIABILITY INSURANCE
69201	BOND INTEREST
69206	BOND ISSUANCE COSTS
69200	BOND PRINCIPAL
69202	BOND SERVICE CHARGE
673382	BOTANY WDS LAND ACQ-EASEMENTS
673052	BOTANY WOODS - SEWER LINE EXT
67316	BROWNFIELDS ASSESS PROJECT
62100	BUILDING & EQUIPMENT RENTAL
69800	BUILDING IMPROVEMENT GRANTS
73769	CAPACITY
67720	CAPITAL - ADJUSTMENTS
67300	CAPITAL - CONSTRUCTION
67440	CAPITAL - INFRASTRUCTURE
67410	CAPITAL - MACHINERY & EQUIPMT
67200	CAPITAL < \$2,500
67200	CAPITAL < \$2500
672001	CAPITAL <\$2500 PUBLIC ACCESS
674001	CAPITAL >\$2500 - PUBLIC ACCES
67430	CAPITAL BUILDING IMPROVEMENTS
67415	CAPITAL MACH&EQUIP LOCAL MATCH
67420	CAPITAL OUTLAY - BUILDING
67600	CAPITAL OUTLAY - EASEMENTS
67500	CAPITAL OUTLAY - INSTALLMENT P
67700	CAPITAL OUTLAY - LAND
67450	CAPITAL OUTLAY - PUBLIC ART
67400	CAPITAL OUTLAY - VEHICLES

**EXPENSE OBJECT CODES
(IN ALPHABETICAL ORDER)**

67710	CAPITAL OUTLAY LAND IMPRVMT
67400	CAPITAL OUTLAY- VEHICLES
72900	CAPITAL RESERVE EXPENSE
63303	CAR SEAT SALES
673058	CARR CREEK SEWER LINE EXT
65761	CATERPILLAR, INC-RURAL CENTER
67379	CCEP SEWER IMPROVEMENTS
67380	CCEP WATER MAIN EXTENSION
611001	CELL PHONES
63200	CHEMICALS
60010	CLAIMS PAID
76511	CLEARANCE ACTIVITIES
673057	CLIFFSIDE DR SEWER LINE
67377	CLOVERLEAF SITE-LOCAL MATCH
67376	CLOVERLEAF SITE-RURAL CENTER
76512	CODE ENFORCEMENT
64700	COLLECTION FEE - LEE COUNTY
64705	COLLECTION FEE - NCVTS
64706	COLLECTION FEE-PAST DUE AR
673112	COMMERCE FINANCE CENTER GRANT
67374	COMMUNITY DEV.-BLOCK PARTY
67373	COMMUNITY DEVE. YOUTH CONCIL
67373	COMMUNITY DEVE. YOUTH CONCIL
67342	COMPREHENSIVE MASTER PLAN
73782	COMPUTER FACILITY
64806	CONCESSIONS
64655	CONSERVATION CREDIT EXPENSE
67322	CONSTRUCTION
67329	CONSTRUCTION ADMINISTRATION
67325	CONSTRUCTION CONTINGENCY
67336	CONSTRUCTION-DOWNTOWN
67337	CONSTRUCTION-JONESBORO
67340	CONSTRUCTION-LOCAL MATCH
69900	CONTINGENCY
64500	CONTRACTUAL SERVICES
645001	CONTRACTUAL SERVICES - MOWING
645004	CONTRACTUAL SERVICES-EVENTS
645005	CONTRACTUAL SERVICES-GREENWAY
645002	CONTRACTUAL SVC - ENGINEERING
645003	CONTRACTUAL SVC - PUBLIC ACCES
645009	CONTRACTUAL SVCS - CCEP
645008	CONTRACTUAL SVCS NONREIMBURSAB
645006	CONTRACTUAL SVCS-INTERCHANGES
645007	CONTRACTUAL SVCS-VACANT LOTS

**EXPENSE OBJECT CODES
(IN ALPHABETICAL ORDER)**

66004 CONTRIBUTION - ART COUNCIL
66031 CONTRIBUTION - CCCC
66028 CONTRIBUTION - CCEP
66009 CONTRIBUTION - CENTRAL BUS TAX
66005 CONTRIBUTION - CHAMER OF COMM
66012 CONTRIBUTION - COMM DEV PROJEC
66017 CONTRIBUTION - FAMILY PROMISE
66020 CONTRIBUTION - GOLF
66002 CONTRIBUTION - IOG
66010 CONTRIBUTION - LEE COUNTY
66000 CONTRIBUTION - NCLM
66037 CONTRIBUTION - NORTHVIEW FD
66030 CONTRIBUTION - OPEB TRUST
66018 CONTRIBUTION - OUTREACH MISSIO
66042 CONTRIBUTION - PROJECT FORGE
66025 CONTRIBUTION - RAILROAD HOUSE
66001 CONTRIBUTION - REGION J COG
66007 CONTRIBUTION - SAGA - ADMIN
66008 CONTRIBUTION - SAGA - CAPITAL
66003 CONTRIBUTION - SAGA - OTHER
66013 CONTRIBUTION - SALVATION ARMY
66019 CONTRIBUTION - SANFORD JOB EXP
66027 CONTRIBUTION - SISTER CITY
66043 CONTRIBUTION - STATE
66011 CONTRIBUTION - TEMPLE THEATRE
66026 CONTRIBUTION - THE REFUGE
66021 CONTRIBUTION - UTILITY FUND
66038 CONTRIBUTION AIRPORT AUTHORITY
66033 CONTRIBUTION CAPITAL PROJECT
66006 CONTRIBUTION TO CAPITAL RESERV
64000 CONTRIBUTION TO PENSION FUND
66015 CONTRIBUTION-BOYS & GIRLS CLUB
66016 CONTRIBUTION-BRICK CAP CDC
66057 CONTRIBUTION-COMM DEV FUND
66022 CONTRIBUTION-DOWNTOWN SFD INC
66039 CONTRIBUTION-J/L/H COMM ACTION
66014 CONTRIBUTION-NC END HOMELESSNE
66041 CONTRIBUTION-SAGA-INCENTIVE
62400 COURSE MAINTENANCE
67332 CUSTOMER REFUND
73780 DAY CARE FACILITY
65701 DEBT ISSUANCE COST
62102 DEBT SERVICE
63300 DEPARTMENT SUPPLIES & MATL

**EXPENSE OBJECT CODES
(IN ALPHABETICAL ORDER)**

63310	DEPARTMENT SUPPLIES/COMPUTER
62310	DEPRECIATION EXPENSE
67313	DESIGN
65751	DISTRIB. TOURISM DEV AUTH
67321	DO NOT SPEND
65705	DOWNTOWN IMPROVEMENTS
65702	DRIVING RANGE SUPPLIES
65300	DUES & SUBSCRIPTIONS
67320	E. SANF. HIST. DIST. NATL. REG
67371	EAST SANFORD BEAUTIFICATION
673101	ECONOMIC DEVELOPMENT ADMIN.
66034	EDC-OTHER
64651	ELECTRONIC LOCKBOX PAYMENT S/C
65750	EMERGENCY ASSISTANCE FUND
65756	EMERGENCY SHELTER
64200	EMPLOYEE AWARDS
60300	EMPLOYEE BENEFITS
61300	EMPLOYEE COMPUTER PROGRAM
60100	EMPLOYEE TRAINING
673073	ENCASEMENTS
67317	ENDOR IRON FURANCE GREENWAY
67318	ENDOR IRON FURNACE ARRA
67319	ENDOR IRON FURNACE STAB. PLAN
67314	ENGINEERING
65772	ENGINEERING-ROADWAY FORGE
65771	ENGINEERING-SITE PREP FORGE
67328	FEASIBILITY STUDY
60003	FICA
67309	FIREFIGHTER'S GRANT EMW
67308	FIRE-PERM/CHECK STATION GRANT
73767	FLOOD & DRAINAGE
67384	FORCE MAIN EXTENSION
673053	FOREST HILLS - SEWER LINE EXT
63100	FUEL & VEHICLE SUPPLIES
65000	GENERAL FUND REIMBURSEMENT
67327	GEOTECHNICAL INVESTIGATION
64300	GOV DEALS EXPENSE
67339	GRANT - SMOKE DECTECTORS
60410	GRANT ADMINISTRATIVE EXPENSE
72100	HARD COSTS
673051	HAWKINS AVE - SEWER LINE EXT
65708	HISTORIC PRESERVATION
65720	HOMELESSNESS PROJECT
66036	HSA-CITY CONTRIBUTION

**EXPENSE OBJECT CODES
(IN ALPHABETICAL ORDER)**

67800	INFORMER PAY
62200	INSTALLMENT PURCHASE
68100	INSTALLMENT PURCHASE PRINCIPAL
60004	INSURANCE
65400	INSURANCE & BONDS
68000	INTEREST
65770	INTEREST EXPENSE-DEPOSITS
62201	INTEREST INSTALLMENT PURCHASE
64900	INTERFUND REIMBURSEMENTS
66100	INTERFUND SERVICES
64801	INVENTORY - FUEL
64802	INVENTORY - PARTS
64800	INVENTORY - TIRES
64805	INVENTORY PRO SHOP
69213	IP ADMINISTRATIVE COST
63301	JANITORIAL SUPPLIES
65710	JONESBORO DECORATIONS
63302	KENNEL SUPPLIES
67338	LAND ACQ-EASEMENTS & ENCROACHM
67338	LAND ACQUISITION-EASEMENTS
67338	LAND ACQUISITION-EASEMENTS
65100	LANDFILL CHARGES
63700	LAUNDRY & CLEANING
62301	LEASE
62300	LEASE OSSI EQUIPMENT
69212	LEE COUNTY FHA- INTEREST
69211	LEE COUNTY FHA-PRINCIPAL
62210	LEE COUNTY WATER SYS DEBT
67405	LEE COUNTY WATER SYSTEM
67324	LOAN FUNDING FEE
67110	LOAN TO AIRPORT AUTHORITY
67100	LOAN TO GOLF
73770	LOCAL CONTRIBUTION EXPENDITURE
600012	LOCAL MATCH
67312	LOCAL MATCH EXPENSES
69210	LOSS ON INVESTMENT
73778	MACHINERY & EQUIPMENT
61700	MAINTENANCE & REPAIR - AUTO
61551	MAINTENANCE & REPAIR - BUILDIN
61600	MAINTENANCE & REPAIR - EQUIPME
60420	MANAGEMENT FEE EXPENSE
60012	MANAGER FEES
63500	METER EXCHANGE
65700	MISCELLANEOUS

**EXPENSE OBJECT CODES
(IN ALPHABETICAL ORDER)**

63900	MISCELLANEOUS COURT COSTS
67344	MITIGATION
65706	MURAL RESTORATION
673056	NASH ST SEWER LINE EXTENSION
673383	NASH ST-LAND ACQ EASEMENTS
73779	NEIGHBORHOOD FACILITY
63400	NON CAPITAL EQUIPMENT/FURN
63400	NON-CAPITAL EQUIPMENT/FURN
67910	NONREIMB. -TOWER CONSULTANT
64650	ONLINE BILL PAYMENTS S/C
60008	OPEB EXPENSE
66032	OPEB PAYMENTS
76513	OTHER ACTIVITIES
67333	OTHER CONSTRUCTION
61900	OTHER FEES
60500	OTHER PUBLIC FACILITIES
73776	PARKS PLAYGROUND & RECD
65758	PARTNERS FOR IMPACT
69215	PAYMENT REFUNDED BOND ESCROW
76510	PEDESTRIAN IMPROVEMENTS
673055	PINE LAKE SEWER LINE EXTENSION
67346	PLAYGROUND EQUIPMENT
673071	PLUG VALVE
65500	POLICE LIABILITY DEDUCTIBLE
65800	POLICE RESERVES
63000	POSTAGE
60011	PREMIUMS PAID
69208	PREPAYMENT PENALTY
61200	PRINTING
65776	PRIVATE ROADWAY - FORGE
67383	PRIVATE WATER LINE EXT
60200	PROFESSIONAL SERVICES
65707	PUBLIC ART
657071	PUBLIC ART - NON CAPITAL
65774	PUBLIC ROADWAY DOT - FORGE
73764	PUBLIC SEWER IMPROVEMENTS
73765	PUBLIC WATER IMPROVEMENTS
67381	PUBLIC WATER LINE EXTENSION
64804	PURCHASE FOR WAREHOUSE 1
64803	PURCHASE FOR WAREHOUSE 2
65760	R FINCHER, INC-RURAL CENTER
65757	RAPID REHOUSING
67375	REFUND OF GRANT PROCEEDS
72000	REHABILITATION

**EXPENSE OBJECT CODES
(IN ALPHABETICAL ORDER)**

67900	REIMBURSEMENT TO LEE COUNTY
66035	RELAY FOR LIFE DONATIONS
73783	RELOCATION ASSISTANCE
63800	RENT
61500	RETAINER FEE
60005	RETIREMENT
65775	ROADWAY EASEMENT-PROJECT FORGE
673111	RURAL CENTER
600011	SALARIES 2007 JAG
600011	SALARIES GRANTS
600012	SALARIES-LOCAL MATCH-GCC
60000	SALARY AND WAGES
60001	SALARY AND WAGES - TEMPORARY
64903	SALES - OTHER DEPARTMENTS FUEL
64902	SALES - OTHER DEPARTMENTS PART
64904	SALES - OTHER DEPARTMENTS STOR
65709	SANFORD ARCH SURVEY UPDATE
67305	SEWER LINE EXTENSION
67306	SEWER REHABILITATION
67307	SEWER SYSTEM IMPROVEMENTS
65755	SHELTER COSTS
67334	SIDEWALK IMPROVEMENTS
67343	SIDEWALK IMPROVEMENTS-BONDS
67335	SIDEWALK IMPROVEM'TS-EASEMENTS
65773	SITE PREP CONSTR-PROJECT FORGE
64400	SLUDGE REMOVAL
72200	SOFT COSTS
67345	SPLASHPAD
69204	STATE LOAN INTEREST
69203	STATE LOAN PRINCIPAL
73766	STREET REHABILITATION
65704	STREETScape PROJECT
633002	SUPPLIES - HOLIDAY DECORATIONS
633001	SUPPLIES - PUBLIC ACCESS CHANN
67323	TECHNICAL SERVICES
673072	TELEMETRY
61100	TELEPHONE
611002	TELEPHONE NONREIMBURSABLE
673054	TOMBERLIN ROAD-SEWER LINE EXT
62500	TOURNAMENT EXPENSES
66040	TOWN OF BROADWAY SEO GRANT
70006	TRANSFER OUT OF CAPITAL PROJ
70004	TRANSFER TO CAPITAL PROJECTS
70001	TRANSFER TO GENERAL FUND

**EXPENSE OBJECT CODES
(IN ALPHABETICAL ORDER)**

70003	TRANSFER TO LEE COUNTY
70005	TRANSFER TO LITTLE BUFFALO-NV
70007	TRANSFER TO OTHER CAPITAL PROJ
70600	TRANSFER TO PROGRAM INCOME
70000	TRANSFER TO UTILITY FUND
66050	TRANSFERS OUT - GENERAL FUND
66056	TRANSFERS OUT - INSURANCE FUND
61400	TRAVEL
65762	TRIAD CORRUGATED METAL-RURAL C
67378	TRIASSIC PK SEWER IMPROVEMENTS
69205	TRUSTEE FEES
69207	UNDERWRITER'S DISCOUNT
60006	UNEMPLOYMENT INSURANCE
63600	UNIFORMS
67315	URBAN AND COMMUNITY FORESTRY
62000	UTILITIES
67302	UTILITY RELOCATIONS
67303	WATER TANK REPAIR & MAINT
60014	WELLNESS INITIATIVES
67360	WICKER STREET SIDEPATH
65754	WILRIK HOTEL APARTMENTS
61150	WIRELESS CONNECTIVITY
73777	WORKING CAPITAL
67330	WWTP EXPANSION CONTRACT 1
67331	WWTP EXPANSION CONTRACT 2
67341	WWTP WAREHOUSE BLDG